

**CENTRAL EUROPEAN DIS** 12-Jul-2008 01:22 EST RR Donnelley ProFile SER nagev0in HTM IFV NYC

FORM 8-K

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# SECURITIES AND EXCHANGE COMMISSION **WASHINGTON, D.C. 20549**

# FORM 8-K

## **CURRENT REPORT PURSUANT TO SECTION 13 OR 15(d)** OF THE SECURITIES EXCHANGE ACT OF 1934

Date of Report (Date of Earliest Event Reported) – July 9, 2008

# CENTRAL EUROPEAN DISTRIBUTION CORPORATION

(Exact Name of Registrant as Specified in Charter)

**DELAWARE** (State or Other Jurisdiction of Incorporation)

0-24341 (Commission File Number)

54-18652710 (IRS Employer Identification No.)

Two Bala Plaza, Suite 300 Bala Cynwyd, Pennsylvania (Address of Principal Executive Offices)

19004 (Zip Code)

(610) 660-7817
$(Registrant's\ telephone\ number,\ including\ area\ code)$

Check the appropriate box below if the Form 8-K filing is intended to simultaneously satisfy the filing obligation of the registrant under any of the following provisions:		
	Written communications pursuant to Rule 425 under the Securities Act (17 CFR 230.425)	
	Soliciting material pursuant to Rule 14a-12 under the Exchange Act (17 CFR 240.14a-12)	
	Pre-commencement communications pursuant to Rule 14d-2(b) under the Exchange Act (17 CFR 240.14d-2(b))	
	Pre-commencement communications pursuant to Rule 13e-4(c) under the Exchange Act (17 CFR 240.13e-4(c))	



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#### Item 2.01. Completion of Acquisition or Disposition of Assets.

As previously disclosed, on May 22, 2008, Central European Distribution Corporation (the "Company") entered into an Investment Commitment Letter (as amended, the "Investment Commitment Letter") and agreed to the forms of certain other agreements with Lion Capital LLP and certain of Lion's affiliates (collectively "Lion") in connection with the Company's commitment to make certain debt and equity investments with Lion in a newly-formed special purpose vehicle for the purpose of acquiring all of the outstanding equity of the Russian Alcohol Group ("RAG"). On June 18, 2008, the Company amended and restated the Investment Commitment Letter and agreed to revised forms of other agreements with Lion relating to the transactions. A copy of the Investment Commitment Letter is attached as Exhibit 10.1 to this Current Report on Form 8-K and is incorporated herein by reference, and all descriptions of the Investment Commitment Letter herein are qualified by reference thereto.

On July 9, 2008, the Company completed the Investments (as defined below) and (1) paid \$181.5 million for approximately 47.5% of the common equity of a newly formed Cayman Islands company ("Cayco," and such transaction the "Equity Investment") which indirectly acquired all of the outstanding equity of RAG (the "Acquisition"), and (2) purchased \$103.5 million in subordinated exchangeable loan notes (the "Notes") issued by a subsidiary of Cayco and exchangeable into equity of Cayco (the "Debt Investment" and, together with the Equity Investment, the "Investments"). Lion and affiliates of Goldman, Sachs & Co. own the remaining common equity of Cayco, and certain of the current owners and management of RAG made a minority equity investment in a subsidiary of Cayco. The Company's effective, indirect equity stake in RAG following the Acquisition is approximately 42%. Lion has a continuing interest in the equity returns on the Company's Equity Investment.

The Investment Commitment Letter also gives the Company certain approval rights over the terms of any refinancing of RAG's debt that may be entered into by Lion.

On July 8, 2008, the Company entered into a Shareholders' Agreement with certain affiliates of Lion and with Cayco (the "Shareholders' Agreement"), to establish the parties' rights, duties and obligations with respect to their equity investments in Cayco.

An indirect subsidiary of Cayco ("Lion Lux") issued the Notes to the Company pursuant to an Instrument by way of Deed (the "Exchangeable Notes Instrument") made by Cayco, Lion Lux and an 88.4%-owned direct subsidiary of Cayco that is the indirect parent of Lion Lux.

#### Shareholders' Agreement

The Shareholders' Agreement establishes the Company's and the other parties' rights and obligations with respect to their equity investments in Cayco, as well as the rights and obligations of Cayco, and establishes certain principles for the management of Cayco. Cayco has a board of directors of five directors, one of whom may be appointed by the Company for so long as the Company owns not less than 10% of the outstanding capital stock of Cayco. The Company also has the right to send a representative to attend and speak, but not vote, at meetings of Cayco's board of directors. Additionally, the Company has certain approval rights in relation to (i) certain acquisitions by Cayco and its subsidiaries with a value in excess of \$50.0 million and (ii) certain disposals of intellectual property assets by Cayco and its subsidiaries which constitute (a) the "Green Mark", "Zhuravli" or "Marusya" brands or (b) the long drinks business of RAG.

Until the expiration of the Call Option (as described below), Lion is required to retain control over at least 51% of the equity of Cayco, and Cayco is required to own at least 51% of Cayco Sub, unless the Company agrees that they may reduce their respective ownership levels. Generally, a shareholder of Cayco will be permitted to transfer its shares only (1) in connection with the sale of all or substantially all of the equity of Cayco or the business or assets of Cayco and its subsidiaries, (2) in accordance with the Rights of First Refusal (as described below), or (3) in the case of an affiliate of Lion, at any time, subject to the Drag-Along Right and Tag-Along Right (each as described below). In the event that a Cayco stockholder other than an affiliate of Lion wishes to transfer any shares of Cayco stock (a "Proposed Transfer"), such stockholder will grant Cayco and Lion a right of first refusal to purchase some or all of the shares to be transferred at the same price and on the same terms as the Proposed Transfer (the "Lion Right"). In the event that Lion and its affiliates that are stockholders of Cayco wishes to sell (1) all or substantially all of the assets of Cayco and its subsidiaries, (2) all or substantially all of Cayco's interest in Cayco Sub, or (3) the interest held by such Lion affiliates in Cayco, then such Lion affiliates will first engage with the Company to ascertain whether an agreement can be reached for the sale to the Company of such assets or interests (such obligation, together with the Lion Right, the "Rights of First Refusal"), but if no such agreement is reached Lion will be allowed to sell such assets or interests to a third party prior to the expiration of the Call Option only to the extent that after such sale Lion retains control over Cayco. Furthermore, in the event that any affiliate of Lion wishes to transfer shares of Cayco stock that carry 10% or more of the voting rights in Cayco, the Company has the right to participate in such transfer on a pro rata basis (the "Tag-Along Right"), and such Lion affiliates have the right to require each other Cayco stockholder, including in certain circumstances the Company, to participate in such transfer on a pro rata basis (the "Drag-Along Right").

The Company has the right to acquire all, but not some, of the outstanding capital stock of Cayco Sub held by Cayco (the "Call Option"), which would allow the Company to acquire indirect control over RAG. The Call Option is exercisable during two 45-day periods, the first commencing on the later of (1) the date that the audited 2009 Operating Group accounts are approved by Cayco Sub and (2) the date on which all earnout payments that are payable in connection with the Acquisition have been paid (the "2010")



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Period"), and the second commencing on the date that the audited 2010 Operating Group accounts are approved by Cayco Sub (the "2011 Period"). The Call Option may be extended after the end of the 2011 Period in a limited circumstance to a period commencing on the date that the audited 2011 Operating Group accounts are approved by Cayco Sub (the "2012 Period"). If the Company

The price at which the Company may exercise the Call Option (the "Call Option Price") will be equal to the adjusted equity value for the relevant period for Pasalba Limited ("Pasalba"), a company incorporated under the laws of the Republic of Cyprus and an affiliate of Lion that made the Acquisition, and its subsidiaries, determined based on EBITDA multiplied by the product of (a) Cayco's ownership percentage in Cayco Sub and (b)(i) 14.05, if the Call Option is exercised during the 2010 Period, (ii) 13.14, if the Call Option is exercised during the 2011 Period, or (iii) 12.80, if the Call Option is exercised during the 2012 Period, less debt plus certain adjustments for cash and working capital, subject to a floor price equal to (1) the total amount invested by Lion and its affiliates in Cayco, multiplied by (a) 2.20, if the Call Option is exercised during the 2010 Period, or (b) 2.05, if the Call Option is exercised during the 2011 Period or the 2012 Period, subject to adjustment of such multiples for equity invested by Lion and its affiliates after the closing of the Acquisition, in either case minus any dividends or other distributions actually received by Lion and its affiliates (the "Floor Amount").

exercises the Call Option, Cayco will be obligated to exercise its drag-along rights under the shareholders agreement governing Cayco Sub to cause the transfer to the Company, on the same terms, the remaining capital stock of Cayco Sub not held by Cayco.

Cayco has the right to require the Company to purchase all, but not some, of the capital stock of Cayco Sub held by Cayco (the "Put Option"). The Put Option will be exercisable during the 2010 Period and the 2011 Period and will expire one day after the end of the 2011 Period, and will be extended if the Call Option is extended to the 2012 Period. The price at which the Company must purchase such capital stock (the "Put Option Price") will be equal to Pasalba's and its subsidiaries' adjusted equity value for the relevant period, determined based on EBITDA multiplied by the product of (a) Cayco's ownership percentage in Cayco Sub and (b)(i) 14.05, if the Put Option is exercised during the 2010 Period, (ii) 13.14, if the Put Option is exercised during the 2011 Period, or (iii) 12.80, if the Put Option is exercised during the 2012 Period, less debt plus certain adjustments for cash and working capital. The Put Option may not be exercised unless the minimum adjusted EBITDA exceeds a certain agreed value in each period.

If anti-trust approval is required in respect of the completion of a Call Option or Put Option transfer of shares, the transaction will not be consummated until such approval has been obtained. If such approval is not received within 120 days from the relevant option exercise date, the option exercise may lapse in relation to that exercise period. The Company may be required to make changes to its business in Russia to satisfy anti-trust requirements in order to complete a Call Option or Put Option transfer of shares.

Following the expiration of the Call Option, both the Company and Lion will be permitted to cause Cayco Sub to conduct an initial public offering. Cayco's stockholders will be permitted to participate in any such initial public offering on a pro rata basis. A copy of the form of Shareholders' Agreement is attached as Exhibit 10.2 to this Current Report on Form 8-K and is incorporated herein by reference, and all descriptions of the Shareholders' Agreement herein are qualified by reference thereto.

#### **Exchangeable Note Instrument**

The Notes rank pari passu with the other unsecured obligations of Lion Lux, represent a direct and unsecured obligation of Lion Lux and are structurally subordinated to indebtedness of subsidiaries of Lion Lux, including Pasalba. The Notes have a principal amount of \$103,500,000 and accrue interest at a rate of 8.3% per annum, which interest may, at Lion Lux's option, be paid in kind with additional Notes.

Lion Lux will be required to redeem the Notes at their principal amount, together with any accrued but unpaid interest, on the date that is ten years and six months after the closing of the Acquisition (the "Maturity Date"). Upon a change in control of Cayco or Cayco Sub that occurs when no Exchange Right (as defined below) has been exercised, the Company will be permitted to request that Lion Lux redeem any Notes in respect of which such Exchange Right has not been exercised, at their principal amount plus accrued and unpaid interest thereon. Furthermore, Lion Lux will be permitted to redeem any Note at any time after the expiration of the Company's Call Option rights under the Shareholders' Agreement, subject to the Exchange Right.

Each holder of Notes has the right to require Cayco to purchase its Notes in exchange for the issue by Cayco of additional shares of Cayco stock (the "Exchange Right"). Holders of Notes will be permitted to exercise the Exchange Right only one time during each of the 2010 Period, the 2011 Period or the 2012 Period; provided, that in the event the Call Option or Put Option is exercised during any such period, holders will be required to exercise the Exchange Right within 10 business days after notice of the exercise of the Call Option or Put Option. The Exchange Right may also be exercised in the event of an initial public offering. The Exchange Right will expire one day after the end of the 2012 Period.

The number of additional shares of Cayco stock that will be issued in connection with any exercise of an Exchange Right will be calculated as a function of, among other things, the number of shares of Cayco stock then outstanding, the number of shares of Cayco Sub stock then held by Cayco, the principal and accrued interest of the Notes pursuant to which the Exchange Right was exercised, and the equity value of Pasalba and its subsidiaries based on (1) if the Exchange Right is exercised during the 2010 Period, Pasalba's and its subsidiaries' 2009 EBITDA multiplied by 13.0, (2) if the Exchange Right is exercised during the 2011 Period, Pasalba's and its subsidiaries' 2010 EBITDA multiplied by 12.5, or (3) if the



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Exchange Right is exercised during the 2012 Period, Pasalba's and its subsidiaries' 2011 EBITDA multiplied by 12.0 and, in each such case, subject to further adjustment for debt, cash and working capital. The maximum percentage which such newly issued Cayco shares will represent in the share capital of Cayco, on a look-through basis, following their issue will be equal to that percentage of Cayco shares (being approximately 19%, 21% and 23% in respect of the 2010 Period, 2011 Period and 2012 Period, respectively) (the "Notional Shares"), which the Notional Shares would represent on the date of exchange if the relevant holder had not subscribed for the note but had instead subscribed for the Notional Shares on the date of the Exchangeable Note Instrument.

Lion Lux is prohibited from paying dividends or making other distributions to its shareholders without the consent of the holders of Notes representing two thirds in nominal value of the Notes outstanding, other than in connection with repayment of loan notes issued by the parent of Lion Lux to the sellers of RAG. In addition, the holders of Notes representing two thirds in nominal value of the Notes outstanding have certain approval rights relating to certain matters, including, but not limited to, (i) the incurring of any indebtedness by Lion Lux which is either senior to the Notes or secured, and (ii) any acquisition by Cayco or any subsidiary of Cayco with consideration payable in excess of \$50 million. Holders of Notes are permitted to transfer Notes to any person, subject to certain exceptions and a right of first refusal which will be granted to an affiliate of Lion. A copy of the form of Exchangeable Note Instrument is attached as Exhibit 10.3 to this Current Report on Form 8-K and is incorporated herein by reference, and all descriptions of the form of Convertible Note Instrument herein are qualified by reference thereto.

#### Item 9.01 Financial Statements and Exhibits

#### (d) Exhibits

Exhibit No.	Description
10.1	Amended and Restated Investment Commitment Letter, dated June 18, 2008, by and among Central European Distribution Corporation, Lion Capital LLP acting for and on behalf of each of Lion Capital Fund I L.P., Lion Capital Fund I B L.P., Lion Capital Fund I C L.P., Lion Capital Fund I SBS L.P.; and Lion Capital (Guernsey) Limited c/o Aztec Financial Services
10.2	Shareholders' Agreement, dated July 8, 2008, by and among Central European Distribution Corporation, Lion/Rally Cayman 1 LP, Carey Agri International – Poland Sp. z o. o, Lion/Rally Carry ENG 1 LP and Lion/Rally Cayman 2.
10.3	Instrument by way of Deed Constituting US\$103,500,000 Unsecured Exchangeable Loan Notes, dated July 8, 2008, by and among Lion/Rally Cayman 2 and Lion/Rally Lux 1 S.A. and Lion/Rally Lux 3 S.a.r.l.



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### SIGNATURE

Pursuant to the requirements of the Securities Exchange Act of 1934, Central European Distribution Corporation has duly caused this report to be signed on its behalf by the undersigned hereunto duly authorized.

> CENTRAL EUROPEAN DISTRIBUTION CORPORATION

By: /s/ Christopher Biedermann

Christopher Biedermann Vice President and Chief Financial Officer

Date: July 15, 2008



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# EXHIBIT INDEX

Exhibit No.	Description
10.1	Amended and Restated Investment Commitment Letter, dated June 18, 2008, by and among Central European Distribution Corporation, Lion Capital LLP acting for and on behalf of each of Lion Capital Fund I L.P., Lion Capital Fund I A L.P., Lion Capital Fund I B L.P., Lion Capital Fund I C L.P., Lion Capital Fund I SBS L.P.; and Lion Capital (Guernsey) Limited c/o Aztec Financial Services
10.2	Shareholders' Agreement, dated July 8, 2008, by and among Central European Distribution Corporation, Lion/Rally Cayman 1 LP, Carey Agri International – Poland Sp. z o. o, Lion/Rally Carry ENG 1 LP and Lion/Rally Cayman 2.
10.3	Instrument by way of Deed Constituting US\$103,500,000 Unsecured Exchangeable Loan Notes, dated July 8, 2008, by and among Lion/Rally Cayman 2 and Lion/Rally Lux 1 S.A. and Lion/Rally Lux 3 S.a.r.l.



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Exhibit 10.1

(1) Lion Capital LLP To:

21 Grosvenor Place

London

SW1X 7HF

acting for and on behalf of each of:

- (i) Lion Capital Fund I L.P.
- (ii) Lion Capital Fund I A L.P.
- (iii) Lion Capital Fund I B L.P.
- (iv) Lion Capital Fund I C L.P.
- (v) Lion Capital Fund I SBS L.P.; and

Lion Capital (Guernsey) Limited

c/o Aztec Financial Services

Second Floor

**Tudor House** 

Le Bordage

St Peter Port

Guernsey GY1 3PP

(together, the "Lion Funds")

Central European Distribution Corporation ("CEDC") From:

> ul. Bokserska 66 02-690 Warszawa

Poland

Date: 19 June 2008

Dear Sirs

### **Project Rally**

- We refer to the letter agreement dated 22 May 2008 and its schedules attached to this letter agreement (this "Letter") at Schedule 1 (the "Signing Date Commitment Letter"). This Letter supercedes, amends, and restates the Signing Date Commitment Letter.
- 2 In this Letter:
  - "Revised Articles" means the articles of association, including the schedule thereto, in a form identified by the parties to this

"Revised Equity Documents" means the Revised Shareholders' Agreement, the Revised Articles and the Revised Loan Note;



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"Revised Loan Note Instrument" means the instrument attached at Schedule 3; and

"Revised Shareholders' Agreement" means the shareholders agreement attached at Schedule 2.

References in this Letter to a "Schedule" are to the schedules to this Letter. Other capitalised terms used but not defined in this Letter have the meaning given to them in the Signing Date Commitment Letter.

- This Letter is being entered into by the parties to: 3
  - provide comfort to the Lion Funds that CEDC has the ability to satisfy its financial obligations under, and in accordance with, the Revised Equity Documents;
  - provide comfort to CEDC that the Lion Funds will allow CEDC to make the investments contemplated by the Revised Equity Documents on the terms and conditions set forth therein (the "CEDC Investment"); and
  - (iii) confirm the parties' mutual understandings and agreements with respect to the CEDC Investment and the Acquisition.
- In consideration of the Lion Funds entering into the Revised Equity Documents to which they are, or will be, parties, and in consideration of CEDC entering into the Revised Equity Documents:
- **4.1** CEDC represents, warrants and undertakes to each of the Lion Funds that:
  - (a) CEDC has the corporate power and authority required to enter into this Letter and each of the Revised Equity Documents and the CEDC Documents to which it is or will be a party, (b) any subsidiary of CEDC to which the obligation to fund the CEDC Investment is transferred ("CEDC Investment Vehicle") has or will have at the time of making the CEDC Investment the corporate power and authority required to enter into each of the Revised Equity Documents and the CEDC Documents to which it is or will be a party, and (c) CEDC has and the CEDC Investment Vehicle will have at the time of making the CEDC Investment the corporate power and authority required to perform their obligations under the Revised Equity Documents and the CEDC Documents in accordance with their terms;
  - CEDC will, and shall procure that the CEDC Investment Vehicle, if any, will (and in such case, both of them where the relevant Revised Equity Document so provides) upon Closing (as such term is defined in the SPA ("Closing")) and



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satisfaction of the conditions set forth in paragraph 5 hereof: (x) enter into the Revised Shareholders' Agreement and perform its, or their, obligations thereunder, including (but not limited to) those under Clause 2 of the Revised Shareholders' Agreement; (y) subscribe for \$181,500,000 of equity pursuant to the terms of the Revised Shareholders' Agreement; and (z) subscribe for \$103,500,000 of notes pursuant to the terms of the Revised Loan Note Instrument (together with (x) and (y), the "**Revised Commitment**");

- (iii) it will have at Closing sufficient funds available to fund the Revised Commitment;
- (iv) if Closing takes place it will enter into the Revised Commitment upon being given two business day's notice by the Lion Funds that it is required to do so; provided that the Revised Commitment shall not be required to be funded earlier than 14 business days from the date of this Letter and for the purposes of this paragraph, "business days" shall be days on which banks in New York are open for general banking business and the NASDAQ is open for trading); and
- there is not in existence any document, agreement, arrangement or understanding in relation to any aspect of the financing of the Acquisition to which CEDC or any of its connected persons or affiliates is a party which might prejudice the ability of CEDC to pay or procure to be paid the amounts payable by them in connection with the Revised Commitment, or to enter into the Revised Equity Documents or the CEDC Documents.
- **4.2** The Lion Funds represent, warrant and undertake to CEDC that:
  - (a) they have the power and authority required to enter into this Letter, and (b) they have or will procure that any of their affiliates to which their obligations in respect of the Acquisition and the Revised Equity Documents are transferred (the "Lion Parties") have the power and authority to enter into each of the Revised Equity Documents to which they are or will be a party, and the SPA, and to perform their obligations under each of them in accordance with their terms, and to complete the Acquisition on the terms and conditions set forth in the SPA;
  - (ii) they will procure that the relevant Lion Parties will upon Closing: (i) enter into the Revised Shareholders' Agreement and perform their obligations thereunder, including (but not limited to) those under Clause 2 of the Revised Shareholders' Agreement; and (ii) cause the subscription of \$201,000,000 of equity pursuant to the terms of the Revised Shareholders' Agreement (together with (i), the "Lion Commitment"):



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- (iii) they will have at Closing sufficient funds available to fund the Lion Commitment; and
- (iv) there is not in existence any document, agreement, arrangement or understanding in relation to any aspect of the financing of the Acquisition to which the Lion Funds or any of their connected persons or affiliates is a party which might prejudice the ability of the Lion Funds to pay or procure to be paid the amounts payable by them in connection with the Lion Commitment or to enter into the Revised Equity Documents, or to prejudice the ability of CEDC to make the CEDC Investment.
- 5 CEDC's obligations in respect of the Revised Commitment are subject to the satisfaction or waiver by CEDC (such waiver being in CEDC's sole discretion) of the following conditions on or before Closing:
  - (i) the Lion Funds shall have provided evidence satisfactory to CEDC (acting reasonably) that the Lion Funds, Lion Capital LLP, Lion Capital General Partner II LLP, Lion Capital Carry LP, Lion Capital Carry II LP, or Lion/Latimer GP II (Guernsey) Limited (or an affiliate of any of them) has or will have at Closing sole effective control of Lion/Rally Cayman 1 LP and through their controlling interest in Lion/Rally Cayman 1 LP or otherwise will have effective control of the Company;
  - (ii) the Company, Lion/Rally Lux 1 S.A., Lion/Rally Lux 3 S.à r.l. and any other subsidiary or affiliate thereof contemplated by the SPA or the Revised Equity Documents shall have been properly formed and have all corporate and legal authority to carry out or participate in the transactions contemplated by the SPA and the Revised Equity Documents;
  - (iii) except as agreed by CEDC (such agreement not to be unreasonably delayed, withheld or conditioned), there having been no changes to (i) the SPA or the schedules thereto; (ii) the Lion Commitment or (iii) the Revised Equity Documents; and
  - (iv) no existing order, writ, injunction, decree, statute, rule, regulation or other requirement of any Governmental authority shall have been made, promulgated or enacted that restrains, enjoins, invalidates or declares the CEDC Investment ineffective or otherwise prohibits the CEDC Investment.
- **6** CEDC hereby undertakes and agrees:
  - (i) conditional upon Closing having occurred (and satisfaction of the conditions set forth in paragraph 5 hereof on or before Closing), if CEDC shall fail to enter into (or procure that the CEDC Investment Vehicle enter into) the Revised



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Shareholders' Agreement and/or subscribe and pay for the Revised Commitment, the Put Option arrangements contained in Clause 9 of the Revised Shareholders' Agreement shall be binding on CEDC from the date of Closing, as if CEDC had entered into the Revised Shareholders' Agreement, and subject to the terms and conditions thereof; and

- (ii) that any material public announcements made in connection with this Letter, the Acquisition or the entry into the Revised Equity Documents (including but not limited to any announcements required to be made in accordance with applicable law or regulation, to the extent permitted by law) shall be made only following consultation as to the contents of such announcements with the Lion Funds.
- 7 The Lion Funds hereby undertake and agree:
  - conditional upon CEDC having complied with its obligations under this Letter, to allow CEDC to make the CEDC Investment;
  - (ii) that CEDC may transfer the obligation to fund the Revised Commitment and to enter into the Revised Equity Documents to any subsidiary, provided that such subsidiary undertakes to fund the Revised Commitment on substantially similar terms to this letter agreement and that CEDC provides a guarantee of such subsidiary's obligations in respect of the Revised Shareholders' Agreement (as contemplated in Clause 12 of the Revised Shareholders' Agreement);
  - (iii) that any material public announcements made in connection with this Letter, the Acquisition or the entry into the Revised Equity Documents (including but not limited to any announcements required to be made in accordance with applicable law or regulation, to the extent permitted by law) shall be made only following consultation as to the contents of such announcements with CEDC; and
  - (iv) to put in place the corporate structure and related contracts, instruments and agreements contemplated by the Revised Equity Documents (including, without limitation, the Pledge Agreement in favour of CEDC (as defined in the Revised Shareholders' Agreement)) prior to Closing.
- 8 The Lion Funds hereby grant to CEDC the right, but not the obligation, to participate in any short-term bridge debt financing provided in relation to the Acquisition by the Lion Funds (a "Bridge Loan"), up to an amount of 40% of any such Bridge Loan.
- 9 The Lion Funds hereby undertake to CEDC that subject always to the provisions of paragraphs 10 and 11, from the date of this Letter until 31 January 2009, they shall not, without CEDC's consent, which shall not be unreasonably withheld or delayed,



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enter into any agreement for loan facilities to be used for the purposes of (a) financing the Acquisition by the Company or any subsidiary thereof (a "Financing") but excluding, for the avoidance of doubt, (i) any loan notes issued to the Sellers or their affiliates pursuant to the terms of the SPA and (ii) any shareholder debt, or (b) refinancing the debt of RAG outstanding at Closing (a "Refinancing"). The right granted to CEDC pursuant to this paragraph 9 shall be known as the "CEDC Veto Right".

- The CEDC Veto Right shall not apply to: (a) the first US\$80 million of loan facilities utilised and applied to a Refinancing, and which have an interest rate of (x) 10% or less if such loan facilities are denominated in Euros or US dollars or (y) 11% or less if such loan facilities are denominated in Roubles (together with (x), the "Maximum Applicable Rate"); (b) the rollover or renewal of any debt of RAG at Closing which has an interest rate less than the Maximum Applicable Rate; and (c) any Bridge Loan(s) made by the Lion Funds. For the avoidance of doubt, CEDC shall have the right to participate in any such Bridge Loan (s), in accordance with the provisions of paragraph 8. Loans falling within (a), (b), and (c) of the preceding sentence are hereafter referred to as "Interim Facilities". The CEDC Veto Right shall apply to any subsequent refinancing of the Interim Facilities, unless such refinancing takes the form of further Interim Facilities, in which case the CEDC Veto Right shall not apply. Notwithstanding the provisions of the foregoing, the CEDC Veto Right shall, however, apply to any rollover of any Bridge Loan(s).
- 11 CEDC hereby undertakes to the Lion Funds not to exercise the CEDC Veto Right if the Lion Funds or any affiliate thereof, in connection with a Financing or a Refinancing, enter into a financing package with Goldman Sachs in the form identified by the parties to this Letter on the date of this Letter.
- The Lion Funds hereby undertake to CEDC, conditional upon Closing and CEDC subscribing the amounts contemplated by the Revised Commitment, to procure that, at Closing, payment of an amount of \$4,722,500 is made to CEDC, by way of a fee for its entering into this Letter. At Closing, CEDC shall be allowed to fund the Revised Commitment net of such fee.
- 13 CEDC acknowledges that the Lion Funds will be relying on the provisions of this Letter in entering into the SPA. The Lion Funds acknowledge that CEDC will be relying on the provisions of this Letter in entering into the financing and corporate undertakings required to make the CEDC Investment.
- Notwithstanding anything that may be expressed or implied in this Letter, CEDC and the Lion Funds, each by its acceptance of the benefits hereof, covenants, agrees and acknowledges that no person other than CEDC and the Lion Funds shall have any obligation hereunder and that no recourse hereunder or under any documents or instruments delivered in connection herewith shall be had against, and no personal liability whatsoever shall attach to, be imposed on or otherwise be incurred by, any former,



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current or future director, officer, employee, agent, general or limited partner, manager, member, stockholder, affiliate or assignee of any of CEDC or the Lion Funds or any former, current or future director, officer, employee, agent, general or limited partner, manager, member, stockholder, affiliate or assignee of any of the foregoing, whether by the enforcement of any assessment or by any legal or equitable proceeding, or by virtue of any statue, regulation or other applicable law, for any obligations of CEDC or any of the Lion Funds under this Letter or any documents or instruments delivered in connection herewith or for any claim based on, in respect of or by reason of such obligations or their creation. This paragraph 14 does not exclude any liability for, or remedy in respect of, fraudulent misrepresentation.

- Each of the parties to this Letter hereby acknowledge that the limited partners in the Lion Funds have limited liability (for the purposes of this Letter and otherwise), except that such liability shall not exclude any liability for, or remedy in respect of, fraudulent misrepresentation, and, notwithstanding any other provision in this Letter each party hereby agrees that the liability of the partners in any of the parties which is constituted as a limited partnership shall be regulated in accordance with the jurisdiction in which that limited partnership is registered or otherwise constituted.
- The parties hereto acknowledge that any liability of CEDC arising from its failure to fund the Revised Commitment (which the parties acknowledge is subject to Closing and satisfaction of the conditions set forth in paragraph 5 hereof) shall be reduced, *pro rata*, by any amounts recovered pursuant to the terms of the Bidco Commitment Letter by Bidco or the Seller.
- 17 This Letter is confidential and may not be disclosed by a party to any third party other than to the financial or professional advisers of the Lion Funds or CEDC in connection with the Acquisition, or as may be required by law, regulation or any governmental or competent regulatory authority, without the prior written consent of the other party.
- 18 This Letter shall be governed by and construed in accordance with English law and the parties hereto hereby submit to the exclusive jurisdiction of the English courts.



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Yours faithfully

/s/ William Carey

Name: William Carey Title: President for and on behalf of

### **Central European Distribution Corporation**

Agreed and accepted on behalf of Lion Capital Fund I L.P. Lion Capital Fund I A L.P. Lion Capital Fund I B L.P. Lion Capital Fund I C L.P. Lion Capital Fund I SBS L.P.

### /s/ James Cocker

Name: James Cocker

Title: Duly Authorized Attorney

for and on behalf of **Lion Capital LLP** 

### /s/ Rob Jones

Name: Rob Jones Title: Director for and on behalf of

Lion Capital (Guernsey) Limited



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### SCHEDULE 1 SIGNING DATE COMMITMENT LETTER



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SCHEDULE 2 REVISED SHAREHOLDERS' AGREEMENT



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### SCHEDULE 3 REVISED LOAN NOTE INSTRUMENT



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Exhibit 10.2 Agreed Form

8 July 2008

SHAREHOLDERS' AGREEMENT

between

LION/RALLY CAYMAN 1 L.P.

and

CAREY AGRI INTERNATIONAL - POLAND SP. Z O.O

and

LION/RALLY CARRY ENG 1 L.P.

and

LION/RALLY CAYMAN 2

and

### CENTRAL EUROPEAN DISTRIBUTION CORPORATION

WEIL, GOTSHAL & MANGES

One South Place London EC2M 2WG Tel: +44 (0) 20 7903 1000 Fax: +44 (0) 20 7903 0990

www.weil.com



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**THISAGREEMENT** is made on 8 July 2008 between the following parties

- (1) LION/RALLY CAYMAN 1 L.P., a Cayman Exempted Limited Partnership, whose address is Stuarts Corporate Services Ltd, P O Box 2510, George Town, Grand Cayman, KY1-1104, Cayman Islands (the "Initial Lion Party");
- (2) CAREY AGRI INTERNATIONAL POLAND SP. Z O.O, a limited liability company organised in Poland, with its registered seat at 66 A Bokserska Street, 02-690, Warsaw, Poland (the "Initial Bison Party");
- (3) LION/RALLY CARRY ENG 1 L.P., an English limited partnership (with registered number LP 12992), whose address is 21 Grosvenor Place, London SW1X 7HF ("Lion CLP");
- (4) LION/RALLY CAYMAN 2, a company incorporated in the Cayman Islands having its registered office at c/o Stuarts Corporate Services Ltd, P O Box 2510, George Town, Grand Cayman, KY1-1104, Cayman Islands (the "Company"); and
- (5) CENTRAL EUROPEAN DISTRIBUTION CORPORATION, a Delaware Corporation, the common stock of which is listed on the Nasdaq Global Select Market under the symbol "CEDC" and the principal executive office of which is located in Warsaw, Poland at ul. Bobrowiecka 6, 02-728 Warszawa (the "Parent").

#### **WHEREAS**

- (A) The Company was incorporated on 27 May 2008 under the laws of the Cayman Islands as a private limited liability company specifically for the purpose of the Acquisition.
- (B) Since its incorporation, the Company has not traded or undertaken any business activities of any sort, has not given any security or incurred any indebtedness, and no Shareholder nor Board resolutions of the Company have been passed, save as required pursuant to the Transaction Documents.
- (C) On or by the Closing Date, the Initial Lion Party, the Initial Bison Party & Lion CLP have agreed to subscribe for shares in the Company to finance the Acquisition.
- (D) The Initial Lion Party, the Initial Bison Party, Lion CLP and the Company have agreed to make provision for the management and administration of the affairs of the Company on the terms and conditions set out in this Agreement.

### **NOW IT IS HEREBY AGREED** as follows

### 1 DEFINITIONS

1.1 In this Agreement (including the Recitals), except where the context otherwise requires, the following words and expressions shall have the following meanings:

"A Ordinary Shares"

the A Ordinary Shares with a nominal value of \$1 each in the capital of the Company;

"Acquisition"

the acquisition by Pasalba Limited of the Sale Shares under the SPA;

"Advisory Agreements"

(i) the Monitoring and Oversight Agreement and (ii) the Corporate Finance Advisory Agreement, each to be entered into on or prior to the Closing Date between a Group Company and a Lion Party (or any one or more of its designated Affiliates or any one or more of the Affiliates of any shareholder (or partner) in a Lion Party) as each may be amended from time to time;



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"Affiliate" with respect to any person, another person Controlled directly or indirectly by such first

person, Controlling directly or indirectly such first person or directly or indirectly under the same Control as such first person, and "Affiliated" shall have a meaning correlative to the

foregoing;

"Anti-Trust Approval" Has the meaning given to it in Clause 8.9;

"Articles" the articles of association of the Company, as the same may be amended or replaced by any

successor articles of association from time to time;

"Auditors" the external auditors for the time being of any Group Company;

**"B Ordinary Shareholder"** a holder of B Ordinary Shares;

**"B Ordinary Shares"** the B Ordinary Shares with a nominal value of \$1 each in the capital of the Company;

"Bison Party" or "Bison Parties" the Initial Bison Party and, upon completion of any Transfer by the Initial Bison Party or by

any Permitted Transferee thereof to a Permitted Transferee thereof in accordance with the

terms of this Agreement, such Permitted Transferee;

**"Bison Share"** the number of Ordinary Shares held by the Bison Parties at the relevant time as a percentage of

all Ordinary Shares then in issue;

**"Bison Share of Luxco"** the Bison Share multiplied by the CayCo Share;

**"Board"** the board of directors of the Company as constituted from time to time;

"Business Day" a day (other than a Saturday, a Sunday or a public holiday) on which banks in London,

Luxembourg, New York, Warsaw, and the Cayman Islands are normally open for the conduct

of general banking business;

"C Ordinary Shares" the C Ordinary Shares with a nominal value of \$1 each in the capital of the Company;

"Call Option Closing Date" the date of completion of the sale and purchase of the shares which are the subject of the Call

Option;



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"Call Option Equity Value"

In respect of each Call Option Period:

- (i) the aggregate of:
  - (a) the applicable multiple, multiplied by the Operating Group EBITDA for the twelve month period ended on the Option Valuation Date;
  - (b) Cash on the Option Valuation Date; and
  - (c) Working Capital on the Option Valuation Date;

minus:

- (ii) the aggregate of:
  - (a) Financial Debt on the Option Valuation Date;
  - (b) the Management Incentive Adjustment; and
  - (c) Normalised Working Capital on the Option Valuation Date.

In respect of the 2010 Call Option Period the applicable multiple shall be 14.05, for the 2011 Call Option Period 13.14 and for the 2012 Call Option Period 12.80;

"Call Option"

the call option granted by the Company pursuant to this Agreement in favour of the Bison Parties as set out in Clause 8 of this Agreement;

"Call Option Exercise Date"

means the date of delivery of the Call Option Notice;

"Call Option Expiry Date"

Has the meaning given to it in Clause 8.3;

"Call Option Notice"

Has the meaning given to it in Clause 8.2;

"Call Option Period"

the 2010 Call Option Period, or the 2011 Call Option Period, or the 2012 Call Option Period (as the case may be);

"Call Option Price"

the consideration payable by the Bison Parties to the Company upon the exercise of the Call Option as set out in Clause 8.5 of this Agreement;

"Cash"

all cash and cash equivalents of the LuxCo1 Group as shown in the books and records of the LuxCo1 Group as at the relevant date;

"CayCo Share"

the number of shares from time to time held by the Company in LuxCo1 as a percentage of all shares of LuxCo 1 then in issue;

- -- 3

Has the meaning given to it in the SPA;

"Closing Date"

"Closing"

Has the meaning given to it in the SPA;

"Confidential Information"

all and any information (written, oral or electronic): (a) concerning the business, finances, assets or affairs of the Group; (b) relating to the Group's processes, plans, intentions, product information, know-how, designs, trade secrets, software, market opportunities and customers, or in relation to any third party for which any member of the Group is responsible or in respect of which any member of the Group has an obligation not to disclose; (c) relating to any Shareholder or Permitted Transferee or any shareholder in any such person or any of their respective Affiliates; and (d) relating to the contents of this Agreement or any other Transaction Document (or any agreement or arrangement entered into pursuant to or any transaction contemplated by this Agreement or any other Transaction Document);



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"Control"

with respect to a person (other than an individual): (a) ownership of more than 50% of the voting securities of such person; (b) the right to appoint or remove, or cause the appointment or removal of, more than 50% of the members of the board of directors (or similar governing body) of such person; or (c) the right to manage, or direct the management of, on a discretionary basis the business, affairs and/or assets of such person, and for the avoidance of doubt, a general partner is deemed to Control a limited partnership (and the terms "Controlling" and "Controlled" shall have meanings correlative to all of the foregoing);

"Corporate Finance Advisory Agreement"

The corporate finance advisory agreement concerning the Russian Alcohol Group to be entered into between (1) Pasalba Limited and (2) Lion Bridging Party;;

"Cyprus1"

Lion/Rally Cyprus 1;

"Deed of Adherence"

a deed of adherence to this Agreement in the same or substantially similar form to the agreed form attached as Schedule 2;

"Director"

Any director of the Company from time to time;

"D Ordinary Shares"

the D Ordinary Shares with a nominal value of \$1 each in the capital of the Company;

"Encumbrance"

Any mortgage, charge, pledge, lien, option, restriction, third party right or interest, other

interest or security interest of any kind;

"Exit"

a Sale or an IPO;

"Fair Market Value"

the value that would be paid by a willing buyer to a willing seller that is not an Affiliate of the buyer in a transaction not involving distress or necessity of either party, determined in good faith by the Board;

"Financial Debt"

all outstanding obligations of the LuxCo1 Group for money borrowed (including for the avoidance of doubt, accrued but unpaid interest), outstanding obligations evidenced by notes, debentures, bonds or similar instruments, the payment for which the LuxCo1 Group is liable and the net present value of all obligations as lessees under all finance leases including sale and leaseback programs but Financial Debt shall exclude any liability for amounts owed by LuxCo1 to any direct shareholders thereof and shall also exclude any liability for amounts owed between members of the LuxCo1 Group and, for the purposes of the 2010 Call Option Period shall include 50 per cent. of any Prepayment Penalties and, for the purposes of the 2010 Put Option Period, the 2011 Call Option Period, the 2011 Put Option Period, the 2012 Call Option Period, and the 2012 Put Option Period, shall include 100 per cent. of any Prepayment Penalties:

"Financial Year"

a twelve month financial period of the Company ending on 31 December, or such other date as may be adopted by a resolution of the Shareholders at a general meeting of Shareholders to be the end of the financial year of the Company;



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the Company and its Subsidiaries from time to time and "member of the Group" and "Group "Group"

> **Company**" shall be construed accordingly; for the avoidance of doubt, no Shareholder nor any of their respective Affiliates (other than the Company and the Subsidiaries of the Company)

shall be a member of the Group for the purposes of this Agreement;

"Holding Company" has the meaning given in the definition of "Subsidiary";

"Hurdle Return" a compound eight per cent. (8%) return per annum on the aggregate equity and shareholder

debt invested in LuxCo1 at Closing and thereafter and compounded annually on a pro rata basis, including, in each case, the principal value of all amounts invested or paid at Closing

and thereafter;

"Individual" a natural person;

"IPO" an initial Public Offering;

"LIBOR" in relation to any amount the applicable screen rate as at 11.00 a.m. on the relevant calculation

> date for the offering of deposits of that amount in US dollars for a three-month period and the "screen rate" means The British Bankers' Association Interest Settlement Rate for US dollars

for the period displayed on the appropriate page of the Telerate Screen;

"Lion Capital Management

Entity"

Lion Capital LLP, Lion Capital General Partner LLP, Lion Capital General Partner II LLP, Lion Capital Carry LP, Lion Capital Carry II LP and Lion/Latimer GP II (Guernsey) Limited;

"Lion Party" the Initial Lion Party and, upon completion of any Transfer by the Initial Lion Party or a

Permitted Transferee thereof to a Permitted Transferee thereof in accordance with the terms of

this Agreement, such Permitted Transferee;

"Lion Share" the number of Ordinary Shares from time to time held by the Lion Parties as a percentage of all

Ordinary Shares then in issue;

"Listed Shares" means the (class of) shares to be listed in an IPO or any other Public Offering;

"LuxCo1" Lion/Rally Lux 1 S.A., a company incorporated in Luxembourg, whose registered address is at

9, Rue Sainte Zithe, 3rd Floor, L-2763, Luxembourg;

"LuxCo1 Group" LuxCo1 and its Subsidiaries from time to time;

"LuxCo1 Shareholders'

Agreement"

the shareholders' agreement entered into on or about the date of this Agreement between the

Company, [Sellers' Investment Vehicles] and LuxCo1 and attached hereto as Schedule 3;



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"Management Incentive Adjustment"

an amount equal to (i) the aggregate value of amounts accrued but unpaid as at the Call Option Exercise Date or the Put Option Exercise Date (as the case may be) pursuant to any Management Incentive Scheme plus (ii) the aggregate value of amounts paid by any member of the LuxCo1 Group to any manager of the LuxCo1 Group by way of a bonus or other non-recurring payment where such bonus or non-recurring payment is directly linked and conditional upon (x) a change of Control of the LuxCo 1 Group or (y) an acquisition by a member of the LuxCo 1 Group after Closing, (iii) the Management Securities Floor Adjustment where the sum of (i), (ii), and (iii) exceeds 3.5% of the amount of the total appreciation in value over the Hurdle Return on any equity and shareholder debt invested in LuxCo1 from time to time, and then only to the extent of the amount of the excess over 3.5%;

"Management Incentive Scheme"

means a contractual obligation of any member of the LuxCo1 Group to pay compensation to any manager of the LuxCo1 Group where the compensation payable is calculated by reference to the appreciation in value of the equity and shareholder debt invested in the LuxCo1 Group. For the avoidance of doubt, any securities issued to, or any rights to acquire securities held by, any manager and consultancy or other analogous fees payable to any manager do not fall within the scope of this term;

"Management Securities Floor Adjustment"

means, for the purposes of calculating the Call Option Equity Value only, the amount, if any, by which the Call Option Price would (but for the Management Securities Floor Adjustment) be higher than it would be had no securities been issued pursuant to Clause 3.1.3 and, for the avoidance of doubt, in the case of the Put Option Price, this amount shall always be zero;

"Minority Investment"

any entity in which any member of the Group owns a minority interest;

"Minority Investment EBITDA"

EBITDA of any Minority Investment, calculated on the same basis as Operating Group EBITDA, multiplied by the Group's percentage shareholding in the Minority Investment;

"Monitoring and Oversight Agreement"

the monitoring and oversight agreement concerning the Russian Alcohol Group to be entered into between (1) Pasalba Limited and (2) Lion Capital LLP;

"Net Senior Debt"

Gross Senior Debt (as defined in the Senior Facilities Agreement) minus Cash as at the relevant date:

"Net Senior Leverage"

Net Senior Debt at the relevant date, divided by Operating Group EBITDA for the most recently completed period of 12 months;

"Normalised Level of Working Capital"

the average level of Working Capital of the Operating Group calculated by taking the average of the last twelve month ends' or the last four quarter ends' (as the Company may determine) Working Capital immediately prior to the relevant date, having first excluded any one off or exceptional items from the such Working Capital;

"Notes"

the US\$103,500,000 Unsecured Exchangeable Loan Notes constituted by an instrument made by the Company, LuxCo1, and Lion/Rally Lux 3 S.à r.l. dated 8 July 2008;



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"Operating Board"

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"Operating Group EBITDA"

the main operating board of the Group from time to time;

the consolidated earnings before interest, taxation, depreciation and amortisation of the Operating Group as extracted from the consolidated audited accounts of the Operating Group for the relevant period, (except where Operating Group EBITDA is calculated by reference to a period for which audited accounts are not available, in which case consolidated management accounts may be used) prepared by one of Deloitte, Ernst & Young, KPMG or PricewaterhouseCoopers (each a "Recognised Accountancy Firm"), before bringing into account any of the following items and without double counting (and so that, to the extent any of the following have been charged, expensed or deducted in computing such earnings they shall be added back and to the extent any of the following have been taken into account therein they shall be deducted):

- (a) any accrued interest paid or payable by the Operating Group (including fees or penalties incurred in connection with third party borrowings or the issue of guarantees and letter of credit) and including any amounts payable under any interest rate hedging agreement shall be added back and any interest owing to or received by the Operating Group and including any amounts receivable under any interest rate hedging agreement shall be deducted;
- (b) any tax paid or payable by the Operating Group in respect of the operating profit or any deferred tax charges arising for such period shall be added back and any amount received or receivable by the Operating Group in respect of a rebate or refund of tax shall be deducted:
- (c) any extraordinary items and any exceptional items (in each case being extraordinary or exceptional due to their size, nature or type or items being outside the ordinary course of trading or costs related to restructuring) shall be added back;
- (d) any loss against book value incurred by the Operating Group on the sale, lease or other disposal of any capital asset shall be added back and any gain against book value incurred by the Operating Group on the sale, lease or other disposal of any capital asset shall be deducted;
- (e) any loss arising on any revaluation of any asset shall be added back and any gain arising on any revaluation of any asset shall be deducted;
- (f) any realised or unrealised foreign exchange losses shall be added back and any realised or unrealised foreign exchange gains shall be deducted;
- (g) depreciation shall be added back;
- (h) any amortisation or impairment of tangible or intangible assets shall be added back;
- the costs paid or payable in relation to any acquisition or disposal of any company or business or brand shall be added back;



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- any dividends or distributions paid or payable shall be added back and any dividends received or receivable shall be deducted (each only to the extent a corresponding entry has been made to net income);
- (k) any loss on revaluation of any fixed or current asset shall be added back;
- any charge in respect of the accounting for share based payments under IFRS shall be added back:
- (m) in the event that the Operating Group makes any acquisition of any company or business or brand during the course of a year the Operating Group EBITDA in that year of acquisition shall be adjusted such that the Operating Group EBITDA shall include a full year's EBITDA in respect of such acquisition (based on an EBITDA for the acquired company, business or brand that is determined on the same basis as Operating Group EBITDA) and verified by a Recognised Accountancy Firm on the same basis as Operating Group EBITDA; and
- (n) in the event that the Operating Group makes a disposal of any company or business or brand during the course of a year the Operating Group EBITDA in that year of disposal shall be adjusted such that the Operating Group EBITDA shall not include any EBITDA in respect of such disposal;

Cyprus1 and its Subsidiaries from time to time or, at the discretion of the Lion Party, the Operating Group may also include any holding company of Cyprus1, up to the level of LuxCo1;

in respect of the 2010 Call Option Period or the 2010 Put Option Period, 31 December 2009; in respect of the 2011 Call Option Period or the 2011 Put Option Period, 31 December 2010; and, in respect of the 2012 Call Option Period or the 2012 Put Option Period, 31 December 2011;

a holder of Ordinary Shares;

the A Ordinary Shares, the B Ordinary Shares, the C Ordinary Shares, and the D Ordinary Shares;

the parties to this Agreement from time to time including successors in title, permitted assignees and permitted transferees, provided that any such person first executes a Deed of Adherence;

- (i) in respect of a Bison Party, any wholly-owned and Controlled Subsidiary of a Bison Party or of any person who Controls a Bison Party;
- (ii) in respect of a Lion Party or Lion CLP:
  - (A) any Lion Capital Management Entity; or
  - (B) any person directly or indirectly Controlled by or Controlling any Lion Capital Management Entity;

"Option Valuation Date"

"Ordinary Shareholder"

"Ordinary Shares"

"Parties"

"Permitted Transferee"



CHMFBUAC351104 SER kilgk0cm **CENTRAL EUROPEAN DIS** RR Donnelley ProFile 14-Jul-2008 14:15 EST 87643 EX10 FORM 8-K NYC "Pledge Agreement" means the agreement to be entered into as of the date hereof between the Bison Parties and Lion/Rally/Cayman 1 LP, as provided in Clause 8.19, and attached hereto as Schedule 4; "Preference Shares" the Preference Shares with a nominal value of \$1 each in the capital of the Company; "Preferred Shareholder" a holder of Preference Shares; "Prepayment Penalties" any charge or fee actually paid or payable to the provider of Financial Debt, calculated in accordance with the underlying contract, and arising solely as a result of the mandatory prepayment of such Financial Debt before its contractual date for payment but (for the avoidance of doubt) such charges or fees shall not include any unpaid interest then due nor other charge or fee already taken into account in the calculation of Financial Debt; "Prohibited Person" means: any person appearing on the Specially Designated Nationals and Blocked Persons List of (i) the Office of Foreign Assets Control in the United States Department of the Treasury as set out on the US Department of Treasury's Office of Foreign Assets Control at the following URL: http://www.treasury.gov/offices/enforcement/ofac/Index.html; or any other person with whom a transaction is prohibited by Executive Order 13224, the USA PATRIOT Act, the Trading with the Enemy Act or the foreign asset control regulations of the United States Treasury Department, in each case as amended from time to time; or (iii) any other person whom the Company (acting reasonably) considers would create a material reputational risk for the Company or any of its Affiliates or any co-investors in

"Public Offering"

"Put Option"

"Put Option Closing Date"

any sale of shares of any member of the Group to the public in an offering under the laws, rules and regulations of any jurisdiction, pursuant to which the sold shares will be admitted to trading on a stock exchange;

the put option granted by the Initial Bison Party pursuant to this Agreement in favour of the Company as set out in Clause 9 of this Agreement;

the date of completion of the sale and purchase of the shares which are the subject of the Put Option;

the Company or its respective Affiliates.



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"Put Option Equity Value"

in respect of each Put Option Period:

- (i) the aggregate of:
  - (a) the applicable multiple, multiplied by the Operating Group EBITDA for the twelve month period ended on the Option Valuation Date;
  - (b) Cash on the Option Valuation Date; and
  - (c) Working Capital on the Option Valuation Date;

#### minus:

- (ii) the aggregate of:
  - (a) Financial Debt on the Option Valuation Date;
  - (b) the Management Incentive Adjustment; and
  - (c) Normalised Working Capital on the Option Valuation Date.

In respect of the 2010 Put Option Period the applicable multiple shall be 14.05, for the 2011 Put Option Period 13.14 and for the 2012 Put Option Period 12.80;

"Put Option Period"

the 2010 Put Option Period, or the 2011 Put Option Period or the 2012 Put Option Period (as the case may be);

"Put Option Price"

the consideration payable by the Bison Parties upon the exercise of the Put Option as set out in Clause 9.5;

"Requirements"

has the meaning given to it in Clause 8.10

"Sale"

the sale of all or substantially all of (i) the issued equity share capital of the Company (including all Shares held by the Shareholders) or (ii) the business or assets of the Group to a single buyer or to one or more buyers as part of a single transaction or a series of related transactions;

"Sale Shares"

has the meaning given in the SPA;

"Seller Party"

has the meaning given in the LuxCo1 Shareholders' Agreement;

"Senior Facilities Agreement"

means the Senior Facilities Agreement dated on or around the date of this Agreement made

between, amongst others, Pasalba Ltd and Goldman Sachs International;

"Shareholders"

collectively, the Lion Parties, the Bison Parties and Lion CLP, and each other person to which Shares are Transferred or issued in accordance with the terms of this Agreement and which becomes a party to this Agreement by executing a Deed of Adherence, and "Shareholder"

means any of them;

"Shares"

the Ordinary Shares and the Preference Shares and any and all shares and interests into which these shares may be exchanged or converted by change of legal form, merger or otherwise, or which may be issued by capital increase of the Company;



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"SPA" the sale and purchase agreement entered into on 22 May 2008 by and between Cirey Holdings, Inc., and Pasalba Limited;

"Subsidiary" in relation to any person (a "Holding Company"), any other person directly or indirectly Controlled by that Holding Company;

total third party debt less cash and cash equivalents of Lion/Rally Lux 3 S.à r.l. and its subsidiaries, adjusted to reflect a normalised level of net working capital minus any principal amounts and accrued but unpaid interest outstanding under the Notes, divided by Operating Group EBITDA for the most recently completed period of 12 months, *pro forma* as if the Proposed Acquisition (as defined in Clause 11.1) had occurred on the first day of the 12 month period;

the SPA, the LuxCo1 Shareholders' Agreement, the Pledge Agreement, this Agreement, and the Advisory Agreements, and "**Transaction Document**" means any of them; and

has the meaning given in Clause 4;

the aggregate value of:

(a) the consolidated inventory of the Operating Group;

- (b) the consolidated trade receivables of the Operating Group; and
- (c) all consolidated other current assets of a working capital nature of the Operating Group, less the aggregate value of:
- (a) the consolidated trade payables of the Operating Group; and
- (b) the consolidated other payables of a working capital nature of the Operating Group (but excluding interest accruals),

as at the relevant date. Working Capital shall be calculated using consistent accounting policies, practices and bases of preparation as those used in the preparation of the audited financial statements of the Operating Group ("Audited Accounts Policies") and to the extent not covered by such Audited Accounts Policies then in accordance with IFRS.

1.2 In this Agreement, save where the context otherwise requires:

"Total Leverage"

"Transfer"

"Working Capital"

"Transaction Documents"

- 1.2.1 references to a "person" include an individual, body corporate (wherever incorporated), unincorporated association, trust or partnership (whether or not having separate legal personality), government, state or agency of a state, or any two or more of the foregoing;
- **1.2.2** references to an individual or individuals shall include his or their respective personal representatives;



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1.2.3	references to a document in the " <b>agreed form</b> " are to that document in the form agreed to and initialled for the purposes of identification by or on behalf of the Parties;
1.2.4	references to a Clause, Schedule or Appendix are to a Clause, Schedule or Appendix of this Agreement, and, unless otherwise specified, references to sub-clauses are to sub-clauses of the Clause in which such reference appears, and references to this Agreement include the Schedules and Appendices;
1.2.5	the headings in this Agreement are used for convenience only and do not affect its construction or interpretation;
1.2.6	references to a statute or a statutory provision include references to such statute or statutory provision as amended or re-enacted whether before or after the date of this Agreement and include all subordinate legislation made under the relevant statute whether before or after the date of this Agreement save where that amendment, or re-enactment or subordinate legislation would extend or increase the liability of any Party under this Agreement;
1.2.7	a reference to a document is a reference to that document as amended;
1.2.8	the singular includes the plural and vice versa and any gender includes any other gender;
1.2.9	a reference to a specific Transaction Document is a reference to that document as amended, varied, novated, supplemented or replaced from time to time (other than in breach of the provisions of this Agreement);
1.2.10	references to "\$" or "USD" are references to the lawful currency of the time being of the United States of America; and
1.2.11	references to "€" or "Euro" are references to the single currency and the legal means of payment in the territory

1.3 Unless expressly provided to the contrary, covenants and undertakings in this Agreement which are given by more than one Party are deemed to have been given severally and not jointly or jointly and severally.

of the Economic and Monetary Union.

- 1.4 Any English legal term for any action, remedy, method of judicial proceeding, legal document, legal status, court, official or any legal concept or thing shall in respect of any jurisdiction other than England be deemed to include what most nearly approximates in that jurisdiction to the English legal term and a reference to any English statute shall be construed so as to include equivalent or analogous laws of any other jurisdiction.
- 1.5 Save where otherwise expressly provided in this Agreement, references to any approval or consent to be given, or any action to be taken, by the Lion Parties or by the Bison Parties shall mean the approval or consent given, or action taken, by or on behalf of members of the Lion Parties, or the Bison Parties, as the case may be, holding shares representing more than 50 per cent. of the aggregate voting rights held by all of the Lion Parties or the Bison Parties, as the case may be.
- A procuring obligation, where used in the context of the Shareholders (or any one or more of them) means that the Shareholder undertakes to exercise any and all powers and rights vested in him from time to time in his capacity as a Shareholder and any influence over any Shareholder Director which was appointed following nomination by that Shareholder, or otherwise in or of the Company or any other member of the Group or other entity (as relevant), to ensure compliance with that obligation so far as he is (legally) able to do so.



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#### 2 AGREEMENT TO SUBSCRIBE

- **2.1** Subject to the provisions of this Agreement:
  - 2.1.1 the Initial Lion Party will subscribe in cash for the number of A Ordinary Shares set opposite its name in column 2 of Schedule 1 at the subscription price per A Ordinary Share set out in Schedule 1;
  - 2.1.2 the Initial Bison Party will subscribe in cash for the number of B Ordinary Shares set opposite its name in column 3 of Schedule 1 at the subscription price per B Ordinary Share set out in Schedule 1; and
  - 2.1.3 Lion CLP will subscribe in cash for the number of Preference Shares set opposite its name in column 4 of Schedule 1 at the subscription price per Preference Share set out in Schedule 1.
- 2.2 Full payment of the subscription monies for the Shares described in Clause 2.1 must be made on or before Closing to the Company in cleared or immediately available funds.
- 2.3 Notwithstanding the provisions of Clause 2.2, subscription of the Shares and the other obligations of the Parties pursuant to the terms of this Agreement, shall be conditional upon Closing.
- 2.4 Upon receipt of the subscription monies referred to in Clause 2.2 the Company will immediately register each respective Shareholder as the fully paid holder of the Shares subscribed for under Clause 2.1 and issue appropriate share certificates.

#### 3 NEW ISSUES

- 3.1 The Company shall be free to issue, free from any pre-emption rights, any Shares of any class or grant any rights to subscribe for or convert or exchange securities into shares of any class ("New Shares") to any person (and the Shareholders shall do all acts and things in their capacity as Shareholders as are reasonably required or appropriate to ensure that the Company may issue such securities):
  - 3.1.1 in connection with the payment in shares of all or part of the consideration for the acquisition of any business or assets by the Company or any Group Company (a "New Acquisition"), but for the avoidance of doubt not in connection with the payment in cash for all or part of the consideration for a New Acquisition;
  - 3.1.2 in order to permit any sellers under a New Acquisition to invest in the Company;
  - **3.1.3** in connection with any investment or incentive scheme in which managers and/or employees of the Group are entitled to participate;
  - 3.1.4 to existing or new lenders to the Group in connection with the raising of debt finance (a "Relevant Transaction") by any member of the Group from such lender in proportions no greater than USD1 of subscription price of such securities to USD4 of principal amount of such debt finance (the "Agreed Proportion") and, in the case of a Relevant Transaction, amounts of capital (meaning the aggregate of debt provided by lenders and cash subscribed for equity in accordance with the provisions of this Clause) shall be raised as follows: (a) the Shareholders shall be



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entitled to subscribe for their proportionate share of the lower of x) 40 per cent of the capital raised; and y) the principal amount of equity proposed to be raised in relation to the Relevant Transaction, in each case in accordance with the other provisions of this Clause 3; (b) any shares offered under (a) but not subscribed by any Shareholders other than the Bison Parties may be offered to new or existing lenders to the Group in relation to the Relevant Transaction; and (c) thereafter, any remaining amounts of capital raised may be in equity or debt, in amounts no greater than the Agreed Proportion;

- 3.1.5 in accordance with any exchange rights under the Notes; or
- **3.1.6** in accordance with the provisions of Clause 4.4.10.
- 3.2 In the event of an issue of New Shares not falling within paragraphs 3.1.1 to 3.1.6 above the Company shall offer for subscription New Shares (at the same cash price per New Share) first to the Shareholders, in the same class, *pro rata* to the Shares held by them in order that they be afforded the opportunity to maintain their respective percentage ownership interest in the Company and in the same class of shares held by them. If funds advised or managed by Lion Capital LLP (the "Lion Funds") propose to subscribe for New Shares in an issue of New Shares pursuant to paragraphs 3.1.1 to 3.1.4 above, the Company shall first offer for subscription New Shares (at the same cash price per New Share) to all Shareholders holding the same class of shares as the Lion Funds, *pro rata* to the Shares held by them (the pre-emptive offers contemplated by this sentence and the preceding sentence each being known as a "New Offer").
- 3.3 The New Offer shall be made by notice stating the number or amount of New Shares being offered, the price at which they are being offered (the "New Offer Price") and any other terms of the New Offer which the Company may apply.
- 3.4 The New Offer shall remain open for the period (being not less than 30 Business Days) specified in the notice. This period may be shorter if the Shareholders provide their consent to the shorter period of notice.
- 3.5 The Company shall issue the New Shares to those Shareholders who apply for them and in the case of oversubscription for such New Shares as far as practicable in proportion to the number of Shares held by them respectively, but so that an applicant shall not be allotted or granted a number of New Shares greater than the number for which he or it applied.
- Any New Shares not taken up under the New Offer may, at any time up to six months after the expiry of the New Offer, be issued or granted by the Company at such price (not being less than the New Offer Price), on such terms (being no less favourable to the Company than the terms of the New Offer), in such manner and to such persons as the Board determines with the consent of the Lion Party.
- 3.7 The Shareholders shall do all acts and things in their capacity as Shareholders as are reasonably required or appropriate to ensure that the Company may issue New Shares in accordance with the above provisions.
- 3.8 The Company undertakes that it will not, and the Lion Parties agree that they shall not cause the Company, pursuant to Clauses 3.1.1, 3.1.2, 3.1.3, or 3.1.4, to issue such number of New Shares that causes, and the Company will procure that LuxCo1 does not pursuant to Clauses 4.1 to 4.9 of the LuxCo1 Shareholders Agreement issue such shares that causes:



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- 3.8.1 the Bison Share of LuxCo to be less than 29%, ignoring any dilutive effect upon the Bison Share of LuxCo as a result of the Bison Parties not exercising fully any pre-emption rights under Clause 3.2; or
- **3.8.2** until the Call Option Expiry Date, the Lion Parties to lose Control of the Company or the Company to lose Control of LuxCo1; or
- **3.8.3** the Bison Parties to lose the benefit of the rights contained in Clause 14 of this Agreement,

in each case without the consent of the Bison Parties (such consent not to be unreasonably withheld or delayed).

3.9 Notwithstanding any other provision of this Agreement, if B Ordinary Shares are to be issued to the Bison Parties, and such issue would take the Bison Parties' percentage holding in the Company to an amount exceeding 47.5%, such B Ordinary Shares may, in the discretion of the Bison Parties, be issued as D Ordinary Shares instead.

#### 4 RESTRICTIONS ON DEALINGS WITH SECURITIES

#### 4.1 Restrictions on Transfer

No Shareholder may, directly or indirectly, sell, assign, transfer, offer, grant a participation in, mortgage, pledge, hypothecate, create a security interest in or lien upon, encumber, donate, contribute, place in trust, enter into any voting agreement (other than as specifically set out in this Agreement) in respect of, or otherwise dispose of (collectively, "**Transfer**") any of its Shares or the legal or beneficial interest therein, except as permitted under this Agreement. No Shareholder may Transfer its Shares to a Prohibited Person.

### 4.2 Exceptions to Prohibition on Transfer

Any Shareholder may Transfer any of its Shares in the following circumstances:

- **4.2.1** in connection with an Exit carried out in accordance with Clause 6;
- **4.2.2** to Permitted Transferees in accordance with the provisions set out in Clause 4.3; and
- **4.2.3** in accordance with the rights of first refusal set out in Clause 4.4;
- **4.2.4** in the case of a Lion Party at any time on or after the Closing Date, subject always to the provisions of Clauses 4.4, 4.5 and 4.6; and
- **4.2.5** in accordance with the provisions of Clause 8.19.

In the event of any Transfer in accordance with this Clause 4.2, each of the Shareholders undertakes to take such actions and do such things as may be necessary to complete such Transfer in accordance with applicable Cayman Island legal requirements.

#### 4.3 Permitted Transfers

4.3.1 Any Shareholder may at any time Transfer any or all of its Shares, including all rights and obligations attached to such Shares pursuant to this Agreement to one or more of its Permitted Transferees (and each such Permitted Transferee may in turn only effect any such Transfer to a Permitted Transferee of the initial transferring Party upon the same terms and conditions specified herein) without the consent of the Board or the consent of any other



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Shareholder so long as (i) such Permitted Transferee shall have executed and delivered to the Company a Deed of Adherence, provided that, if such Transfer relates to part only of the Shares owned by such selling Shareholder, such selling Shareholder shall remain liable for the performance of its obligations under this Agreement in relation to the Shares it continues to hold, and (ii) the Transfer to such Permitted Transferee is not in violation of any securities laws applicable to such Transfer.

- 4.3.2 To the extent that any Transfer contemplated or permitted in this Clause 4.3 requires the approval of the Shareholders pursuant to any law, or any provisions of the Articles or other constitutional documents, the Shareholders shall, forthwith upon request, provide the necessary consent and shall sign or vote in favour of any Shareholder resolutions in connection therewith.
- 4.3.3 If, while a Permitted Transferee holds any Shares, a Permitted Transferee ceases to qualify as a Permitted Transferee in relation to the initial transferring Shareholder from whom or which such Permitted Transferee or any previous Permitted Transferee of such initial transferring Shareholder received such Shares (an "Unwinding Event"), then:
  - the relevant initial transferor Shareholder shall forthwith notify the other Shareholders and the Company, (a) as applicable, of the pending occurrence of such Unwinding Event; and
  - prior to such Unwinding Event, such initial transferor Shareholder shall take all actions necessary to **(b)** effect a Transfer of all the Shares held by the relevant Permitted Transferee either back to such Shareholder or, pursuant to this Clause 4.3.3, to another person that qualifies as a Permitted Transferee of such initial transferring Shareholder and, until such Transfer has occurred, such relevant Permitted Transferee shall not be entitled to vote or otherwise Transfer any of its Shares and all other rights with respect to its Shares shall be suspended.
- The Parent undertakes to procure that no Shares held by a Bison Party will directly or indirectly be transferred to 4.3.4 a non Bison Party (other than a Lion Party) except as otherwise permitted herein, and the Parent further undertakes to procure that any Affiliate of Bison who is a Bison Party shall, prior to its no longer being an Affiliate of Bison, transfer all its Shares to another, continuing, Affiliate of Bison.

#### 4.4 **Right of First Refusal**

Transfer of Shares by non-Lion party

- 4.4.1 In the event that an Ordinary Shareholder other than a Lion Party (the "Offeror") proposes to make a Transfer pursuant to Clause 4.2.3 of any of its Shares (an "Offer"), it shall, prior to effecting any such Transfer, provide prior written notice (an "Offer Notice") to the Company and to the Lion Parties (and the Lion Parties shall be the "Offerees"). The Offer Notice shall set out:
  - the number of Shares subject to the Offer (the "Offered Securities"); (a)
  - **(b)** the price per Share at which such Transfer is proposed to be made (the "Offer Price"); and
  - all other material terms and conditions of the Offer, (c)

(collectively, the "Offer Terms").



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The Offer Notice shall be revocable at any time prior to acceptance by the Offerees and, if it is revoked, the Offeror may not give a further Offer Notice within six months after the date on which the Offer Notice is revoked, and the remaining provisions of this Clause 4.4 shall cease to apply in relation to the revoked Offer Notice, and such Offered Securities shall become subject once again to the provisions and restrictions of this Agreement.

- 4.4.2 The Offerees shall be entitled to purchase some or all of the Offered Securities, provided that the allocation of the Offered Securities among the Offerees shall be on a pro rata basis or on such other basis as the Offerees may determine, and the Offerees shall notify the Offeror of the allocation among the Offerees.
- 4.4.3 The receipt of an Offer Notice by the Offerees shall constitute an offer by the Offeror to sell to the Offerees, for cash, the Offered Securities on the Offer Terms ("Pre-emption Offer"). For a period of thirty days after receipt of the Offer Notice, the Offerees shall have the right, but not the obligation, to accept the Pre-emption Offer in relation to the Offered Securities by giving a written notice of acceptance (which shall be deemed irrevocable) (an "Acceptance Notice") to the Offeror.
- **4.4.4** Failure by the Offerees to deliver an Acceptance Notice before the expiration of the thirty-day period shall be deemed a rejection of the Pre-emption Offer by the Offerees. The tender by the Offerees of an Acceptance Notice to the Offeror shall constitute agreement by the Offerees to purchase, and by the Offeror to sell to the Offerees, the Offered Securities on the Offer Terms.
- 4.4.5 In respect of each Offer Notice which is accepted as to some or all of the Offered Securities within the thirty day period prescribed by Clause 4.4.3, the Offerees shall purchase and pay the Offer Price in cash equivalent terms for such Offered Securities within a further thirty day period of their delivery of an Acceptance Notice, provided that, if the purchase and sale of such Offered Securities is subject to any prior regulatory approval, the time period during which such purchase and sale may be completed shall be extended until the expiration of five Business Days after all such approvals shall have been received, but only to the extent that such application(s) for regulatory approval were promptly made and in any event within the thirty day period from delivery of the Acceptance Notice.
- 4.4.6 The Offeror shall have the right for a period of ninety days following the date of an Offer Notice to sell any Offered Securities to which such Offer Notice relates and in respect of which an Acceptance Notice has not been delivered pursuant to the provisions of this Clause to any third party (a "Third Party Purchaser") at a price in cash not less than the Offer Price and otherwise on such terms and conditions no more favourable to the third party than the Offer Terms, provided that, if the purchase and sale of such Offered Securities is subject to any prior regulatory approval, the time period during which such purchase and sale may be consummated shall be extended until the expiration of fifteen Business Days after all such approvals shall have been received but only to the extent that such application(s) for regulatory approval were promptly made and in any event within the sixty days following the date of the Offer Notice. If any Offered Securities are not sold pursuant to the provisions of this Clause 4.4.6 prior to the expiration of the time period prescribed by this Clause 4.4.5, such Offered Securities shall become subject once again to the provisions and restrictions of this Agreement.



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Transfer of shares by a Lion Party or the Company

- **4.4.7** The Lion Parties and the Company hereby agree with the Bison Parties:
  - that, prior to the commencement of any formal sale process (including a formal auction process or other analogous situation involving the appointment of a third party financial adviser) (a "Formal Sale Process") in relation to the sale of (i) all or substantially all of the shares of LuxCo1 held by the Company; (ii) all or substantially all of the assets of the Group; or (iii) the interest held by the Lion Parties in the Company (together with (i) and (ii), the "First Look Assets"), the Lion Parties or the Company, as the case may be, will engage with the Bison Parties for a period of 90 days to ascertain whether an agreement can be reached between the Lion Parties or the Company and the Bison Parties for the sale to the Bison Parties of any or all of the First Look Assets; or
  - (b) that, in the event of a possible sale of any of the First Look Assets outside of a Formal Sale Process, prior to (i) granting access to information which constitutes the undertaking of a material due diligence process by a third party or (ii) signing either (a) exclusivity with a third party or (b) a sale and purchase agreement with a third party, the Lion Parties or the Company will engage with the Bison Parties for a period of 90 days to ascertain whether an agreement can be reached between the Lion Parties or the Company and the Bison Parties for the sale to the Bison Parties of any or all of the First Look Assets.
- 4.4.8 If, following the expiry of the 90 day period under Clause 4.4.7(a) or (b) above the Lion Parties or the Company and the Bison Parties fail to agree upon the price or terms of a Sale of the First Look Assets, the Lion Parties or the Company shall, subject to Clauses 4.5, 4.6, and the obligation to maintain Control contained in Clause 8.21, be permitted to dispose of the First Look Assets to such Person and on such terms as the Lion Parties, in their absolute discretion, may determine.

Seller Party Offer

- 4.4.9 If the Seller Party makes an Offer (as defined under Clause 5.4.1 of the LuxCo1 Shareholders' Agreement) (a "LuxCo Offer") and the Company receives an Offer Notice (as defined in the LuxCo Shareholders' Agreement), the Company shall, prior to accepting or rejecting the LuxCo Offer, provide prior written notice (a "LuxCo Offer Notice") to the Ordinary Shareholders. The LuxCo Offer Notice shall set out:
  - (a) the number of LuxCo shares subject to the LuxCo Offer (the "LuxCo Offered Securities");
  - (b) the price per share at which such sale is proposed to be made; and
  - (c) all other material terms and conditions of the LuxCo Offer,

(collectively, the "LuxCo Offer Terms").

**4.4.10** Each Ordinary Shareholder (the "Accepting Shareholder") may direct the Company to accept the LuxCo Offer (on the LuxCo Offer Terms) and purchase all the LuxCo Offered Securities (the "LuxCo Share Acquisition"). To fund the LuxCo Share Acquisition, the Accepting Shareholder(s) will subscribe for such



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new Ordinary Shares in the Company, in the same class as is held by that Accepting Shareholder, as are equal in value to the LuxCo Share Acquisition and, in the case of there being more than one Accepting Shareholder, each Accepting Shareholder shall subscribe for such Ordinary Shares as are in proportion to the number of, and of the same class as, Ordinary Shares held by them, but so that no Accepting Shareholder shall be issued a number of New Shares greater than the number for which he applied.

- 4.4.11 Upon receipt of a LuxCo Offer Notice, each of the Shareholders will promptly, but in any event within thirty (30) Business Days, inform the Company in writing if they wish the Company to acquire the LuxCo Offered Securities on the LuxCo Offer Terms. If any Shareholder so informs the Company that it wishes the Company to accept the LuxCo Offer, the Company undertakes it will promptly exercise its rights of first refusal under Clause 5.4 the LuxCo1 Shareholders' Agreement to acquire the LuxCo Offered Securities.
- **4.4.12** Any issues of New Shares by the Company pursuant to Clause 4.4.10 above shall be free from any Pre-emption Rights.

# 4.5 Tag-Along Rights

- **4.5.1** If the Lion Parties (the "**Tag Along Seller**") propose to make a Transfer of any Ordinary Shares to any person or persons (other than any person who would be a Permitted Transferee of any such Lion Party), (the "**Tag-Along Purchaser**") by way of a sale (a "**Tag-Along Sale**") which Ordinary Shares:
  - (a) carry; or
  - (b) together in the aggregate with any Ordinary Shares Transferred by the Lion Parties to the same Tag-Along Purchaser or any of its Affiliates in the 12 month period ending on the date of such sale, carry

10% or more of the voting rights in the Company, the Bison Parties shall have the opportunity ("**Tag Along Right**") for the same consideration and on the same terms pursuant to the provisions of this Clause 4.5, to sell (subject to Clause 4.5.5) to the Tag-Along Purchaser a number of Ordinary Shares (the "**Tag-Along Securities**") determined as follows. The number of Ordinary Shares which the Bison Parties shall be entitled to sell pursuant to their Tag-Along Right shall be:

 $(A/B)\times C$ 

# where:

A = the aggregate of the number of Ordinary Shares being proposed to be sold by the Lion Parties to the Tag-Along Purchaser and the number of Ordinary Shares Transferred by the Lion Parties to the same Tag-Along Purchaser or any of its Affiliates in the 12 month period ending on the date of such proposed Tag-Along Sale;

B = the aggregate number of Ordinary Shares held by the Lion Parties at the time of such proposed Tag-Along Sale (including the Ordinary Shares proposed to be sold pursuant to such Tag-Along Sale) plus the aggregate number of Ordinary Shares Transferred by any of the Lion Parties to the same Tag-Along Purchaser or any of its Affiliates in the 12 month period ending on the date of such proposed Tag-Along Sale; and



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C = the number of Ordinary Shares held by the Bison Parties at the time of such proposed Tag-Along Sale.

- **4.5.2** Not less than twenty days prior to any proposed Tag Along Sale pursuant to this Clause 4.5, the Tag Along Seller shall deliver to the Bison Parties written notice (a "**Tag Along Notice**") thereof, which notice shall set out:
  - (a) the total number of Ordinary Shares proposed to be sold to the Tag-Along Purchaser and the aggregate number of Tag-Along Securities which the Bison Parties are entitled to sell pursuant to the Tag-Along Right;
  - (b) the type and amount of consideration to be paid by the Tag Along Purchaser for each Ordinary Share; and
  - (c) all other material terms and conditions, if any, of such proposed transaction.

If a Bison Party elects (in such event, a "**Participating Shareholder**") to exercise its Tag Along Right and sell some or all of the Tag Along Securities pursuant to this Clause 4.5, then the Participating Shareholder shall so notify the Tag Along Seller by notice in writing within fifteen days after the date of the Tag Along Notice and, at the Tag-Along Seller's request, not less than two Business Days prior to the proposed Transfer, the Participating Shareholder shall deliver to the Tag-Along Seller all documents (if any) required to be executed in connection with such transaction.

- 4.5.3 If the Tag-Along Sale shall not have been completed within 60 days after the date of the Tag-Along Notice (subject to Clause 4.5.5), the Tag Along Seller shall promptly return to the Participating Shareholder all documents (if any) previously delivered by the Participating Shareholder to the Tag Along Seller in relation to the contemplated Tag-Along Sale, and all the restrictions on Transfer contained in this Agreement with respect to Shares held or owned by the Tag-Along Seller and such Participating Shareholder shall again be in effect.
- **4.5.4** If a Participating Shareholder properly exercises its Tag-Along Right:
  - (a) the sale of its Tag-Along Securities shall occur concurrently with the sale by the Tag-Along Seller of its Shares:
  - such Participating Shareholder shall receive for its Tag-Along Securities the same consideration per Share that the Tag-Along Seller receives for its Shares from the Tag-Along Purchaser as set out in the Tag-Along Notice; and
  - (c) the sale by the Participating Shareholder shall otherwise be on the same terms and conditions upon which the Tag-Along Seller is selling its Shares.
- **4.5.5** If the Tag-Along Sale is subject to any prior regulatory approval, the 60 day period during which the Tag-Along Sale may be completed as set out in Clause 4.5.2 shall be extended until the expiration of five Business Days after all such approval shall have been received.



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**4.5.6** For the avoidance of doubt, the Tag Along rights contained in this Clause 4.5 shall not apply to any Transfer by the Lion Parties of the economic interest in, but not the voting rights attaching to, any Ordinary Shares.

# 4.6 Drag-Along Rights

- 4.6.1 If the Lion Parties propose, at any time, (directly or indirectly) to make a Transfer of Ordinary Shares to any person or persons (other than any person who would be a Permitted Transferee of any Lion Party) (the "Drag-Along Purchaser"), whether for a cash consideration or otherwise, where such Transfer (a "Drag-Along Sale") would give rise to a Tag-Along Right pursuant to Clause 4.5.1 then the Lion Parties (the "Drag-Along Sellers") may, at their option, require ("Drag-Along Rights") each of the other Shareholders (each a "Drag-Along Shareholder") to make a Transfer pursuant to the provisions of this Clause 4.6 of such number of Shares (the "Drag-Along Securities") as determined in accordance with the provisions of Clause 4.5.1;
- 4.6.2 The Drag-Along Sellers shall deliver to each Drag-Along Shareholder written notice (the "**Drag-Along Notice**") of any Transfer proposed to be made pursuant to Clause 4.6.1 not later than the twentieth day prior to the proposed Drag-Along Sale, which notice shall set out:
  - (a) the type and amount of consideration to be paid by the Purchaser for each Share;
  - (b) the person who has expressed an interest in acquiring the Shares;
  - (c) the number of Drag-Along Securities that each such Drag-Along Shareholder may be required to Transfer (as determined pursuant to Clause 4.5.1); and
  - (d) all other material terms and conditions, if any, of such transaction.
- 4.6.3 If, within 60 days after the date of the Drag-Along Notice (unless such period is extended pursuant to Clause 4.6.6), the Drag-Along Sellers complete the Drag-Along Sale in accordance with the terms and conditions set out in the Drag-Along Notice, each Drag-Along Shareholder will sell its Drag-Along Securities to the Drag-Along Purchaser at the same time and on the same terms and conditions upon which the Drag-Along Sellers sell their Shares pursuant to the Drag-Along Sale.
- Within fifteen days after the date of the Drag-Along Notice, the Drag-Along Shareholders shall promptly deliver to the Drag-Along Sellers all documents in their possession reasonably requested in writing by the Drag-Along Sellers and/or the Company and reasonably required to be executed in connection with such Drag-Along Sale. In the event that any of such Drag-Along Shareholders shall fail to deliver such documents to the Drag-Along Sellers, the Company shall cause the books and records of the Company to show that such Drag-Along Securities are bound by the provisions of this Clause 4.6.4 and such Drag-Along Securities shall be transferred to the Purchaser promptly upon surrender of such Drag-Along Securities for sale by the holder thereof.
- **4.6.5** If no Transfer of the Drag-Along Securities in accordance with the provisions of this Clause 4.6 shall have been completed within 60 days after the date of the Drag-Along Notice (unless such period is extended pursuant to Clause 4.6.6), the



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Drag-Along Sellers shall return to the Drag-Along Shareholders all documents (if any) previously delivered to the Drag-Along Sellers in relation to the contemplated Drag-Along Sale, and all the restrictions on Transfer contained in this Agreement with respect to Shares owned or held by such Drag-Along Shareholder shall again be in effect.

- 4.6.6 If the Transfer of Shares pursuant to a Drag-Along Sale is subject to any prior regulatory approval, the time period during which such Transfer may be consummated shall be extended until the expiration of five (5) Business Days after all such approvals shall have been received.
- **4.6.7** No Transfer of Shares pursuant to a Drag Along Sale shall take place unless:
  - (a) the consideration payable on the Drag Along Sale for the Shares being sold is at least equal to the Fair Market Value;
  - (b) at least seventy-five percent of such consideration is in the form of cash or cash equivalents.

For the purposes of this clause (and without limitation), any of the following are deemed to be cash:

- any liabilities, as shown on the most recent consolidated balance sheet, of the Company that are assumed by the transferee of any such Shares pursuant to a customary novation agreement that releases the Company from liability in respect of those liabilities; and
- (b) any securities, notes or other obligation received by the Drag-Along Sellers from the Drag Along Purchaser that are converted by the Drag Along Sellers into cash or cash equivalents within 60 days, to the extent of the cash or cash equivalents received in that conversion.

#### 4.7 Effect of Void Transfers

In the event of any purported Transfer in violation of the provisions of this Agreement, such purported Transfer shall be void and of no effect, the purported transferee shall have no rights or privileges in or with respect to such Shares or this Agreement, and no effect will be given to any such purported Transfer or entry related thereto made in the records of the Company, to the extent permitted by applicable law.

# 5 COMPLETION OF TRANSFERS

# 5.1 General

In connection with the completion of any Transfer of Shares under this Agreement, the transferee (unless an existing Party to this Agreement) shall deliver to the Company and the Shareholders notice of such Transfer, including a fully executed copy of all documentation and agreements relating to the Transfer and any agreements or other documents required by this Agreement, including a duly executed Deed of Adherence.

# 5.2 Encumbrances

Where this Clause 5 applies to the Transfer of any Share each shall be transferred free of Encumbrances and with all rights attaching thereto (other than any restrictions on Transfer arising under this Agreement).



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## 5.3 Power of Attorney

- **5.3.1** Each of the Shareholders hereby irrevocably and unconditionally (and by way of security for the performance of its obligations under this Agreement) appoints any Director nominated for that purpose by the Lion Parties as its attorney to execute and do in its name or otherwise and on its behalf all documents, acts and things which the attorney shall in its absolute discretion consider necessary or desirable in order to implement the obligations of that Shareholder (if not satisfied) under Clauses 4.3, 4.4, 4.5, 4.6, 8 and 9 to the extent that the Shareholder is in default of its obligations under any of such Clauses.
- Each Shareholder undertakes to ratify whatever any Director as its attorney shall lawfully do or cause to be done in accordance with the power of attorney set out in Clause 5.3.1 and to indemnify and keep indemnified such attorney from all claims, costs, expenses, damages and losses which the attorney may suffer as a result of the lawful exercise by him of the powers conferred on him under such power of attorney.
- **5.3.3** If a Transfer of Shares is executed on behalf of an Shareholder under the power of attorney set out in Clause 5.3.1:
  - (a) the Company may receive the purchase money in trust for that Shareholder and the receipt of the Company for the purchase money shall be a good discharge for the purchaser, who shall not be bound to see to the application of the purchase money;
  - (b) the Company shall cause the purchaser to be registered as a holder of the relevant Shares; and
  - once registration has taken place in purported exercise of the power of attorney set out in Clause 5.3.1, the validity of the proceedings shall not be questioned by any person; and the relevant Shareholder shall be bound to deliver up any documentation required by the Company in connection with the Transfer and on its delivery shall be entitled to receive the purchase money in respect thereof.

# 6 EXIT

## **6.1** Sale

# **6.1.1** Upon a Sale:

- (a) each Ordinary Shareholder shall take, and shall instruct its representative(s), nominee(s) or designee(s), as the case may be, on the Board and on any committee thereof (as appropriate) to take, any and all action within its power as may be necessary, appropriate or desirable to effect and to cause the Company and each other member of the Group (as appropriate) to take such action as may be necessary, appropriate or desirable to effect such Sale; and
- (b) the Company shall take any and all action as may be necessary, appropriate or desirable to effect and shall cause each other member of the Group (as appropriate) to take such action as may be necessary, appropriate or desirable to effect such Sale.



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In the event of a Sale involving a merger (including a demerger) or consolidation with any other entity, reconstitution, reorganisation, recapitalisation, debt and/or equity refinancing, sale of all or substantially all of the assets of the Company, or any similar transaction, each Ordinary Shareholder shall receive the same form of consideration, and the aggregate consideration to be distributed to the Ordinary Shareholders with respect to the Shares held by them shall be based on the relative equity ownership interest of each of the Ordinary Shareholders in the Company as at the date of such merger (including a demerger) or consolidation with any other entity, reconstitution, reorganisation, recapitalization, debt and/or equity refinancing, sale of all or substantially all of the assets of the Company, or any similar transaction.

# 7 IPO OF LUXCO1

- 7.1 The Lion Parties and the Bison Parties acknowledge the rights and obligations of the Company under Clause 8.2 of the LuxCo1 Shareholders' Agreement.
- 7.2 Following the Call Option Expiry Date and the subsequent giving of 60 Business Days' written notice by the Bison Parties to the Company requiring the Company to do so, the Company undertakes that it will enforce its rights under the LuxCo1 Shareholders' Agreement to cause LuxCo1 (or, in the discretion of the Company, a Subsidiary thereof) to conduct an IPO. The Company and the Lion Parties will further use their best efforts to take all such actions as may be reasonably necessary to give effect to such IPO, including procuring that LuxCo1 take any such necessary actions.
- 7.3 Prior to the Call Option Expiry Date the Company undertakes not to enforce its rights under Clause 8.2 of the LuxCo1 Shareholders' Agreement to cause LuxCo1 (or any Subsidiary thereof) to conduct an IPO, unless it has first received the written consent of the Bison Parties and, further, shall, following the Call Option Expiry Date, only exercise such rights having first given 60 Business Days' written notice to the Bison Parties.
- 7.4 If, following the Call Option Expiry Date, or prior to the Call Option Expiry Date but having received the written consent of the Bison Parties to do so under Clause 7.3 above, the Company exercises its rights under the LuxCo1 Shareholders' Agreement to cause LuxCo1 (or any Subsidiary thereof) to conduct an IPO, then the Bison Parties shall use their reasonable efforts to assist the Company, the Lion Parties and LuxCo1 in giving effect to such IPO.
- 7.5 If the Company exercises any of its rights to cause LuxCo1 to conduct an IPO, the Company undertakes to use its best efforts to follow, and to cause LuxCo1 to follow, the reasonable advice given by any managing underwriter of the IPO (where such advice is given in good faith) in relation to forming the appropriate capital structure for such IPO.
- 7.6 The Shareholders acknowledge that the initial proceeds of any IPO received by LuxCo1 may be required to reduce the indebtedness of LuxCo1 or other members of the Group and accordingly may not be available for distribution to the Company.
- 7.7 The Lion Parties and the Bison Parties agree that, subject always to the reasonable good faith advice of any managing underwriter, each of them shall have the right to participate in sales of their Shares (or, in the case of the Lion Parties, in sales of both Shares and any interest in any member of the Group) pursuant to, or in connection with, an IPO *pro rata* to the number of Shares held by them.



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# 8 CALL OPTION

**8.1** The Company hereby grants to the Bison Parties the right to acquire all, but not some only, of the shares and CPECs in LuxCo1 held by the Company at the Call Option Price (the "Call Option").

- **8.2** The Call Option shall only be exercisable by the Bison Parties giving notice (a "Call Option Notice") in writing to the Company:
  - during the period commencing on the later of (i) the date that the audited 2009 Operating Group accounts are approved by the board of directors of Cyprus1 and (ii) the date on which all amounts payable under the SPA in respect of the earnout arrangements contemplated by Clause 2.2.2 of the SPA have been paid or determined to be zero and ending in either case 45 days thereafter (the "2010 Call Option Period"); and
  - **8.2.2** during the period commencing on the date that the audited 2010 Operating Group accounts are approved by the board of directors of Cyprus 1 and ending 45 days thereafter (the "**2011 Call Option Period**").
- 8.3 If a Put Option Notice has been served pursuant to Clause 9.2, the Bison Parties shall not be entitled to serve a Call Option Notice on a later day in the same exercise period; provided that if a Put Option Notice and a Call Option Notice are served on the same day, the parties agree that the Call Option Notice shall take precedence over, and apply in place of, the Put Option Notice. For the purposes of this Clause 8.3, a day shall mean a period from midnight to midnight in London.
- **8.4** The Call Option shall expire one day after the end of the 2011 Call Option Period, unless otherwise extended pursuant to Clause 8.7 below (the "Call Option Expiry Date").
- **8.5** The Call Option Price payable by the Bison Parties to the Company shall be an amount payable in USD and shall be equal to:
  - (a) if the Bison Parties exercise the Call Option during the 2010 Call Option Period, an amount equal to the 2010 Call Option Equity Value multiplied by the prevailing CayCo Share; or
  - (b) if the Bison Parties exercise the Call Option during the 2011 Call Option Period, an amount equal to the 2011 Call Option Equity Value, multiplied by the prevailing CayCo Share,

in each case, such Call Option Price to be allocated between the shares in LuxCo1 owned by the Company, together with their corresponding CPEC(s) (each such share, together with its corresponding CPEC(s) a "Strip") equally between each such Strip, PROVIDED THAT the price payable for each Strip shall be subject to a floor (the "Floor Amount") equal to the amount paid for the subscription of such Strip (including any premium paid), multiplied by:

- (i) in the case of a Strip subscribed in the three calendar month period ending on the relevant Call Option Exercise Date, 1.20;
- (ii) in the case of a Strip subscribed in the six calendar month period ending on the date falling three calendar months prior to the relevant Call Option Exercise Date, 1.52;



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(iii) in the case of a Strip subscribed in the three calendar month period ending on the date falling nine calendar months prior to the relevant Call Option Exercise Date, 1.85;

- (iv) in the case of a Strip subscribed prior to the date falling twelve calendar months prior to the relevant Call Option Exercise Date, 2.20 if the Call Option is exercised during the 2010 Call Option Period, and 2.05 if the Call Option is exercised during the 2011 Call Option Period;
- (v) in the case of a Strip subscribed after the relevant Call Option Exercise Date, 1.0;
- (vi) in the case of Strip issued by LuxCo1 where the entire proceeds of such subscription were applied to effect an Equity Investment as defined in the Senior Facilities Agreement<sup>1</sup>, 1.0; and
- (vii) in the case of a Strip issued by LuxCo1 where the entire proceeds of such subscription were applied to cause Net Senior Leverage to fall below 2.25 at the date of such subscription, and where such Net Senior Leverage remains below 2.25 at the next two successive Quarter Dates (as defined in the Senior Facilities Agreement), 1.0. For the avoidance of doubt, only that portion of the Strip which causes Net Senior Leverage to fall and to remain below 2.25 shall be subject to this multiplier. If two successive Quarter Dates have not passed in the period between the date of subscription (the "Subscription Date") and the Call Option Exercise Date, the Call Option Exercise Date shall if the Subscription Date is more than three months before the Call Option Exercise Date be deemed to constitute a Quarter Date or if the Subscription Date is less than three months before the Call Option Exercise Date be deemed to constitute two Quarter Dates, in each case so that two successive Quarter Dates shall be deemed to have passed,

in each case, minus the aggregate of dividends or other distributions actually received by the holder(s) of such Strip. For each Strip, the amount payable for such Strip shall be decreased by the amount by which the application of the Management Incentive Adjustment in the calculation of the Call Option Equity Value causes the Call Option Price in respect of such Strip to be lower than the Floor Amount for such Strip. If circumstances arise which fall within the provisions of any of paragraphs (i) to (iv) above and also fall within the provisions of any of paragraphs (v) to (vii) above, the applicable provisions of paragraphs (v) to (vii), as the case may be, shall prevail.

- **8.6** For the purposes of calculating each Floor Amount pursuant to Clause 8.5,
  - (a) amounts which are not subscribed in Euros shall be converted into Euros at the prevailing spot rate of exchange, being the closing mid point as quoted on Bloomberg, at the time of subscription; and
  - (b) amounts of dividends or other distributions which are not paid in Euros shall be converted into Euros at the prevailing spot rate of exchange, being the closing mid point as quoted on Bloomberg, at the time of receipt,

<sup>&</sup>lt;sup>1</sup> Definition to be updated once SFA is signed, but in any event to refer to equity cure events only.



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and shall then be converted into US dollars by multiplying by the Exchange Rate. The Exchange Rate shall be the lower of (i) the EUR/USD exchange rate prevailing on the Call Option Exercise Date and (ii) 1.6712.

- 8.7 If during the 2011 Call Option Period, the Bison Parties were to exercise the Call Option, and the Call Option Price were to be the Floor Amount, the Call Option may, at the election of the Bison Parties, be extended, (such election to be made within 90 days of the end of the 2011 Call Option Period) and will be exercisable for a period of 45 days commencing on the date that the audited 2011 Operating Group accounts are approved by the board of Cyprus1 (the "2012 Call Option Period") except that in such instance the Call Option Price shall be calculated in accordance with the provisions of Clause 8.4 and based upon the 2011 Operating Group EBITDA, as extracted from the 2011 Operating Group accounts. For the avoidance of doubt, if the Bison Parties do not elect to extend the Call Option, there shall be no 2012 Call Option Period.
- 8.8 The Parties agree that, in the calculation of Call Option Equity Value, the Operating Group EBITDA shall be increased by the addition of Minority Investment EBITDA for any Minority Investments of the Group at the Option Valuation Date. If, having made reasonable endeavours to obtain sufficient information to calculate any Minority Investment EBITDA, the Company or the relevant member of the Group has been unable to do so, the Parties hereby agree that Financial Debt shall be reduced by the amount of any cash investment (including, without limitation, consideration paid for the Minority Investment, costs of investment or capital contributions of any kind, and any further costs relating to the acquisition of the Minority Investment, whether capitalised or charged to the profit and loss account) made by the Group in the Minority Investment after Closing.
- 8.9 If the transfer of the shares which are the subject of the Call Option Notice under Clause 8.2 (a "Call Transfer") requires the approval or clearance of any state or national competition authority or regulator ("Anti-Trust Approval"), the Bison Parties undertake to the Company that they shall use their best efforts to obtain the Anti-Trust Approval as quickly as possible. The Lion Parties shall use all reasonable efforts to assist the Bison Parties in obtaining the Anti-Trust Approval and the Bison Parties shall provide the Lion Parties with all information relating to obtaining Anti-Trust Approval which the Lion Parties, acting reasonably, may request. The Bison Parties shall inform the Lion Parties within 24 hours of receipt of Anti-Trust Approval or being informed that Anti-Trust Approval has not been granted.
- 8.10 Without prejudice to the provisions of Clause 8.9, if Anti-Trust Approval will only be granted subject to conditions, obligations, measures, undertakings, and/or modifications (collectively, "Requirements"), the Bison Parties undertake to the Company that they shall comply with those Requirements necessary to obtain Anti-Trust Approval (including, without limitation and for the avoidance of doubt, offering and agreeing any necessary Requirements) and promptly offer and agree with any relevant state or national competition authority or regulator the terms of any Requirement as will enable the Anti-Trust Approval to be granted without delay. Without prejudice to the obligation of the Bison Parties contained in Clause 8.9 to use best efforts to obtain Anti-Trust Approval and to the other provisions of this Clause 8.10, if within 60 days of the Call Option Exercise Date Anti-Trust Approval has not been granted, the Bison Parties undertake to the Company that, subject to the Bison Parties' rights under Clause 8.11, they shall immediately offer and agree any Requirements necessary to obtain Anti-Trust Approval within a period of 120 days from the Call Option Exercise Date.
- 8.11 Without prejudice to the obligation of the Bison Parties contained in Clause 8.9 to use best efforts to obtain Anti-Trust Approval, if following service of a Call Option Notice, it becomes apparent to the Bison Parties, acting reasonably, that the terms of the Requirements they are required to accept would have an effect that is detrimental to the business and operations of the Parent and its subsidiary undertakings, the Bison Parties shall be entitled, upon giving to



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the Lion Parties five Business Days' notice, to elect not to proceed with the exercise of the Call Option in that Call Option Period. In such a case, all rights under the Call Option in respect of that Call Option Period shall lapse and be of no further effect and the Bison Parties shall pay to the Lion Parties (for themselves and as trustees for each other member of the Group) an amount equal to all costs incurred by the Lion Parties and each other member of the Group in connection with the purported exercise of the Call Option in that Call Option Period.

- 8.12 In relation to the exercise of a Call Option within a Call Option Period, if Anti-Trust Approval is not obtained within 120 days from the Call Option Exercise Date, unless the Lion Parties and the Bison Parties have agreed otherwise, the Call Option (in relation to that Call Option Period) shall lapse and any obligations of the Lion Parties and the Bison Parties in relation to that exercise of the Call Option shall terminate provided, however, that this is without prejudice to any rights which have accrued to the Company under Clauses 8.9 and 8.10 prior to such lapse.
- 8.13 If Anti-Trust Approval is not required, completion of the Call Transfer shall take place before the end of the relevant Call Option Period and upon the Bison Parties having given to the Lion Parties 10 Business Day's Notice, (for the avoidance of doubt, if the Bison Parties give notice to the Lion Parties on a date falling less than 10 Business Days prior to the end of the relevant Call Option Period, completion shall take place within 10 Business Days of the date such notice is given.
- **8.14** If Anti-Trust Approval is required, completion of the Call Transfer shall take place within 10 Business Days of receipt of Anti-Trust Approval.
- **8.15** At completion of the Call Transfer:
  - against delivery in accordance with Clause 8.15.2, the Bison Parties shall pay to the Company, in immediately available funds on the date of completion (or in such other manner as may be agreed by the Company and the relevant Bison Parties), a sum equal to the Call Option Price;
  - **8.15.2** upon receipt of the sums due, the Company shall deliver to the relevant Bison Party a duly executed transfer in favour of that Bison Party in respect of the relevant shares together with a share certificate(s) evidencing its title to such shares: and
  - **8.15.3** the Company shall procure that the relevant Bison Party is registered as the holder of the relevant shares.
- **8.16** The Company shall do all such acts and/or execute all such deeds and documents in a form satisfactory to the relevant Bison Party as it may reasonably require to give effect to the Call Transfer pursuant to this clause.
- 8.17 If the Bison Parties exercise the Call Option in accordance with its terms, the Company undertakes to exercise its Drag-Along Rights under the LuxCo1 Shareholders' Agreement and to use its best efforts to ensure that any Drag-Along Securities (as defined in the LuxCo1 Shareholders' Agreement) are transferred to and registered in the name of the Bison Parties, on the terms of the LuxCo1 Shareholders' Agreement at the same time and on the same terms as the Company's Shares in LuxCo1 are transferred to the Bison Parties and the Bison Parties undertake to purchase all the Drag-Along Securities (as defined in the LuxCo1 Shareholders' Agreement).



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- 8.18 If the Bison Parties exercise the Call Option in accordance with its terms and the Company breaches its obligations under this Agreement to sell to the Bison Parties the shares in LuxCo1 by failing to deliver its shares in LuxCo1 to the Bison Parties, the Company shall pay to the Bison Parties an amount equal to 2.5 times Operating Group EBITDA for the Financial Year last ended prior to the exercise by the Bison Parties of the Call Option. Such amount is agreed between the Company and the Bison Parties to be a genuine pre-estimate of the loss suffered by the Bison Parties of the breach by the Company of its obligations under this Clause 8.
- As security for the obligations of the Company under Clause 8.17, [Lion/Rally Cayman 1 LP] shall enter into the Pledge Agreement, pursuant to the terms of which [Lion/Rally Cayman 1 LP] shall pledge its Shares in the Company to the Bison Parties, in the form attached hereto as Schedule 4 (the "Pledge Agreement"). The Parties agree that, save for the provisions of Clause 4.2 (Exceptions to Prohibitions on Transfer), the restrictions upon, and other provisions relating to, Transfers of Shares contained in Clause 4 of this Agreement shall not apply to any Transfer of Shares to the Chargee (as such term is described in the Pledge Agreement), in accordance with the terms of the Pledge Agreement.
- **8.20** The Company shall not be concerned as to the allocation between the Bison Parties of the shares in LuxCo1 upon the exercise by the Bison Parties of the Call Option.
- **8.21** The Company undertakes that until the Call Option Expiry Date, and without the prior written approval of the Bison Parties, it will at all times maintain Control of LuxCo1. The Lion Parties undertake to the Bison Parties that until the Call Option Expiry Date, they will at all times maintain Control of the Company.
- 8.22 Notwithstanding any other provision of this Clause 8, completion of the sale and purchase of the shares which are the subject of the Call Option (or the Put Option pursuant to Clause 9) shall not take place until all amounts payable under the SPA in respect of the earn-out arrangements contemplated by clause 2.2.2 of the SPA have been paid or reduced to zero.

# 9 PUT OPTION

- 9.1 The Initial Bison Party hereby grants to the Company the right for the Company to require any Bison Parties to purchase all, but not some only, of the shares in LuxCo1 held by the Company at the Put Option Price (the "Put Option"). For the avoidance of doubt, the Put Option is personal to the Company. No other person shall have any rights pursuant to the Put Option and the Put Option may not be transferred to any person under any circumstances.
- **9.2** The Put Option shall only be exercisable by the Company giving notice (a "**Put Option Notice**") in writing to the Bison Parties:
  - **9.2.1** during the period commencing on the later of (i) the date that the audited 2009 Operating Group accounts are approved by the board of Cyprus1 and (ii) the date on which all amounts payable under the SPA in respect of the earnout arrangements contemplated by Clause 2.2.2 of the SPA have been repaid or determined to be zero and ending in either case 45 days thereafter (the "**2010 Put Option Period**"); provided, however, that the Company may not exercise the Put Option during the 2010 Put Option Period unless the 2009 Operating Group EBITDA is equal to or exceeds USD 55 million;
  - during the period commencing on the date that the audited 2010 Operating Group accounts are approved by the board of Cyprus1 and ending 45 days thereafter (the "2011 Put Option Period"); provided, however, that the Company may not exercise the Put Option during the 2011 Put Option Period unless the 2010 Operating Group EBITDA is equal to or exceeds USD 65 million.



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9.3 If a Call Option Notice has been served pursuant to Clause 8.2, the Lion Parties shall not be entitled to serve a Put Option Notice on a later day in the same exercise period; provided that if a Put Option Notice and a Call Option Notice are served on the same day, the parties agree that the Call Option Notice shall take precedence over, and apply in place of, the Put Option Notice. For the purposes of this Clause 9.3, a day shall mean a period from midnight to midnight in London.

- 9.4 The Put Option shall expire one day after the end of the 2011 Put Option Period, unless otherwise extended pursuant to Clause 9.6 below (the "Put Option Expiry Date").
- 9.5 The Put Option Price payable by the Bison Parties to the Company shall be an amount payable in USD, and:
  - if the Company exercises the Put Option during the 2010 Put Option Period, shall be an amount equal to the 2010 9.5.1 Put Option Equity Value, multiplied by the prevailing Cayco Share; or
  - if the Company exercises the Put Option during the 2011 Put Option Period, shall be an amount equal to the 2011 9.5.2 Put Option Equity Value multiplied by the Prevailing Cayco Share.
- 9.6 If during the 2010 Put Option Period the Bison Parties exercise their rights to extend the Call Option under Clause 8.7 above, the Put Option will expire on the date of the expiry of the 2012 Call Option Period, and the Company may exercise the Put Option for a period of 45 days commencing on the date that the audited 2011 Operating Group accounts are approved by the board of Cyprus 1, except that in such instance the Put Option Price shall be an amount equal to the 2012 Put Option Equity Value, multiplied by the prevailing CayCo Share; provided, however, that the Company may not exercise the Put Option during such additional Put Option Period unless the 2011 Operating Group EBITDA is equal to or exceeds USD 75 million.
- If the transfer of the shares which are the subject of the Put Option Notice under Clause 9.2 (the "Put Transfer") requires 9.7 Anti-Trust Approval, the Bison Parties undertake to the Lion Parties and the Company that they shall use their best efforts to obtain the Anti-Trust Approval as quickly as possible. The Lion Parties shall use all reasonable efforts to assist the Bison Parties in obtaining the Anti-Trust Approval and the Bison Parties shall provide the Lion Parties with all information relating to obtaining Anti-Trust Approval which the Lion Parties, acting reasonably, may request. In connection with obtaining Anti Trust Approval, the Bison Parties shall:
  - promptly notify the Lion Parties upon becoming aware of any matter or issue which may threaten, prevent, or 9.7.1 delay the timely acquisition of the Anti-Trust Approval;
  - 9.7.2 promptly provide the Lion Parties with copies of any correspondence or other communications to or from any competition authority relating to any Requirements, or details in the case of oral communications, and with copies of any written statement, order or decision of any competition authority, in each case to the extent allowed by applicable law;
  - 9.7.3 without limitation to the provisions of Clause 9.7.2, provide the Lion Parties with a final draft of all submissions, notifications, filings, and other communications to any competition authority, at such time as will allow the Lion Parties a reasonable opportunity to review and provide comments prior to their submission and shall take into account all reasonable comments made by the Lion Parties;



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- 9.7.4 allow the Lion Parties to participate in any discussions and/or negotiations with any competition authority, providing that the Lion Parties and the Bison Parties, together with their legal advisers, shall be able to attend any meetings, hearings or telephone conferences with the competition authority (provided that in the case of meetings where information that is commercially sensitive to the Bison Parties is likely to be discussed, the Bison Parties shall be entitled to exclude the Lion Parties from such meeting, but shall not unreasonably refuse to allow the Lion Parties' legal advisers to be present); and
- **9.7.5** regularly review with the Lion Parties the progress of all notifications or filings.
- **9.8** The Bison Parties shall inform the Lion Parties within 24 hours of receipt of Anti-Trust Approval or being informed that Anti-Trust Approval has not been granted.
- 9.9 Without prejudice to the provisions of Clause 9.7, if Anti-Trust Approval will only be granted subject to Requirements, the Bison Parties undertake to the Company that they shall comply with those Requirements necessary to obtain Anti-Trust Approval (including, without limitation and for the avoidance of doubt, offering and agreeing any necessary Requirements) and promptly offer and agree with any relevant state or national competition authority or regulator the terms of any Requirements as will enable the Anti-Trust Approval to be granted without delay. Without prejudice to the obligations of the Bison Parties contained in Clause 9.7 to use best efforts to obtain Anti-Trust Approval and to the other provisions of this Clause 9.9, if within 60 Days of the Put Option Exercise Date Anti-Trust Approval has not been granted, the Bison Parties undertake to the Company that they shall immediately offer and agree any Requirements necessary to obtain Anti-Trust Approval within a period of 120 days from the Put Option Exercise Date; provided that, subject to Clause 9.10 and following consultation with the Lion Parties, if it becomes apparent to the Bison Parties, acting reasonably, that the terms of the Requirements they would be required to accept would have an effect that it is detrimental to the business and operations of the Parent and its subsidiary undertakings, the Bison Parties shall not be required as part of their obligations under Clauses 9.7 and this Clause 9.9 to agree such Requirements. In such a case, all rights under the Put Option in respect of that Put Option Period shall lapse and be of no further effect and the Bison Parties shall pay to the Lion Parties (for themselves and as trustees for each other member of the Group) an amount equal to all costs incurred by the Lion Parties and each other member of the Group in connection with the purported exercise of the Put Option in that Put Option Period.
- 9.10 If it becomes apparent to the Lion Parties, acting reasonably, during the course of seeking Anti-Trust Approval, that Anti-Trust Approval will be granted if the Group makes disposals or restructures any of its assets or business, the Company may, in its sole discretion, make such disposals (subject always to the provisions of Clauses 11.2 and 11.4), or enact any necessary restructuring of the Group, to allow Anti-Trust Approval to be granted. If the Company makes such disposals or enacts such restructuring the 120 day period for obtaining Anti-Trust Approval provided for in Clauses 9.9 and 9.11 shall be extended until 90 days from the date on which such disposal or restructuring is completed.
- 9.11 In relation to the exercise of the Put Option within a Put Option Exercise Period, if Anti-Trust Approval is not obtained within 120 days from the Put Option Exercise Date, or such longer period as determined pursuant to Clause 9.10, unless the Lion Parties and the Bison Parties have agreed otherwise, the Put Option (in relation to that Put Option Period) shall lapse and any obligations of the Lion Parties and the Bison Parties in relation to that exercise of the Put



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Option shall terminate provided, however, that this is without prejudice to any rights which have accrued to the Company under Clauses 9.7, 9.9, and 9.15 prior to such lapse.

- 9.12 The Parties agree that, in the calculation of Put Option Equity Value, the Operating Group EBITDA shall be increased by the addition of Minority Investment EBITDA for any Minority Investments of the Group at the Option Valuation Date. If, having made reasonable endeavours to obtain sufficient information to calculate any Minority Investment EBITDA, the Company or the relevant member of the Group has been unable to do so, the Parties hereby agree that Financial Debt shall be reduced by the amount of any cash investment (including, without limitation, consideration paid for the Minority Investment, costs of investment or capital contributions of any kind, and any further costs relating to the acquisition of the Minority Investment, whether capitalised or charged to the profit and loss account) made by the Group in the Minority Investment after Closing.
- 9.13 Completion of the sale and purchase of the shares which are the subject of the Put Option Notice under Clause 9.2 will, subject to the provisions of Clause 8.22, occur upon the later of (i) the end of the relevant Put Option Period and (ii) ten Business Days following receipt of Anti-Trust Approval, and on such completion:
  - **9.13.1** against delivery in accordance with Clause 9.13.2, the Bison Parties shall pay to the Company, in immediately available funds on the date of completion (or in such other manner as may be agreed by the Company and the relevant Bison Party), a sum equal to the Put Option Price;
  - 9.13.2 the Company shall deliver to the relevant Bison Party a duly executed transfer in favour of that Bison Party in respect of the relevant shares together with a share certificate(s) evidencing its title to such shares;
  - 9.13.3 the Company shall procure that the relevant Bison Party is registered as the holder of the relevant shares; and
  - **9.13.4** the Company shall do all such acts and/or execute all such deeds and documents in a form satisfactory to the relevant Bison Party as it may reasonably require to give effect to the transfer of the relevant shares pursuant to this clause.
- 9.14 If the Company exercises the Put Option in accordance with its terms, the Company undertakes to exercise its Drag-Along Rights under the LuxCo1 Shareholders' Agreement and to use its best efforts to ensure that any Drag-Along Securities (as defined in the LuxCo1 Shareholders' Agreement) are transferred to and registered in the name of the Bison Parties, on the terms of the LuxCo1 Shareholders' Agreement and the Bison Parties undertake to purchase all the Drag-Along Securities (as defined in the LuxCo1 shareholders Agreement).
- 9.15 If the Company exercises the Put Option in accordance with its terms and the Bison Parties (i) breach their obligations under this Agreement to purchase from the Company the shares in LuxCo1; and/or (ii) fail to comply with either their "best efforts" obligation under Clause 9.7 or any obligation under Clause 9.9 and, in either case, Anti-Trust Approval is not obtained within a period of 120 days from the Put Option Exercise Date (or such longer period as determined pursuant to Clause 9.10), the Bison Parties shall pay to the Company an amount equal to 2.5 times Operating Group EBITDA for the Financial Year ending prior to the exercise by the Company of the Put Option. Such amount is agreed between the Company and the Bison Parties to be a genuine pre-estimate of the loss suffered by the Company of the breach by the Bison Parties of their obligations under this Clause 9.



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**9.16** The Company shall be entitled to set off any amounts payable to it by the Bison Parties under Clause 9.15 against any amounts which might otherwise be distributed to the Bison Parties upon a distribution made by the Company to the Shareholders.

- 9.17 If for any reason Clause 9.15 or Clause 8.18 is held to be illegal, invalid or unenforceable, whether in whole or in part, such illegality, invalidity or unenforceability will be without prejudice to any other Clause of this Agreement and shall not invalidate or render illegal or unenforceable any other Clause of this Agreement.
- 9.18 The Company and the Bison Parties agree that, without the consent of the other (such consent not to be unreasonably withheld or delayed), neither they nor any of their Affiliates shall make or permit to be made any acquisition of any interest in any company or business which, so far as they are aware at the time of such acquisition, takes the combined market share, in the relevant market whether by volume or value, of the Parent, any undertakings in which the Parent controls, directly or indirectly, 20 per cent or more of the voting rights, and the Group to an amount exceeding 35 per cent in the Russian Federation or an amount exceeding 30 per cent in the Ukraine.

For the purposes only of this Clause, "relevant markets" are categories of alcoholic beverages. For example, each of (a) vodka, (b) brandy, (c) long drinks, and (d) table wine is a separate relevant market.

# 10 CONDUCT OF THE COMPANY

The Company has been formed as a holding company in relation to the Acquisition and the Parties warrant the facts set out in Recital B above. The Company undertakes, and the Lion Parties shall procure that the Company undertakes, to act only as a holding company and not to undertake any trading activity, and further not to incur any indebtedness.

# 11 ACQUISITIONS AND DISPOSALS

- 11.1 The Company shall not, and shall procure that each member of the Group shall not, acquire an interest in any entity (a "Proposed Acquisition") where the consideration payable in respect of the Proposed Acquisition is greater than US\$50 million on a debt-free, cash-free basis, with a normalised level of working capital unless the Company has:
  - 11.1.1 received the prior written consent of the Bison Parties; or
  - prior to, or within 60 Business Days following the closing of the Proposed Acquisition, delivered to the Bison Parties a written opinion from an investment bank or accounting firm of international repute showing that, on a *pro forma* basis, the Total Leverage (giving effect to the Proposed Acquisition) will not be greater than 5.25. Any dispute concerning the consideration payable in respect of the Proposed Acquisition shall be finally resolved by obtaining a written opinion from an investment bank or accounting firm of international repute.
- 11.2 The Company undertakes that, prior to the expiry of the Call Option (including any extension thereof), and without the prior written consent of the Bison Parties (in accordance with Clause 11.4), it will not, and it will procure that any Subsidiary of the Company will not, dispose of:
  - materially all the intellectual property assets owned by the Group which constitute the "Green Mark", "Zhuravli" or "Marusya" brands, whether by way of a single transaction or through a series of related or unrelated transactions; or
  - 11.2.2 materially all of the intellectual property assets which constitute the Group's long drinks business for a total enterprise value (in each case calculated on a debt-free,



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cash-free basis, with a normalised level of net working capital) equivalent to less than 12.80 x prior calendar year EBITDA between Closing and the end of the 2010 Put Option Period; 11.94 x prior calendar year EBITDA between the end of the 2010 Put Option Period and the end of the 2011 Put Option Period; and 11.60 x prior calendar year EBITDA thereafter.

- If, during the 2010 Call Option Period, the 2011 Call Option Period, and any additional Call Option Period, the Call Option 11.3 Price were to equal the Floor Amount then, following expiry of the Call Option Period, the Bison Parties shall continue to have the benefit of the covenant contained in Clause 11.2, for so long as the Bison Share of LuxCo1 is equal to (or greater than) 20%.
- 11.4 The Company shall not, and shall procure that any member of the Group shall not, dispose of any material tangible or intangible asset owned by the Company or any member of the Group on terms other than arm's length, unless the Company or a member of the Group has first obtained: (i) the prior written consent of the Bison Parties; or (ii) a fairness opinion from an investment bank or accounting firm of international repute addressed to a member of the Group and delivered to the Bison Parties.
- 11.5 The consent of the Bison Parties shall not be unreasonably withheld and shall be given for a period of six months from the date upon which consent is given. In the event that the consent of the Bison Parties is sought, the Company shall deliver a notice (a "Consent Notice") to the Bison Parties requesting consent. The Bison Parties shall have fifteen days from the date of a Consent Notice (the "Consideration Period") to decide whether to give consent. If upon the expiry of the Consideration Period the Bison Parties have failed to respond to the Company, they shall have been deemed to have given their consent, for a period of six months beginning upon the expiry of the Consideration Period, to the contemplated disposal.

#### 12 PARENT GUARANTEE

- 12.1 The Parent, as primary obligor, unconditionally and irrevocably guarantees, by way of continuing guarantee to the Lion Parties, the payment and performance by the Bison Parties, when due, of all amounts and obligations under this Agreement. This guarantee shall remain in full force and effect until all such amounts and obligations have been irrevocably paid and discharged in full.
- 12.2 The Parent's obligations under this clause:
  - 12.2.1 constitute direct, primary and unconditional obligations to pay on demand by the Lion Parties or the Company any sum which the Bison Parties are liable to pay under this Agreement and to perform on demand any obligation of the Bison Parties under this Agreement without requiring the Lion Parties or the Company first to take any steps against the Bison Parties or any other person; and
  - 12.2.2 shall not be affected by any matter or thing which but for this provision might operate to affect or prejudice those obligations, including:
    - any time or indulgence granted to, or composition with, the Bison Parties or any other person; or (a)
    - **(b)** any amendment of this Agreement; or
    - the taking, variation, renewal or release of, or refusal or neglect to perfect or enforce, any right, remedy or (c) security against the Bison Parties or any other person; or



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(d) any legal limitation, disability or other circumstance relating to the Bison Parties or any unenforceability or invalidity of any obligation of the Bison Parties under this agreement.

#### 13 **DIRECTORS**

- The Company or a member of the Group shall reimburse and pay to each Director, and the Bison Representative, any 13.1 reasonable travelling, hotel or other out-of-pocket expenses which the Director (or Bison Representative) may incur in the performance of his duties (inclusive/exclusive of VAT if applicable) which shall be payable monthly in arrears.
- 13.2 The Company or a member of the Group shall take out and maintain in force a policy of insurance covering such matters and on such terms and conditions as the Lion Parties shall agree for each Director to serve on the board of directors or other similar governing body of any other member of the Group (each, a "Satellite Board") for the duration of their appointment, on which each Director and each such individual shall be noted as a beneficiary.
- Each Director shall be entitled to appoint any other Director to be his proxy in accordance with applicable provisions of the 13.3 law of the Cayman Islands and a Director or any such proxy shall not be required to hold any share qualification, shall not be subject to retirement by rotation and shall not be removed except by the Shareholder appointing them.
- Each Director and any proxy appointed pursuant to Clause 13.3 shall be entitled to disclose to any Shareholder appointing 13.4 him such information concerning the Company and its business as he thinks fit without violating any contractual, fiduciary or other obligation. The provisions of Clause 18 shall apply to any such information that is Confidential Information.
- The initial composition of the Board shall be as Hayley Tanguey and Rob Jones. 13.5

From the date of the initial composition of the Board:

- For so long as the Bison Parties collectively own not less than ten per cent. (10%) of the total number of Ordinary 13.5.1 Shares issued and outstanding (excluding for such purpose any dilution in such ownership resulting from issuances of New Shares) the Bison Parties between them shall be entitled to appoint one (1) Director (the "Bison Director") and cause the removal and replacement of the Bison Director, provided that the Lion Parties may require (acting reasonably and in good faith) the Bison Parties to replace the Bison Director (or the Bison Representative as defined in Clause 13.5.4) with a person of whom the Lion Parties shall first approve, save that the Lion Parties shall not be entitled to require the removal of either William Carey or Christopher Biedermann as the Bison Director or the Bison Representative. At any time when the Bison Parties own less than ten per cent. (10%) of the total number of Ordinary Shares issued and outstanding (excluding for such purpose any dilution in such ownership resulting from issuances of New Shares pursuant to Clauses 3.1.1 to 3.1.6) they shall, at the request of the Lion Party, cause the Bison Director to resign.
- For so long as the Bison Parties shall be entitled to appoint a Director to the Board of the Company, at the request 13.5.2 of the Bison Director, the Lion Party and the Company will procure that the Bison Director, or such person as the Bison Director shall nominate, is in addition, appointed (and subsequently removed or replaced) to the Operating Board and to any committee of the Operating Board provided that the Lion Parties may require (acting reasonably and in good faith) the Bison Parties to replace the Bison Director (or Bison Representative) on the Operating Board with a person of whom the Lion Parties shall first approve save



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that the Lion Parties shall not be entitled to require the removal of either William Carey or Christopher Biederman as the Bison Parties' appointee to the Operating Board. At any time when the Bison Parties own less than ten per cent. (10%) of the total number of Ordinary Shares issued and outstanding (excluding for such purpose any dilution in such ownership resulting from issuances of New Shares) they shall, at the request of the Lion Party, cause the Bison Director on the Operating Board to resign.

- Subject to Clause 13.5.1 the Bison Director shall be entitled to appoint any person to be his alternate director, and such Bison Director or any such alternate director shall not be required to hold any share qualification, shall not be subject to retirement by rotation and shall not be removed except by the Bison Parties.
- In addition to the rights provided in Clauses 13.5.1, 13.5.2 and 13.5.3, the Bison Parties shall be entitled to send a representative (the "Bison Representative") to attend and speak at, but not to vote at, meetings of the Board of the Company and the Company will procure that such person as the Bison Parties shall nominate shall be entitled to attend and speak at, but not vote at, meetings of the Operating Board.
- 13.5.5 The Bison Director, his alternate director and any Bison Representative shall be entitled to disclose to any Shareholder such information concerning the Group as he thinks fit.
- **13.6** The Company agrees that:
  - a meeting of the Board shall be convened and held at least once every 12 months;
  - it will procure that a meeting of the Operating Board shall be convened and held at least once every three months; and
  - unless otherwise agreed between all the Directors, there shall be given to each of the Directors of the Company and the members of the Operating Board not less than five Business Days' prior written notice of any meeting of the Board of the Company and of the Operating Board, as the case may be, and every such notice shall be accompanied by a written agenda specifying the business of such meeting and copies of all papers that shall be relevant for such meeting.
- 13.7 All matters to be determined at meetings of the Board and any committees thereof shall be determined by a majority of votes cast.
- Each Director of the Company and any committee thereof shall be entitled to one vote and, in the case of an equality of votes, no person, including without limitation the Chairman of the Board, shall have a second or casting vote. A Director shall not be entitled to vote at any meeting of the Board, any Satellite Board or any committee thereof on any resolution concerning a matter in relation to which he has a conflict and he shall not be counted in the quorum in respect of any such meeting unless he first declares such conflict prior to the start of the meeting.
- 13.9 Any meeting of the Board or any committee thereof may consist of a conference call between Directors, some or all of whom are in different places provided that each Director who participates in the meeting is able:
  - **13.9.1** to hear each of the other participating Directors addressing the meeting; and



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**13.9.2** if he so wishes, to address each of the other participating Directors simultaneously;

whether directly, by conference telephone or by any other form of communication equipment or by a combination of such methods. A meeting held in this way shall be deemed to take place at the place where the largest group of Directors is assembled or, if no such group is readily identifiable, at the place from where the Chairman of the meeting participates at the start of the meeting.

- 13.10 A resolution or other consent executed or approved in writing by all of the Directors who would have been entitled to vote thereon had the same been proposed at a meeting of the relevant Board which such Directors had attended shall be as valid and effective for all purposes as a resolution passed at a meeting of a Board duly convened and held and may consist of several documents in the like form, each signed by one or more of the Directors.
- 13.11 The Company will procure that Clauses 13.7 to 13.10 shall apply, mutatis mutandis, to any meetings of the Operating Board.
- 13.12 No Bison Director (or their alternate) or any Bison Representative shall participate in any Board discussion or meeting or receive any information in relation to:
  - any acquisition by the Company unless the Company is seeking the consent of the Bison Parties prior to an acquisition pursuant to Clause 11.1, in which case all information necessary for them to give consent shall be supplied to the Bison Parties and the Bison Director (or their alternate) or any Bison Representative shall be entitled to participate in, or receive any information in relation to, any Board meeting relating to the acquisition by the Company; or
  - any material disposal by the Company if a Bison Party is participating as a purchaser in the transaction, unless the consent of the Bison Parties is required for the disposal, in which case the participation of, and information supplied to, the Bison Parties shall be the minimum necessary to enable the Bison Parties to give consent and no Bison Director (or their alternate) or Bison Representative shall participate in any Board decision relating to the disposal.

#### 14 ACCESS TO INFORMATION AND ACCOUNTS

- 14.1 The Company shall provide or shall procure are provided to the Shareholders, at their request, the following information with respect to the Operating Group, but in the case of the Bison Parties only if the Bison Parties own not less than either ten percent (10%) of the total number of Ordinary Shares issued and outstanding (excluding for such purpose any dilution in such ownership resulting from issuances of New Shares) or \$51,750,000 of the Notes:
  - 14.1.1 monthly management accounts, if and when provided to the Operating Board, in the form provided to the Operating Board, as soon as practicable, and in any event no later than 10 Business Days after their receipt by the Lion Parties:
  - **14.1.2** quarterly unaudited consolidated financial statements, as soon as practicable, and in any event not later than 10 days after their receipt by the Lion Parties;
  - 14.1.3 yearly, audited IFRS compliant information (including, without limitation, audited annual accounts) 10 days after its receipt by the Lion Parties, and in any event within 150 days of the financial year end;
  - **14.1.4** within 30 days of the calendar year end, the Company's good faith estimate of the full year's consolidated profit and loss statement or, in the event that consolidated estimated results are not available, results for material subsidiaries of the Operating Group;



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- 14.1.5 the opportunity, at or around each quarter end, for the auditors of the Parent to meet with the chief financial officer of the Operating Group and gain such access to the financial records of the Operating Group as may be reasonably required for the Parent to fulfil its statutory financial reporting obligations, it being understood that any costs associated with such access shall be paid by the Parent and that such access shall only be granted to the extent it does not materially interfere with the day to day operations of the Operating Group;
- **14.1.6** within 20 days of each quarter-end which is not also a calendar year, the Company's good faith estimate of the quarter's consolidated profit and loss statement or, in the event that consolidated estimated results are not available, results for material subsidiaries of the Operating Group;
- **14.1.7** written materials provided to the Operating Board (including committees appointed by the Operating Board) for any regular or special meetings or for purposes of obtaining written consent in lieu of a meeting; and
- **14.1.8** the annual budget and business plan (no later than the earlier to occur of (a) three months following the start of each Financial Year and (b) 10 days after their receipt by the Lion Parties) and any material amendments thereto,

(collectively the "Investor Information").

- 14.2 The delivery of Investor Information to the Bison Director (or any proxy thereof) or to the Bison Representative shall be deemed to satisfy the obligations of the Company under Clause 13.1 above.
- 14.3 The Company shall provide or shall procure is provided to the Bison Parties, and to the other Shareholders, at their request, the unaudited consolidated opening balance sheet for the Operating Group (as of the date of the Closing) as soon as available but not later than 120 days after the Closing.
- 14.4 Notwithstanding the satisfaction by the Bison Parties of the requirements of Clause 14.1 above, the Bison Parties shall: (i) not be entitled to receive any Investor Information (except to the minimum extent required by law, and pursuant to Clauses 14.1.2 and 14.1.3 above); and (ii) resign from the board of directors of any Group member to which a Bison Party nominee has been appointed, if a Bison Party or any of its Affiliates directly or indirectly acquires Control of any entities, assets or businesses in Russia or the Ukraine which, cumulatively from the date of Closing, have an enterprise value of more than US\$ 50 million and are, in the reasonable opinion of the Lion Parties, direct competitors of the Group in the production and/or distribution of vodka, brandy or long drinks, save in respect of those transactions of which the Lion Parties are aware which, at Closing, have signed but not closed.

# 15 ADVISORY AGREEMENTS

The Advisory Agreements will provide for a Group Company to pay to Lion Capital LLP, Lion Capital (Guernsey) Limited, or any of their Affiliates a transaction fee in relation to the acquisition of the Group and any subsequent acquisitions of 1.5% of the enterprise value (or equivalent) of the assets acquired, and to pay monitoring and oversight fees capped at 1.25% of budgeted EBITDA in relation to the relevant financial period (plus, in each case, its out-of-pocket costs and expenses and any applicable VAT). For the avoidance of doubt, the fees payable under the Advisory Agreement shall not apply to the transfers of shares contemplated by the Put Option, the Call Option, or the exchange of securities contemplated by the provisions of the Loan Note Instrument.



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#### 16 NON-SOLICITATION

- 16.1 For so long as any Lion Party is a Party to this Agreement and for a period of two years from the date that no Lion Party is a Party to this Agreement (the "Cessation Date"), no Lion Party will, on its own account or on account of another Lion Party, entice or attempt to entice away from a Group member or employ or attempt to employ any person who, in the period between the date of this Agreement and the Cessation Date, was an officer or an employee of a Group member, or an employee of a Bison Party, and was engaged in managerial work.
- 16.2 For so long as any Bison Party is a Party to this Agreement and for a period of two years from the date that no Bison Party is a Party to this Agreement (the "Cessation Date"), no Bison Party will, on its own account or on account of another Bison Party, entice or attempt to entice away from a Group member or employ or attempt to employ any person who, in the period between the date of this Agreement and the Cessation Date, was an officer or an employee of a Group member, or an employee of a Lion Party, and in the case of the Group, was engaged in managerial work.

# 17 WARRANTIES

Each of the Parties warrants as of the date of this Agreement and as at Closing to the other Parties that it is properly incorporated or formed under the relevant law of its jurisdiction and has full power and authority without requiring the consent of any other person, and has taken all necessary actions, to enter into and exercise its rights and perform its obligations under this Agreement and all other documents to be executed by them at Closing in connection with the Agreement. This Agreement and all other documents to be executed by the Parties will, when executed, constitute lawful, valid and binding obligations of the Parties (as the case may be) in accordance with their respective terms.

#### 18 CONFIDENTIALITY AND CONTACT RESTRICTIONS

- 18.1 Subject to Clauses 18.2, 18.3 and 18.5 below, each Shareholder undertakes and covenants with the Company that:
  - it shall use any Confidential Information acquired by it solely in accordance with its performance of this Agreement and in particular, but without prejudice to the generality of the foregoing, not make any commercial use thereof or use the same for the benefit of itself or of any third party other than pursuant to this Agreement;
  - it shall not disclose the Confidential Information to any person other than those of its employees, directors or advisers who need to know the Confidential Information for the purposes of the Agreement or the business (a "Recipient") and shall procure that each Recipient is made aware of and complies with its obligations of confidentiality under this Agreement as if the Recipient was a Party to this Agreement.
- **18.2** The provisions of Clause 18.1 shall not apply to the disclosure of any Confidential Information by any Party:
  - in the course of consultations with the Auditors, other professional advisers, lenders and proposed lenders and with any other Shareholder;



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18.2.2 for the purposes of facilitating an Exit to any proposed purchaser, underwriter, sponsor or broker; and/or

in respect of any Shareholder to a third party in relation to a potential Transfer of their Shares provided such third party is not in any way connected with (whether as investor, owner, employee, director, officer, consultant or otherwise) the business of manufacturing and/or wholesaling distribution of vodka and/or long drinks beverages;

in each case so long as the disclosing Party (i) uses reasonable endeavours to procure that any such recipient enters into an appropriate legally-binding confidentiality undertaking (such confidentiality undertaking expressly stating that the Company and the other Shareholders shall be entitled to enforce it) and (ii) keeps the Board informed of any disclosures made pursuant to this Clause 18.2 and provides reasonable advance notice of the matters and information to be disclosed in order to provide the Board with an opportunity to voice its reasonable objections to any such disclosure.

- **18.3** The provisions of this Clause 18 shall not apply to the disclosure of any Confidential Information by any Party:
  - **18.3.1** which now or hereafter comes into the public domain otherwise than as a result of a breach of such undertaking of confidentiality;
  - **18.3.2** which is required by law to be disclosed to any person who is authorised by law to receive the same;
  - **18.3.3** which is required to be disclosed in accordance with the terms of the principal finance documents relating to the Group;
  - 18.3.4 which is required to be disclosed by the regulations of any recognised investment exchange upon which the share capital of the disclosing Party is or is proposed to be from time to time listed or dealt in;
  - 18.3.5 to a court, arbitrator or administrative tribunal in the course of proceedings before it to which the disclosing Party is a party in a case where such disclosure is required by such proceedings;
  - **18.3.6** to any professional advisers to the disclosing Party who are bound to the disclosing Party by a duty of confidence which applies to any information disclosed;
  - 18.3.7 to any third party in connection with negotiations for an Exit, where, prior to any such disclosure, such Party is bound to any member of the Group or the relevant Party (in a form reasonably satisfactory to the Principal Shareholders) by a confidentiality agreement to maintain confidentiality of such information;
  - **18.3.8** to the other Parties to this Agreement; or
  - **18.3.9** pursuant to the terms of this Agreement.
- 18.4 Notwithstanding the foregoing provisions, the Lion Parties shall be entitled to make such disclosure to their partners, trustees, shareholders, unit holders and other participants in relation to the business affairs and financial position of the Company as they may in their reasonable discretion see fit.



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18.5 In the case of disclosure pursuant to Clauses 18.3.2 to 18.3.9 (inclusive) such disclosing Party shall, save where giving notice to other Parties is prohibited by law, give as much notice to the Company and the principal Shareholders of such disclosure as is practicable and shall take into account the reasonable requests of the principal Shareholders in relation to the contents of such disclosures.

#### 19 **DEEDS OF ADHERENCE**

- 19.1 Subject to the provisions of Clause 19.2, no Transfer or allotment of any Shares shall be made unless the transferee or allottee shall have first executed a Deed of Adherence and such Deed shall have been delivered to the Company at its registered office and to the Shareholders.
- 19.2 No Deed of Adherence need be executed:
  - 19.2.1 if the transferee or allottee, as the case may be, is already a Party to this Agreement (in the same capacity as that in which the transferor is a Party in respect of the Shares in question); or
  - 19.2.2 if the Board obtains the consent of the Lion Party to the waiver of the need for a Deed of Adherence.
- Each Party acknowledges and agrees that, upon the transferee or allottee duly executing the Deed of Adherence, such person 19.3 shall become a Party to this Agreement in accordance with the terms of the Deed of Adherence.

#### 20 **TERMINATION**

- Save as provided for in Clause 20.2 below, this Agreement shall terminate (as between the Parties hereto) and be of no further 20.1 force or effect upon the earlier of the following:
  - 20.1.1 the Bison Parties ceasing to hold any Ordinary Shares;
  - 20.1.2 an IPO or a Sale;
  - 20.1.3 the written agreement of the Parties; or
  - 20.1.4 the Company going into liquidation whether voluntary or compulsory (other than for the purpose of an amalgamation or reconstruction approved by all the Shareholders).
- On termination of this Agreement, Clauses 14, 17 to 20, and 31 to 33 shall survive and continue in full force and effect but all 20.2 other rights and obligations of the Shareholders shall cease immediately. Termination does not affect the Shareholders' accrued rights and obligations as at termination.
- 20.3 If this Agreement is terminated under Clause 20.1.1 above, Clauses 8, 9 and 12 shall survive and continue in full force and effect save that the obligations under Clause 12 shall survive and continue in only relation to the obligations of the Bison Parties under Clauses 8 and 9, in addition to those other Clauses surviving termination under Clause 20.2.
- 20.4 If any one Shareholder ceases to hold any Shares in accordance with the terms of this Agreement, this Agreement shall cease to apply to such Shareholder from the date it ceases to hold such securities but without prejudice to any rights, obligations or liabilities which may have accrued prior to the date on which such Shareholder ceased to hold any such securities.



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**20.5** Termination of this Agreement shall not affect the terms of any agreement entered into between the Shareholders, or any successor of either of them holding Shares which replaces this Agreement.

# 21 ANNOUNCEMENTS

- 21.1 Subject to Clause 21.2 no Party shall, save with the consent of the Lion Parties, make any public announcement or press release concerning or otherwise disclose or divulge any information concerning the Shareholders' involvement with or interest in the Group nor regarding (without limitation) the existence, subject matter or any of the terms set out in this Agreement or any ancillary agreement, nor regarding any matter ancillary thereto, including the Acquisition and any related transactions.
- 21.2 This Clause 21 shall not apply to any announcement, public statement or circular required by law, a recognised investment exchange or a regulatory or governmental body to which the Company or any such Party is subject, including the rules of a recognised investment exchange, in which case the Party concerned shall, subject to the requirements of applicable law, use reasonable efforts to consult with the Lion Parties and the Company concerning the timing and content of such announcement before making the announcement or statement and shall give a copy thereof to the other Parties at the same time as, or as soon as reasonably practicable after, the making of such announcement or statement.

# 22 TAX AND VCOC

**22.1** For the purposes of this Clause 22.1, "Code" means the United States Internal Revenue Code of 1986, as amended, and any statute successor thereto.

#### **Certain Tax Matters**

- 22.1.1 <u>Tax Elections</u> The Lion Parties shall have the sole authority to cause the Company and its direct and indirect subsidiaries to make, or to refrain from making, all tax (and accounting) elections, including, without limitation, elections to "check the box" as to tax characterization of an entity for U.S. tax purposes, and elections under section 338 of the Code.
- 22.1.2 The Company, if it is an association taxable as a corporation under the Code shall use its commercially reasonable efforts to maintain such information as shall be necessary to determine whether the Company or any of its Subsidiaries is a "passive foreign investment company," a "controlled foreign corporation" or a corporation having a similar status under the Code, and, if the Company determines that it is in such a foregoing category, to furnish to any Shareholders as reasonable requested from time to time such information as shall be necessary to enable such Shareholder (or any of its owners) to comply with its tax reporting obligations in connection with its investment in the Company. Any costs incurred by the Company as a result of compliance with this clause 22.1.2 shall be borne by the Shareholder making such requests for such information, as determined by the Company in its sole discretion, and by any other Shareholders that may be resident for tax purposes in the US in proportion to their Shares owned (where the calculation shall not take into account any Shares owned by the Shareholders to which this clause 22.1.2 has no effect.)
- **22.1.3** The Lion Parties intend that the Company shall be treated as a corporation for US tax purposes.



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22.1.4 If the Company is an association taxable as a corporation under the Code, the Shareholders shall, if requested by the Lion Parties, cause an election under section 338(g) of the Code to be made to the extent permitted by law to treat the purchase of the business under the SPA or any other business (if such purchase is eligible for an election under section 338(g) of the Code) as a purchase of the target group's assets in accordance with section 338 of the Code. The Tax Matters Person shall prepare an allocation of the Purchase Price in accordance with the rules under section 338 of the Code and the Treasury Regulations promulgated thereunder. The US Shareholders agree to use the agreed-upon allocations for purposes of all relevant US tax returns or filings, including any forms or reports required to be filed pursuant to section 338 of the Code, the Treasury Regulations promulgated thereunder or any provisions of US federal, state or local law ("338 Forms"), and to cooperate in the preparation of any 338 Forms and to file such 338 Forms in the manner required by applicable law.

22.1.5 To the extent the Company is required by law to withhold or to make tax payments on behalf of or with respect to any Shareholder ("Tax Advances"), the Company may withhold such amounts and make such tax payments as so required. All Tax Advances made on behalf of any Shareholder shall be repaid by reducing the amount of the current or next succeeding distribution or distributions which would otherwise have been made to such Shareholder or, if such distributions are not sufficient for that purpose, by so reducing the proceeds of liquidation otherwise payable to such Shareholder. If a distribution to a Shareholder is actually reduced as a result of a Tax Advance, for all other purposes of this Agreement such Shareholder shall be treated as having received the amount of the distribution that is reduced by the Tax Advance. Except as otherwise provided in the last sentence of Clause 22.1.2, each Shareholder hereby agrees to indemnify and hold harmless the Company and the other Shareholders from and against any liability (including, without limitation, any liability for taxes, penalties, additions to tax or interest) with respect to income attributable to or distributions or other payments to such other Shareholder.

### 22.2 Certain VCOC Matters

- 22.2.1 For so long as any Lion Party seeks to qualify as a VCOC Shareholder (as the term is defined in Clause 22.2.2 below), such Party shall be entitled individually to nominate at least one of the persons to the Board to be nominated by that Lion Party. The Parties acknowledge that, on the date hereof, the Initial Lion Party is a VCOC Shareholder.
- 22.2.2 The Company hereby agrees that for so long as any Shareholder or one of its Affiliates is a "venture capital operating company" (such Shareholder or Affiliate, a "VCOC Shareholder"), as defined in the regulations promulgated under the United States Employee Retirement Income Security Act of 1974, as amended, by the United States Department of Labor (the "Plan Asset Regulations"), and such VCOC Shareholder continues to hold, directly or indirectly, any Shares (or other securities of the Company into which such Shares may be converted or for which such Shares may be exchanged), without limitation on, or prejudice to, any of the other rights provided to the VCOC Shareholder under this Agreement or applicable law, the Company shall provide to such VCOC Shareholder or its designated representative:
  - such information and consultation rights and other assistance as such VCOC Shareholder may require to preserve its direct or indirect interest in the Company qualifying as a "Venture Capital Investment" (within the meaning of the Plan Asset Regulations) and, in connection with an Exit, such



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distribution of securities held directly or indirectly by the VCOC Shareholder or such other reasonable assistance such as to enable such Shareholder, in its discretion, to elect to commence its "distribution period" (within the meaning of the Plan Asset Regulations) or otherwise preserve its qualification as a "venture capital operating company" within the meaning of the Plan Asset Regulations, and the Parties will agree to such amendments to this Agreement as may be required by a VCOC Shareholder to preserve such qualification or permit such election or otherwise, provided that no such amendment would result in a material adverse effect on the operations or business of the Group, taken as a whole, or on the financial, legal or tax position of any other Shareholder;

- (b) prior notice of all material corporate actions (unless any such action is required to be disclosed to the general public, in which case, such VCOC Shareholder shall be deemed to have received notice pursuant to such disclosure) and the right to consult with the Company and members of the Group with respect to such actions; provided that the Company may provide such notice to the applicable designated representative of such VCOC Shareholder, which in turn shall be responsible forwarding such notice to the VCOC Shareholder the right to visit and inspect any of the offices and properties of the Group and inspect and copy the books and records of the members of the Group, at such times as the VCOC Shareholder or its designated representative shall reasonably request;
- (c) copies of the information provided to each Shareholder under Clause 14; and
- (d) the right to consult with appropriate officers and directors of the Company and each member of the Group periodically and at such times as reasonably requested by the VCOC Shareholder with respect to matters relating to the business, finances, accounts and affairs of the Company and the members of the Group. Any costs incurred by the Company as a result of compliance with this Clause 22.2 shall be borne by the Shareholder making such requests for such information.
- 22.2.3 The Company agrees to consider, in good faith, the recommendations of the VCOC Shareholder or its designated representative in connection with the matters on which it is consulted as described above, recognising that the ultimate discretion with respect to all such matters shall be retained by the Company.

# 23 ASSIGNMENT AND SUB-CONTRACTING

No Party shall be entitled to assign or transfer all or any of its rights, benefits or obligations under this Agreement in whole or in part without the prior written consent of the Lion Parties otherwise than pursuant to a Transfer in accordance in all respects with the provisions and requirements of this Agreement and the Articles.

# 24 EXCLUSION OF AGENCY, PARTNERSHIP OR JOINT VENTURE

Nothing in this Agreement or any arrangement contemplated by it shall be construed as establishing or implying any partnership between the Parties, and nothing in this Agreement shall be deemed to constitute either of the Parties as the agent of any other or to authorise any Party to hold itself out as agent or to bind, contract in the name of or to create a liability for any other in any way or for any purpose.



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## 25 CAPACITY

Each Party represents to each other Party that it has full power and authority and has obtained all necessary consents to enter into and perform the obligations expressed to be assumed by it under this Agreement (and any other agreement or arrangement to be entered into by it in connection with this Agreement), that the obligations expressed to be assumed by it under this Agreement and each such other agreement are legal, valid and binding and enforceable against it in accordance with their terms and that the execution, delivery and performance by it of this Agreement and each such other agreement and arrangement will not:

- 25.1.1 result in a breach of, or constitute a default under, any agreement or arrangement to which it is a party or by which it is bound or under its constitutive documents; or
- 25.1.2 result in a breach of any law or order, judgment or decree of any court, governmental agency or regulatory body to which it is a party or by which it is bound.

# 26 FURTHER ASSURANCE, CONFLICT AND COMPLIANCE WITH ARTICLES, MODIFICATIONS TO ACCOMMODATE THE PARTIES' TAX EFFICIENCY

- Each Party shall, now or as required at any time in the future, do, or procure the doing by a third party of, so far as may be reasonably within its power and as may be reasonably requested of it, all acts and/or execute or procure the execution of all documents in a form satisfactory to the other Parties as is or are required to give full effect to this Agreement and the other Transaction Documents and the transactions intended to be effected hereby and thereby and shall further (if necessary), so far as may be within its power, procure any required amendment to the Articles.
- 26.2 If there is any conflict or inconsistency between the provisions of this Agreement and the Articles, (i) this Agreement shall prevail, although nothing in this Agreement shall constitute an amendment of the Articles and (ii) the Shareholders shall take all lawful actions necessary to amend the Articles in order to implement the terms of this Agreement, and in any event, shall act in accordance with this Agreement.
- 26.3 The Company undertakes to each of the Shareholders that it shall, and shall procure that each Group Company and their respective directors, officers and employees shall, comply with all applicable anti-bribery and anti-corruption laws and regulations. Without prejudice to the generality of the foregoing, the Company shall, and shall procure that each Group Company and their respective directors, officers and employees shall, refrain from taking any action that would result in a violation by any direct or indirect investor in the Company of the U.S. Foreign Corrupt Practices Act or any other applicable anti-bribery or anti-corruption laws which apply to it by virtue of such investor's direct or indirect investment in the Company.
- 26.4 Without limiting the generality of the preceding clause, the Company undertakes to each of the Shareholders that it shall, and shall procure that each Group Company and their respective directors, officers and employees shall, refrain from offering, promising to pay, or authorising the payment of any money, or offering, giving, promising to give, or authorising the giving of anything of value, to any officer, employee or any other person acting in an official capacity for any government or any department, agency or instrumentality thereof, including any entity or enterprise owned or controlled by a government, or for any public international organisation, to any political party or official thereof or to any candidate for political office (individually and collectively, a "Government Official") or to any person knowing or being aware of a high probability that all or a portion of such money or thing of value will be



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offered, given or promised, directly or indirectly, to any Government Official, for the purpose of:

- 26.4.1 influencing any act or decision of such Government Official in his official capacity;
- 26.4.2 inducing such Government Official to do or omit to do any act in violation of his lawful duty;
- **26.4.3** securing any improper advantage;
- **26.4.4** inducing such Government Official to influence or affect any act or decision of any entity or enterprise owned or controlled by a government; or
- **26.4.5** assisting the Company or any Group Company in obtaining or retaining business for or with, or directing business to the Company or any Group Company.

## 27 ENTIRE AGREEMENT

This Agreement, and the documents referred to in it in agreed form together constitute the entire agreement and understanding of the Parties in relation to the matters the subject thereto and supersede any previous agreement between the Parties (whether written or oral) in relation to all or any of such matters and without prejudice to the generality of the foregoing, excludes any representation, warranty, condition or other undertaking implied at law or by custom other than where expressly contained in this Agreement, provided that nothing in this Clause shall exclude a Party from liability for fraudulent misrepresentation.

#### 28 VARIATION

- 28.1 Subject to Clause 28.2, any variation of this Agreement must be in a written document and signed by each of the Shareholders or a duly authorised officer or representative of each of the Shareholders and where any such document exists and is so signed such Party shall not allege that the same is not binding by virtue of an absence of consideration.
- 28.2 If any Party ceases to hold Shares then, as from the date of such cessation and irrespective of whether the consent of such party would have been required pursuant to Clause 28.1, this Agreement may be varied without reference to or the need for signature of any relevant document by that Party, provided that (for the avoidance of doubt) such variation shall not give rise to any new or increased liability of that Party.

# 29 WAIVER

- A delay in exercising, or failure to exercise, any right or remedy under this Agreement does not constitute a waiver of such or other rights or remedies nor shall operate so as to bar the exercise or enforcement thereof. No single or partial exercise of any right or remedy under this Agreement shall prevent further or other exercise of such or other rights or remedies.
- 29.2 No waiver by any Party of any requirement of this Agreement, or of any remedy or right under this Agreement, shall have effect unless given in writing and signed by such Party.
- 29.3 The rights and remedies provided in this Agreement are cumulative and not exclusive of any rights and remedies provided by law.



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#### 30 ILLEGALITY AND SEVERANCE

**30.1** The provisions contained in each Clause of this Agreement shall be enforceable independently of the others and the invalidity of any one provision shall not affect the validity of the others.

- 30.2 If a provision of this Agreement is, or but for this Clause would be, held to be illegal, invalid or unenforceable, in whole or in part, in the jurisdiction to which it pertains but would be legal, valid and enforceable if part of the provision was deleted, the provision shall apply with the minimum modification necessary to make it legal, valid and enforceable in that jurisdiction, and any such illegality, invalidity or unenforceability in any jurisdiction shall not invalidate or render invalid or unenforceable such provisions in any other jurisdiction.
- 30.3 If a provision of this Agreement is held to be illegal, invalid or unenforceable, in whole or in part and Clause 30.2 cannot be used to make it legal, valid and enforceable, a Shareholder may require the other Shareholders to enter into a new agreement or deed under which that Shareholders undertakes in the terms of the original provision, but subject to such amendments as the first Shareholders specifies in order to make the provision legal, valid and enforceable. No Shareholders will be obliged to enter into a new agreement or deed that would increase its liability beyond that contained in this Agreement, had all its provisions been legal, valid and enforceable.

# 31 RIGHTS OF THIRD PARTIES AND NO RECOURSE

- A Party who is not a Party to this Agreement or who does not execute a Deed of Adherence in accordance with this Agreement has no rights under the Contracts (Rights of Third Parties) Act 1999 or otherwise to enforce any term of this Agreement but this does not affect any right or remedy of a third party which exists or is available apart from such Act.
- Accordingly, this Agreement shall be binding upon and enure solely for the benefit of the Parties hereto and any person who executes a Deed of Adherence in accordance with this Agreement and nothing in this Agreement, express or implied, is intended to or shall confer upon any other person any rights, benefits or remedies of any nature whatsoever under or by reason of this Agreement.
- 31.3 Only the Parties that are signatories hereto shall have any obligation or liability under this Agreement. Notwithstanding anything that may be expressed or implied in this Agreement, no recourse under this Agreement or any documents or instruments delivered in connection with this Agreement shall be had against any current or future representative of any Shareholder or any current or future direct or indirect shareholder, member, general or limited partner or other beneficial owner of any Shareholder or any of their respective representatives, whether by the enforcement of any assessment or by any legal or equitable proceeding, or by virtue of any statute, regulation or other applicable law, it being expressly agreed and acknowledged that no personal liability whatsoever shall attach to, be imposed on or otherwise be incurred by any such person for any obligation of any Shareholder under this Agreement or any documents or instruments delivered in connection with this Agreement for any claim based on, in respect of or by reason of such obligations or their creation.

#### 32 COUNTERPARTS

This Agreement may be executed in any number of counterparts, each of which when executed and delivered shall constitute an original of this Agreement, but all the counterparts shall together constitute one and the same agreement. No counterpart shall be effective until each Party has executed at least one part or counterpart.



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#### 33 NOTICES

Any notice or other communication given under this Agreement shall be in writing and shall be served by delivering it to the Party due to receive it at the address or fax numbers set out in Clause 33.2 and shall be deemed to have been delivered in accordance with Clause 33.3.

# 33.2 The Parties' addresses and fax numbers for the purposes of this Agreement are:

# **33.2.1** In the case of the Lion Parties:

Lion Capital LLP 21 Grosvenor Place London SW1X 7HF United Kingdom

For the attention of: Javier Ferrán/James Cocker

Fax number: +44 20 7201 2222

with a courtesy copy to:

Weil, Gotshal & Manges One South Place London EC2M 2WG United Kingdom For the attention of Michael Francies

Fax number: +44 20 7903 0990

# 33.2.2 In the case of Bison or any Bison Party:

CEDC Warsaw, ul. Bobrowiecka 6 02-728 Warszawa

Poland

For the attention of: Bill Carey Fax number: +48 22 455 1810/ +1 941 330 9617

with a copy to:

Dewey & Le Boeuf No.1 Minster Court Mincing Lane London EC3R 7YL

For the attention of: Steve Horvath Fax number: +44 20 7444 7498

# 33.2.3 In the case of the Company:

Lion/Rally Cayman 2 c/o Lion Capital LLP 21 Grosvenor Place London SW1X 7HF United England

For the attention of: Javier Ferrán/James Cocker

Fax number: +44 20 7201 2222



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with a courtesy copy to:

Weil, Gotshal & Manges One South Place London EC2M 2WG United Kingdom For the attention of Michael Francies Fax number: +44 20 7903 0990

or such other address or fax number as the relevant Party notifies to the other Parties, which change of address shall only take effect if delivered and received in accordance Clause 30.3.

- **33.3** A notice so addressed shall be deemed to have been received:
  - **33.3.1** if personally delivered, at the time of delivery;
  - if sent by pre-paid, recorded delivery or registered post, two Business Days after the date of posting to the relevant address;
  - 33.3.3 if sent by registered air-mail, five Business Days after the date of posting to the relevant address; or
  - if sent by fax, on successful completion of its transmission as per a transmission report from the machine from which the fax was sent, save that if such notice or communication is received after the end of normal working hours (and "normal working hours" shall be deemed to be 8.30 am and 5.30 pm on any Business Day in the country of the recipient), such notice or communication shall be deemed to have been received on the next Business Day.

#### 34 EFFECT OF COMPLETION

34.1 Except to the extent that they have been performed and except where this Agreement provides otherwise, the warranties, representations, indemnities and obligations contained in this Agreement remain in force after Closing and Closing shall not in any way constitute a waiver of any Shareholders' rights hereunder.

# 35 JURISDICTION

The Courts of England have non-exclusive jurisdiction to settle any claim, dispute or matter or difference which may arise out of or in connection with this Agreement (including, without limitation, claims for set-off or counterclaim) or the legal relationships established by this Agreement.

# 36 GOVERNING LAW

This Agreement is governed by, and shall be construed in accordance with, English law.



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# SCHEDULE 1

# SHARE SUBSCRIPTION AMOUNTS

Name, address, fax number of authorised recipient of shareholder	Number of A Ordinary Shares to be issued on completion	Number of B Ordinary Shares to be issued on completion	Number of Preference Shares to be issued on completion	Total Investment (\$)
Lion/Rally Cayman 1 L.P.	201,000,000		_	201,000,000
Carey Agri International – Poland SP. Z O.O	_	181,500,000	_	181,500,000
Lion/Rally Carry Eng 1 L.P.	_	_	100	100
Total	201.000.000	181,500,000	100	382,500,100



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#### **SCHEDULE 2**

# **DEED OF ADHERENCE**

**DEED OF ADHERENCE** dated ● made by ● (the "Adhering Party") in favour of the persons whose names are set out in the schedule to this deed.

#### RECITALS

- (A) This deed is supplemental to the Shareholders' Agreement dated [●] made between LION/RALLY CAYMAN 1 L.P., CAREY AGRI INTERNATIONAL POLAND SP. Z O.O, LION/RALLY CARRY ENG 1 L.P., LION/RALLY CAYMAN 2 and CENTRAL EUROPEAN DISTRIBUTION CORPORATION (the "Shareholders Agreement").
- (B) [Name of transferring Shareholder] has agreed to transfer [a portion] [all] of its Shares to the Adhering Party and this deed is entered into pursuant to Clause 19 of the Shareholders' Agreement.

# 1 REPRESENTATIONS AND WARRANTIES

The Adhering Party represents to each Existing Party that it has full power and authority and has obtained all necessary consents to enter into and perform the obligations expressed to be assumed by it under this Deed of Adherence and the Shareholders' Agreement (and any other agreement or arrangement to be entered into by it in connection thereto), that the obligations expressed to be assumed by it under this Deed of Adherence and the Shareholders' Agreement and each such other agreement are legal, valid and binding and enforceable against it in accordance with their terms and that the execution, delivery and performance by it of this Deed of Adherence and each such other agreement and arrangement, including but not limited to the Shareholders' Agreement, will not:

- (a) result in a breach of, or constitute a default under, any agreement or arrangement to which it is a party or by which it is bound or under its constitutive documents; or
- (b) result in a breach of any law or order, judgment or decree of any court, governmental agency or regulatory body to which it is a party or by which it is bound.

#### 2 OPERATIVE PROVISIONS:

The Adhering Party confirms that it has been given and read a copy of the Shareholders' Agreement and covenants with each person named in the schedule to this deed (and any persons to whom the persons named in Schedule 1 of the Shareholders' Agreement may have transferred shares in the Company in accordance with the terms of the Shareholders' Agreement prior to the date of this deed) to perform and be bound by all the terms of the Shareholders' Agreement as if the Adhering Party were [capacity in which the party is to adhere to be inserted] for the purposes of the Shareholders Agreement;

- 3 Unless the context requires otherwise, words and expressions defined in the Shareholders' Agreement shall have the same meaning when used in this deed.
- 4 This deed is governed by English law.



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# DULY EXECUTED AND DELIVERED AS A DEED ON THE DATE STATED ABOVE

[ADHERING PARTY]

[Appropriate deed execution clause]

by: \_\_\_\_\_

Acknowledged and Accepted:

[COMPANY]

by: \_\_\_\_\_



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# **SCHEDULE 3**

# LUXCO1 SHAREHOLDERS' AGREEMENT



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# **SCHEDULE 4**

# PLEDGE AGREEMENT

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**IN WITNESS WHEREOF** this Agreement has been executed as a DEED on the date that appears on the first page of this Agreement by:

Executed as a <b>DEED</b> by	)
LION/RALLY CAYMAN 2	) /s/ Rob Jones
acting by	) Authorised signatory
Executed as a <b>DEED</b> by	)
CAREY AGRI INTERNATIONAL	
- POLAND SP. Z O.O	/s/ William V. Carey
acting by	) Authorised signatory
Executed as a <b>DEED</b> by	)
LION CAPITAL GENERAL	)
PARTNER LLP as General Partner	)
of LION/RALLY CARRY ENG 1 LP	/s/ James Cocker
acting by	Authorised signatory
Executed as a <b>DEED</b> by	)
LION/LATIMER GP II	)
(GUERNSEY) LIMITED as General	, )
Partner of LION/RALLY CAYMAN	/s/ Rob Jones
1 LP acting by	Authorised signatory
Executed as a <b>DEED</b> by	)
CENTRAL EUROPEAN	)
DISTRIBUTION CORPORATION	/s/ William V. Carey
acting by	Authorised signatory



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Exhibit 10.3

**Agreed Form** 

8 July 2008

LION/RALLY CAYMAN 2

LION/RALLY LUX 1

**AND** 

LION/RALLY LUX 3

INSTRUMENT BY WAY OF DEED CONSTITUTING US\$103,500,000 UNSECURED EXCHANGABLE LOAN NOTES

Weil, Gotshal & Manges One South Place London EC2M 2WG Tel: +44 (0) 20 7903 1000 Fax: +44 (0) 20 7903 0990 www.weil.com



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# THIS INSTRUMENT BY WAY OF DEED is made on 8 July 2008 by:

**LION/RALLY CAYMAN 2** a company incorporated in the Cayman Islands having its registered office at c/o Stuarts Corporate Services Ltd., P.O. Box 2510, George Town, Grand Cayman, KY1-1104, Cayman Islands ("CayCo");

**LION/RALLY LUX 1** (registered in Luxembourg under Company Number B 139056) whose registered office is at 9, rue Sainte Zithe, 3rd floor, L-2763 Luxembourg ("**LuxCo1**"); and

**LION/RALLY LUX 3** (registered in Luxembourg under Company Number B 139054) whose registered office is at 9, rue Sainte Zithe, 3rd floor, L-2763 Luxembourg (the "Company").

#### WHEREAS

- (A) The Company has resolved, pursuant to a resolution of its Managers, to create the Notes to be issued in connection with the acquisition and refinancing of certain direct and indirect subsidiaries of Circy Holdings, Inc., which together comprise the Russian Alcohol group.
- (B) The Company has determined to constitute the Notes in the manner set out in this Instrument.

### IT IS AGREED as follows:

#### 1 INTERPRETATION

1.1 In this Instrument and its Schedules, unless the context otherwise requires, each of the following expressions has the meaning set opposite it:

"Affiliate"	with respect to any Perso	n any other Person	that directly or indirect	ly Controls or is

under common Control with, or is Controlled by, such Person.

"Business Day" a day (other than a Saturday, a Sunday or a public holiday) on which banks in London,

Luxembourg, New York, Warsaw, and the Cayman Islands are normally open for the

conduct of general banking business;

"Call Option" the Call Option set out at Clause 8 of the Shareholders' Agreement;

"Call Option Expiry Date" has the meaning given in the Shareholders Agreement;

"Call Option Notice" means a notice served in accordance with Clause 8.2 of the Shareholders Agreement;

"Cash" all cash and cash equivalents of the LuxCo1 Group as shown in the books and records

of the LuxCo1 Group as at the relevant date;

"CayCo C Shares" C Ordinary shares of US\$1.00 each in the capital of CayCo<sup>1</sup>;

"CayCo D Shares" D Ordinary shares of US\$1.00 each in the capital of CayCo<sup>2</sup>;

These are non-voting shares, otherwise identical to the A Shares.

These are non-voting shares with "carry rights", otherwise identical to the B Shares.



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"CayCo Ordinary Shares" the A Ordinary shares of US\$1.00 each in the capital of CayCo; the B Ordinary shares

of US\$1.00 each in the capital of CayCo, the CayCo C Shares and the CayCo D

Shares:

"Cavman LP" Lion/Rally Cayman 1 L.P.;

"Conditions" the terms and conditions endorsed on the Notes in the form set out in Schedule 1 as the

> same may from time to time be modified in accordance with this Instrument and any reference in this Instrument to a numbered Condition shall be construed accordingly;

"Control" with respect to a person (other than an individual): (a) ownership of more than 50% of

> the voting securities of such person; (b) the right to appoint, or cause the appointment of, more than 50% of the members of the board of directors (or similar governing body) of such person; or (c) the right to manage, or direct the management of, on a discretionary basis the business, affairs and/or assets of such person, and for the avoidance of doubt, a general partner is deemed to Control any limited partnership of which it is a general partner (and the terms "Controlling" and "Controlled" shall have

meanings correlative to all of the foregoing);

"CyprusCo1" Lion/Rally Cyprus 1;

"Event of Default" an event referred to in Condition 7;

has the meaning given in Condition 6(p); "Exchange Completion Date"

"Exchange Period" the 2010 Exchange Period, 2011 Exchange Period and the 2012 Exchange Period;

"Exchange Right" has the meaning given in Condition 6(a);

in respect of the 2010 Exchange Period, 31 December 2009; in respect of the 2011 "Exchange Valuation Date"

Exchange Period, 31 December 2010; and, in respect of the 2012 Exchange Period, 31

December 2011;

"Expiry Date" has the meaning given in Condition 6(d);

"Financial Debt" all outstanding obligations of the LuxCo1 Group for money borrowed (including for

> the avoidance of doubt, accrued but unpaid interest), outstanding obligations evidenced by notes, debentures, bonds or similar instruments, the payment for which the LuxCo1 Group is liable and the net present value of all obligations as lessees under all finance leases including sale and leaseback programs, but Financial Debt shall exclude any liability for amounts owed by LuxCo1 to any direct shareholders thereof and shall also exclude any liability for amounts owed between members of the LuxCo1 Group;



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"Instrument" this Loan Note Instrument;

"IPO" an initial sale of shares of any member of the LuxCo1 Group to the public in an offering under

the laws, rules and regulations of any jurisdiction, pursuant to which the sold shares will be

admitted to trading on a stock exchange;

"LuxCo1 Group" LuxCo1 and its Subsidiaries from time to time;

"LuxCo1 Shares" Ordinary shares of US\$1.00 each in the capital of LuxCo1;

"Managers" the Managers of the Company from time to time;

"Maturity Date" date falling ten years and six months from the Closing Date (as defined in the SPA);

"Minority Investment" any entity in which any member of the Group owns a minority interest;

"Minority Investment EBITDA" EBITDA of any Minority Investment, calculated on the same basis as Operating Group

EBITDA, multiplied by the Group's percentage shareholding in the Minority Investment;

"New CayCo Shares" the CayCo C Shares or the CayCo D Shares to be issued pursuant to the exercise of the

Exchange Right under Condition 6;

"New LuxCo1 Shares" the new LuxCo1 Shares to be issued pursuant to Condition 6;

"Normalised Level of Working

Capital"

the average level of Working Capital of the Operating Group calculated by taking the average of the last twelve month ends' or the last four quarter ends' (as CayCo shall determine)

Working Capital immediately prior to the relevant date, having first excluded any one off or

exceptional items from such Working Capital;

"Noteholder" in relation to a Note, the person or persons in whose name such Note is registered for the time

being in the Register;

"Notes" the unsecured subordinated loan notes (including any PIK Notes (as defined in the Conditions)

issued or to be issued under this Instrument) of the Company constituted by this Instrument or, as the case may be, the principal amount of the Notes for the time being issued and outstanding

or, as the context may require, a specific proportion of them;

"Operating Group" CyprusCo1 and its Subsidiaries from time to time and, for the purposes of this Instrument,

shall be deemed to include any other member of the LuxCo1 Group as the Company may in its

discretion nominate;



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# "Operating Group EBITDA"

the consolidated earnings before interest, taxation, depreciation and amortisation of the Operating Group as extracted from the consolidated audited accounts of the Operating Group, prepared by one of Deloitte, Ernst & Young, KPMG, or PricewaterhouseCoopers (each a "Recognised Accountancy Firm"), for the relevant period, before bringing into account any of the following items and without double counting (and so that, to the extent any of the following have been charged, expensed or deducted in computing such earnings they shall be added back and to the extent any of the following have been taken into account therein they shall be deducted):

- any accrued interest paid or payable by the Operating Group (including fees or penalties incurred in connection with third party borrowings or the issue of guarantees and letters of credit) and including any amounts payable under any interest rate hedging agreement shall be added back and any interest owing to or received by the Operating Group and including any amounts receivable under any interest rate hedging agreement shall be deducted;
- any tax paid or payable by the Operating Group in respect of the operating profit or any deferred tax charges arising for such period shall be added back and any amount received or receivable by the Operating Group in respect of a rebate or refund of tax shall be deducted;
- (c) any extraordinary items and any exceptional items (in each case being extraordinary or exceptional due to their size, nature or type, or items being outside the ordinary course of trading or costs related to restructuring shall be added back);
- any loss against book value incurred by the Operating Group on the sale, lease or other disposal of any capital asset shall be added back and any gain against book value incurred by the Operating Group on the sale, lease or other disposal of any capital asset shall be deducted;
- any loss arising on any revaluation of any asset shall be added back and any gain arising on any revaluation of any asset shall be deducted;
- any realised or unrealised foreign exchange losses shall be added back and any realised or unrealised foreign exchange gains shall be deducted;
- depreciation shall be added back;
- any amortisation or impairment of tangible or intangible assets shall be added
- the costs paid or payable in relation to any acquisition or disposal of any company or business or brand shall be added back;
- any dividends or distributions paid or payable shall be added back and any dividends received or receivable shall be deducted (each only to the extent that a corresponding entry has been made to net income);



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- (k) any loss on revaluation of any fixed or current asset shall be added back;
- any charge in respect of the accounting for share based payments under IFRS shall be added back;
- (m) in the event that the Operating Group makes any acquisition of any company or business or brand during the course of a year the Operating Group EBITDA for that year of acquisition shall be adjusted such that the Operating Group EBITDA shall include a full year's EBITDA in respect of such acquisition (based on an EBITDA for the acquired company, business or brand that is determined on the same basis as Operating Group EBITDA and verified by a Recognised Accountancy Firm; and
- (n) in the event that the Operating Group makes a disposal of any company or business or brand during the course of a year the Operating Group EBITDA for that year of disposal shall be adjusted such that the Operating Group EBITDA shall not include any EBITDA in respect of such disposal;

shall mean any natural person, corporation, general partnership, simple partnership, limited partnership, proprietorship, other business organization, trust, union, association or Governmental Authority, whether incorporated or unincorporated; a reference to any Person shall include such Person's successors and permitted assigns under any agreement, instrument, contract or other document.

means:

(i) any person appearing on the Specially Designated Nationals and Blocked Persons List of the Office of Foreign Assets Control in the United States Department of the Treasury as set out on the US Department of Treasury's Office of Foreign Assets Control at the following URL:

http://www.treasury.gov/offices/enforcement/ofac/Index.html;

- (ii) any other person with whom a transaction is prohibited by Executive Order 13224, the USA PATRIOT Act, the Trading with the Enemy Act or the foreign asset control regulations of the United States Treasury Department, in each case as amended from time to time; or
- (iii) any other person whom the Company (acting reasonably) considers would create a material reputational risk for the Company or any of its Affiliates or any coinvestors in the Company or its respective Affiliates.

"Person"

"Prohibited Person"



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**"Put Option"** the Put Option set out at Clause 9 of the Shareholders Agreement;

"Put Option Notice" means a notice served in accordance with Clause 9.2 of the Shareholders Agreement;

"Register" the register of Noteholders maintained by the Company;

"Registrar" a Manager or any other person appointed by the Company to be the registrar of the

Notes;

"Repayment" includes "redemption" and vice versa and the words "repay" "redeem", "repayable",

"redeemable", "repaid" and "redeemed" shall be construed accordingly;

"Shareholders' Agreement" the shareholders' agreement dated July 8 2008 entered into between, Lion/Rally

Cayman 1 L.P, Carey Agri International – Poland SP. Z O.O , Lion/Rally Carry Eng 1 L.P. and Central European Distribution Corporation relating to Lion/Rally Cayman 2;

"SPA" the sale and purchase agreement entered into on 22 May 2008 by and between Cirey

Holdings, Inc., and Pasalba Limited;

"Specified Majority" Noteholders holding for the time being two thirds in nominal value of the Notes then

outstanding; and

"Subsidiary" in relation to any person (a "Holding Company"), any other person directly or

indirectly Controlled by that Holding Company;

"Total Leverage" total third party debt less cash and cash equivalents of the Company and its

subsidiaries, adjusted to reflect a normalised level of net working capital minus any principal amounts and accrued but unpaid interest outstanding under the Notes, divided by Operating Group EBITDA for the most recently completed period of 12 months, *pro forma* as if the Acquisition had occurred on the first day of the 12 month period;

"Working Capital" the aggregate value of:

(a) the consolidated inventory of the Operating Group;

(b) the consolidated trade receivables of the Operating Group; and

(c) all consolidated other current assets of a working capital nature of the Operating Group,

Group,

less the aggregate value of:

(a) the consolidated trade payables of the Operating Group; and



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(b) the consolidated other payables of a working capital nature of the Operating Group (but excluding interest accruals),

as at the relevant date. Working Capital shall be calculated using consistent accounting policies, practices and bases of preparation as those used in the preparation of the audited financial statements of the Operating Group ("Audited Accounts Policies") and to the extent not covered by such Audited Accounts Policies then in accordance with IFRS.

- 1.2 Words and expressions defined in the Conditions shall have the same meanings in this Instrument.
- **1.3** References in this Instrument to costs, charges and expenses shall, unless otherwise provided, be exclusive of any value added tax or similar tax charged in respect thereof.
- **1.4** In this Instrument:
  - 1.4.1 headings are for convenience only and shall not affect its interpretation;
  - 1.4.2 references to Clauses and Schedules are to be construed as references to the clauses of, and schedules to, this Instrument, references to paragraphs are to be construed as references to clauses of the Schedules and references to this Instrument include its Schedules;
  - **1.4.3** references to (or to any specified provision of) this Instrument or any other document or instrument shall be construed as a reference to this Instrument, that provision or that document or instrument as in force for the time being and as amended from time to time in accordance with the terms thereof and (where such consent is required by the terms of this Instrument as a condition to such amendment being made) the prior sanction of the Specified Majority;
  - 1.4.4 words denoting the singular number shall include the plural and vice versa;
  - **1.4.5** references to persons shall include individuals, corporations (where incorporated), unincorporated associations (including partnerships), trusts, any form of governmental body, agency or authority and any other organisation of any nature (in each case, whether or not having separate legal personality);
  - **1.4.6** a reference to a provision of law includes a reference to any provision which from time to time amends, extends, consolidates or replaces that provision and any subordinate legislation made under any such provision;
  - 1.4.7 references to "US\$" or "USD" are references to the lawful currency of the time being of the United States; and
  - **1.4.8** the Recitals and Schedules form an integral part.

#### 2 ISSUE

- **2.1** The principal amount of the Notes is US\$103,500,000.
- 2.2 The Notes shall rank pari passu equally and rateably with the other unsecured obligations of the Company.



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- 2.3 The Notes represent a direct and unsecured obligation of the Company for the due and punctual payment of the principal and interest in respect of the Notes and for the performance of all the obligations of the Company with respect to the Notes.
- 2.4 The Notes shall be registered in the form set out in Schedule 1. The Notes shall be issued in such denominations as the Company shall determine.
- **2.5** Schedule 2 shall apply to transfers of Notes.

# 3 COVENANT TO PAY PRINCIPAL AND INTEREST

- **3.1** The Company shall pay to the Noteholders the principal amount of the Notes together with any accrued and unpaid interest thereon on the Maturity Date, *pro rata* to the amount of the Notes then held by them.
- 3.2 The Company covenants with the Noteholders that interest shall accrue in respect of the Notes, from the date of issue thereof (but for the avoidance of doubt not in respect of any period before such date unless specified otherwise in this Instrument or the Conditions) until repayment in full of the Notes, on the principal amount of the Notes outstanding from time to time at the rate per annum and at the times and otherwise in the manner provided in Condition 3 and shall be paid on redemption of the Notes pursuant to Condition 4.
- 3.3 If the Company fails to make a payment of principal and/or interest on the date such payment is due or ought to be paid, the sum due for payment shall bear interest (before as well as after judgment) at a rate per annum equal to one per cent (1%) over the rate of interest from time to time payable on the Notes as provided in Condition 3, from the date on which such payment should have been made until the date of actual payment, and such interest shall accrue from day to day and shall be paid by the Company on the last Business Day of each calendar month and if not so paid shall itself bear interest at the rate set out herein.

#### 4 COVENANTS

The Company covenants with the Noteholders that it will comply with the provisions of this Instrument which are expressed to be binding on it and covenants to perform and observe the same. The Notes shall be held subject to the provisions contained in this Instrument all of which shall be binding to the extent stated above upon the Company and shall be binding upon the Noteholders to the extent applicable and all persons claiming through or under them respectively. The Noteholders shall be entitled to enforce the obligations under the Notes and the Conditions as if the same were set out and contained in this Instrument.

#### 5 UNDERTAKING

The Company will promptly notify the Noteholders forthwith if it becomes aware of any material breach by it of any covenant under this Instrument or any event or occurrence which with the giving of notice and/or lapse of time and/or the making of a relevant determination would constitute such event and provide the Noteholders with details of steps which it is taking, or is considering taking, in order to remedy or mitigate the effect of such event or occurrence or otherwise in connection with it.

# 6 NOTICES

**6.1** Any notice to be given to the Company under this Instrument shall be duly given or sent by pre-paid post (first class if inland, or air mail if overseas) or by delivery of the same to the Company at its registered office.



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- 6.2 Any notice to be given to a Noteholder under this Instrument shall be duly given or sent by pre-paid post (first class if inland, or air mail if overseas) to, or by the delivery of the same to, the address of that Noteholder appearing in the Register.
- 6.3 Any notice sent by post shall be deemed to be given on the second Business Day after the date of posting if sent by first class post, on the fifth Business Day after the date of posting if sent by air mail and any notice given by delivery shall be deemed to be given at the time of delivery, provided that where delivery occurs after 6.00 pm on a Business Day or on a day which is not a Business Day, such notice shall be deemed to be given at 9.00 am on the next following Business Day.

# 7 INSPECTION

The Company shall at all times keep at its registered office a Register showing the amount, the date of issue of each Note for the time being outstanding, the initial Noteholder, and all subsequent transfers and changes of ownership of the principal amounts represented thereby, the dates of such transfers and changes of ownership and the names and addresses of the Noteholders. The Noteholders or any of them and any person authorised by any of the Noteholders shall be at liberty at all reasonable times during office hours to inspect the Register and to take copies of or extracts from the same or any part of the Register. Any change of name or address on the part of a Noteholder shall forthwith be notified to the Register and the Register shall be altered accordingly.

# 8 DEALINGS

- **8.1** The Notes are not capable of being dealt in on any stock exchange and no application has been or is intended to be made to any stock exchange for the Notes to be listed or otherwise traded.
- **8.2** The Company will not distribute or publish any offering circular, prospectus, form of application, advertisement or other offering material, in each case with respect to the Notes, in any country or jurisdiction.

#### 9 GOVERNING LAW

The Instrument and the Notes shall be governed by and construed in accordance with the laws of England and Wales.

# 10 JURISDICTION

The Courts of England have non-exclusive jurisdiction to settle any claim, dispute or matter or difference which may arise out of or in connection with this Instrument (including, without limitation, claims for set-off or counterclaim) or the legal relationships established by this Instrument.

#### 11 CONTRACTS (RIGHTS OF THIRD PARTIES) ACT 1999

No person other than a Noteholder and the Cayman LP shall be entitled to enforce this Instrument under the Contracts (Rights of Third Parties) Act 1999.



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#### **SCHEDULE 1**

# FORM OF CERTIFICATE AND CONDITIONS

Serial No:

**Authorised Signatory** 

[LION/RALLY LUX 3 S.à r.l.] Société à responsabilité limitée

Share Capital: [\*\*\*]

Registered office: [9, rue Sainte Zithe, 3<sup>rd</sup> Floor, L-2763 Luxembourg] *R.C.S. Luxembourg B* [\*\*\*]

Unsecured Exchangeable Loan Notes

THIS IS TO CERTIFY THAT	of	is/are the registered holder(s) of US\$103,500,000 nominal of the
Notes.		•

This Note [forms one of a series of Notes] [is] constituted by an instrument dated 2008 made by [Lion/Rally Lux 3 S.à r.l.], [Lion/Rally Lux 1 S.A.] and [Lion/Rally Cayman 2] (the "Instrument"). The holders of the Notes are entitled rateably to the benefit of and are subject to the terms and conditions contained in the Instrument.

Interest is payable on the Notes in accordance with Condition 3 of the Conditions. The Notes are repayable and redeemable in accordance with Condition 4 and Condition 5 of the Conditions.

The Notes are only transferable in accordance with the Instrument and in whole and together with all PIK Notes in issue and outstanding at the relevant time. This certificate must be surrendered before any transfer of the Notes represented hereby (or any of them) can be registered or any new Notes certificate can be issued in respect therefore [or in respect of the un-transferred balance of such Notes].

A copy of the Instrument is available for inspection at the registered office of the Company. Copies may be obtained by the Noteholder upon request and upon payment of a reasonable fee.

IN WITNESS whereof this Note is executed as a deed this day of		
EXECUTED as a DEED BY [LION/RALLY LUX 3 S.à r.l.] acting by is authorised signatory in the presence of:	) ) )	



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#### TERMS AND CONDITIONS OF THE NOTES

The Unsecured Loan Notes (the "Notes") of Lion/Rally Lux 3 S.à r.l. (the "Company") are in registered form. The Notes are constituted by an instrument (the "Instrument") dated 8 July 2008 made between the Company, Lion/Rally Lux 1 S.A and Lion/Rally Cayman 2. Copies of the Instrument are available from the registered office of the Company. The statements set out in these terms and conditions include summaries of, and are subject to, the detailed provisions of the Instrument. Words and expressions used in these terms and conditions have, unless otherwise defined or the context otherwise requires, the same meanings as are given to them in the Instrument. The holders of the Notes are entitled to the benefit of, and are deemed to have notice of, all the provisions of the Instrument and the Notes, all of which are binding on them.

#### DENOMINATION AND TITLE 1

The Notes are in registered form and may be transferred by instrument in writing in accordance with Schedule 2 to the Instrument in amounts or integral multiples of US \$1,000 nominal (or such other amount representing the transferor's entire holding of Notes). The Notes shall be issued in such denominations as the Company shall determine. The Company may treat the registered holder of any Note as the absolute owner thereof (whether or not such Note shall be overdue and notwithstanding any notice of ownership or writing thereon or any notice of previous loss or theft or of trust or other interest therein) for the purpose of making payment and for all other purposes.

#### **STATUS & RANKING** 2

The Notes constitute an unsecured obligation of the Company. The rights of the Noteholders and the obligations of the Company in respect of the Notes at all times rank pari passu equally and rateably without any preference among themselves as an unsecured obligation of the Company and with all the other unsecured obligations of the Company except to the extent provided by law.

# **INTEREST**

- Interest on the principal amount of the Notes shall accrue from the date of issue at the rate of 8.3% per annum.
- Subject to Clause 3(d), such interest shall be paid by the Company annually in arrears on 31 December (each an "Interest Payment Date") in respect of the period starting on the previous Interest Payment Date and ending on the day before that Interest Payment Date (an "Interest Period"). The first interest on the Notes is payable on the first Interest Payment Date following the date of issue of the Notes and shall be in respect of the period starting on the date of issue of the Notes and ending on the day before that first Interest Payment Date and this period is also an "Interest Period". Interest payable hereunder shall be calculated by reference to a year of 365 days and the number of days elapsed and shall accrue on a daily basis.
- The Specified Majority may at their discretion sanction a deferral of interest and/or waive defaults by the Company in respect of the Notes and any such deferral or waiver shall be binding on all Noteholders.
- Interest may be payable by the Company (at its discretion) by the creation and issue of further Notes on the basis of US\$1 of Notes ("PIK Notes") for each US\$1 of accrued interest. Any PIK Notes shall be issued within 45 Business Days of the relevant Interest Payment Date. Any PIK Notes will be issued by the Company on the same terms as the Notes and shall rank pari passu with any other Notes as one class of Notes. Interest shall accrue on any PIK Notes with effect from the



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relevant Interest Payment Date notwithstanding that such PIK Notes may be issued after the date of such Interest Payment Date.

- (e) To the extent that PIK Notes are issued in respect of such accrued interest, the interest accrued payable by the Company in accordance with the terms of the Instrument shall be deemed to have been discharged proportionately.
- (f) Any payments of interest to be made by the Company under this Instrument and the Conditions and any issue of PIK Notes pursuant to this Instrument and the Conditions shall be made without set-off or counterclaim and free and clear of and without deduction or withholding for or on account of any tax or other deductions of any nature, unless the deduction or withholding is required by law.

# 4 REDEMPTION AND PURCHASE

# (a) Redemption at maturity

Unless previously redeemed or purchased and cancelled, the Company will redeem the Notes at their principal amount (together with any interest accrued but unpaid thereon to the date of payment of the redemption monies and any other sum due to them hereunder) on the Maturity Date.

# (b) Optional purchase

The Company or any member of the LuxCo1 Group may at any time purchase beneficially or procure others to purchase beneficially for its account all or any of the Notes at a price agreed with the relevant Noteholders.

# (c) Redemption by Noteholders in certain circumstances

For the avoidance of doubt, it is acknowledged by the Noteholders that they shall have no right to require repayment, prepayment, purchase or redemption of the Notes by the Company before the Maturity Date except in accordance with the terms of the Instrument or the Conditions.

In the event that a change of Control of CayCo or LuxCo1 takes place at a time when no Exchange Right (as such term is defined in Condition 6) has been exercised, and 10 Business Days' written notice of such occurrence has been given to the Noteholders, the Noteholders shall have the right to request the Company, within a period of 10 Business Days commencing on the date such written notice has been received in accordance with the provisions of Clause 6.3 (Notices) to redeem any Notes in respect of which such Exchange Right has not been exercised, together with accrued but unpaid interest thereon to the date of payment and such redemption shall taken place, and shall be conditional, upon closing of the transaction constituting the change of Control.

# (d) Early redemption by the Company

Subject to the restrictions set out in Condition 6(c), the Company may, without penalty, redeem any Note at any time after the Call Option Expiry Date at its principal amount (together with any interest accrued but unpaid thereon to the date of payment of the redemption monies and any other sum due to the relevant Noteholder hereunder).



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#### (e) Redemption for default

If the Notes become due and payable under Condition 9 the Notes shall become immediately due and payable at their principal amount together with all accrued and unpaid interest thereon (including deferred interest and/or default interest) and any other sums due to the Noteholders hereunder.

#### (f) Cancellation

All Notes redeemed or purchased under this Condition 4 will be cancelled and accordingly will not be available for re-issue or re-sale.

# 5 PAYMENTS

- (a) If the date for payment of any sum under these Conditions is not a Business Day, the date for payment shall be postponed to the next Business Day and interest shall be calculated by reference to and payable in respect of such extension of time.
- (b) All payments to be made by the Company hereunder shall be made (in the case of redemption) against delivery of the relevant Note executed by the Noteholder and in all cases by an appropriate method to ensure so far as practicable same day value in the hands of the Noteholder.
- (c) On the making of any payment of interest by the Company (which shall for this purpose include the issue of any PIK Notes) the Company shall furnish each Noteholder with a statement in writing showing the gross amount of the payment, the amount (if any) of tax deduction and the actual amount paid.
- (d) Any taxes (including without limitation capital taxes and stamp duty) payable by CayCo or any subsidiary thereof, in connection with the exchange, or capitalisation of the Notes, arising as a result of the issue of New CayCo Shares, or any member of the LuxCo1 Group as a result of the issue of LuxCo Exchange Securities, shall be borne by the Noteholders, who shall pay all such amounts to CayCo or the Company (or such other member of the LuxCo1 Group) as necessary in accordance with the relevant payment provisions stipulated by the relevant taxation authority.

# 6 EXCHANGE

- (a) Each Noteholder shall have the right (the "Exchange Right") to require CayCo to purchase any Notes held by such Noteholder, but subject to a minimum aggregate value of US\$15 million of principal value in each case, in consideration of and in exchange for the issue by CayCo to such Noteholder of the New CayCo Shares in accordance with the terms and procedures set out in this Condition 6.
- (b) The Exchange Right shall only be exercisable by a Noteholder (the "Exchanging Noteholder") giving notice (an "Exchange Notice") in writing to the Company and to CayCo:
  - during the period commencing on the date that the audited 2009 Operating Group accounts are approved by the board of directors of CyprusCo1 and ending on the earlier of (i) 45 days thereafter; or (ii) 10 Business Days after the service of a Call Option Notice or a Put Option Notice (the "2010 Exchange Period");



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(ii) during the period commencing on the date that the audited 2010 Operating Group accounts are approved by the board of directors of CyprusCo1 and ending on the earlier of (i) 45 days thereafter; or (ii) 10 Business Days after the service of a Call Option Notice or a Put Option Notice (the "2011 Exchange Period"); and

(iii) during the period commencing on the date that the audited 2011 Operating Group accounts are approved by the board of directors of CyprusCo1 and ending on the earlier of (i) 45 days thereafter; or (ii) 10 Business Days after the service of a Call Option Notice or a Put Option Notice (the "2012 Exchange Period"),

# (each an "Exchange Period").

- (c) If the Company wishes to redeem any outstanding Notes before the Expiry Date but after the end of the Call Option Expiry Date, the Company will give each Noteholder 20 Business Days' written notice of its intention to do so and, upon the giving of such notice each Noteholder shall, for a period of 10 Business Days, be entitled to exercise the Exchange Right, notwithstanding such period not being an Exchange Period, by reference to the terms applicable to the most recently expired Exchange Period.
- (d) The Exchange Right shall expire one day after the end of the 2012 Exchange Period (the "Expiry Date").
- (e) Each Noteholder shall be entitled to exercise the Exchange Right once only during each Exchange Period.
- (f) The enterprise value of the LuxCo 1 Group (the "Enterprise Value"), shall be:
  - (i) in respect of the 2010 Exchange Period, 13.0 x Operating Group EBITDA for the 12 months ending 31 December 2009;
  - (ii) in respect of the 2011 Exchange Period, 12.5 x Operating Group EBITDA for the 12 months ending 31 December 2010; and
  - (iii) in respect of the 2012 Exchange Period, 12.0 x Operating Group EBITDA for the 12 months ending 31 December 2011
- (g) The equity value of the LuxCo 1 Group for each Exchange Period (the "Equity Value") shall be equal to:
  - (i) the Enterprise Value; minus
  - (ii) Financial Debt on the relevant Exchange Valuation Date; plus
  - (iii) Cash on the relevant Exchange Valuation Date; plus
  - (iv) Working Capital on the relevant Exchange Valuation Date; minus
  - (v) Normalised Working Capital on the relevant Exchange Valuation Date.
- (h) The number of New CayCo Shares to be issued by CayCo ("New Cn") shall (subject to the provisions of Condition (j) below) be calculated as follows:

New Cn = Cn multiplied by (Nv divided by (Ev multiplied by P))



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Where:

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Cn = the number of CayCo Ordinary Shares outstanding immediately prior to the Exchange Completion Date

Nv = the principal and accrued but unpaid interest on the Exchange Notes on the Exchange Valuation Date  $P = Ch \ divided \ by \ En$ 

En = the number of LuxCo1 Shares outstanding immediately prior to the Exchange Completion Date

Ch = the number of existing LuxCo1 Shares held by CayCo, immediately prior to the issue of the LuxCo Exchange Securities under Condition (m) below

Ev = the Equity Value

- An Exchanging Noteholder shall be issued CayCo D Shares, pro rata to their holding of Exchange Notes on the (i) Exchange Completion Date rounded down to the nearest share, unless either the Call Option or the Put Option is exercised in the same Exchange Period, in which case the Exchanging Noteholder will be issued CayCo C Shares.
- The maximum percentage which the New CayCo Shares will represent in the share capital of LuxCo 1, on a look-**(i)** through basis, following their issue shall be equal to the Notional Percentage. The "Notional Percentage" is a percentage equal to that percentage which the Notional Original Shares would represent on the Exchange Completion Date if the Noteholder had not subscribed for the Note but had instead subscribed for the Notional Original Shares on the date of this Instrument (adjusted to the extent that fewer than all the Notes are being exchanged).<sup>3</sup> The Notional Original Shares means:
  - in respect of the 2010 Exchange Period, 103,500,000 shares;
  - (ii) in respect of the 2011 Exchange Period, 117,123,026 shares; and
  - (iii) in respect of the 2012 Exchange Period, 131,456,600 shares.
- Immediately upon the transfer of the Notes in respect of which the Exchanging Noteholders have exercised their (k) Exchange Rights (the "Exchange Notes"), and the issue by CayCo to the Noteholders of the New CayCo Shares, LuxCo1 will purchase all Exchange Notes from CayCo in consideration of and in exchange for the issue by LuxCo1 to CavCo of the New LuxCo1 Shares:
- The number of New LuxCo1 Shares to be issued by LuxCo1 to CayCo ("New En") and the number of new CPECs **(1)** to be issued by LuxCo1 to CayCo ("New Cpn"), and together with New En, the "LuxCo Exchange Securities") shall be calculated as follows:

New En = En multiplied by (Nv divided by Ev)

New Cpn = Cpn multiplied by (Nv divided by Ev)

1035

The calculation of the Notional Percentage shall be in the 2010 Exchange Period, (4325+1035), being the "Initial Notional Percentage" and, in the 2011 Exchange Period, the Initial Notional Percentage plus a further two per cent. and, in the 2012 Exchange Period, the Initial Notional Percentage plus a further four per cent.



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Where:

En = the number of LuxCo1 Shares outstanding immediately prior to the Exchange Completion Date

Nv = the principal and accrued but unpaid interest on the Exchange Notes on the Exchange Completion Date

Ev = the Equity Value

Cpn = the number of CPECs outstanding in LuxCo1 immediately prior to the Completion Date

- (m) The number of LuxCo Exchange Securities issued to CayCo shall be rounded down to the nearest LuxCo1 Share or CPEC.
- (n) If a member of the LuxCo1 Group undertakes an IPO (the "Issuer"), having first given 30 Business Days' written notice to the Noteholders of its intention to do so, prior to the Expiry Date and prior to the Noteholders having exercised the Exchange Right in respect of all their Notes, the Noteholders shall be entitled, by giving written notice of their intention to do so, to exchange their Notes for New CayCo Shares, as calculated under Condition 6 (h) above, but upon such exercise the Equity Value shall be the market capitalisation of the Issuer and its Subsidiaries (the "IPO Group") calculated by reference to the launch price under the IPO, minus any Financial Debt of the LuxCo1 Group over and above the Financial Debt of the IPO Group. The maximum percentage of the share capital of CayCo which such shares will represent immediately following the IPO, and consequently the number of New CayCo Shares that the Exchanging Noteholder shall be entitled to receive shall be no more than the number which results from multiplying the most recent Notional Percentage by 1.04.
- (o) The Exchange Right attaching to any Note may be exercised by the Exchanging Noteholder delivering the relevant Notes to CayCo, accompanied by a duly completed and signed Exchange Notice stating (i) the name of the Noteholder; and (ii) the number of Notes to be converted (the "Exchange Notes").
- (p) The exchange shall take place on the earlier of: (i) the Business Day immediately prior to completion of the exercise of the Call Option or the Put Option (if either is exercised) in the relevant Exchange Period; and (ii) 45 Business Days following the end of the relevant Exchange Period when CayCo will allot to each Exchanging Noteholder the CayCo D Shares or CayCo C Shares (as the case may be) and LuxCo1 shall issue to CayCo the LuxCo Exchange Securities (the "Exchange Completion Date") and whereupon the Exchange Notes shall be transferred to LuxCo1 and the Registrar will make the necessary entries into the Register to show LuxCo1 as the holder of the Exchange Notes.
- (q) The calculation of Equity Value, as well as each of its components (being Operating Group EBITDA, Enterprise Value, Financial Debt, Cash, Working Capital and Normalised Working Capital) shall be calculated and determined, in accordance with these conditions by the auditors from time to time of the Operating Group, who shall be engaged by CayCo or a member of the LuxCo1 Group to conduct such exercise promptly after the Exchange Valuation Date, and CayCo shall notify the Exchanging Noteholders of the subsequent determination of such calculations as soon as practicable, and in any event, within 20 days from the start of the relevant Exchange Period. The calculation carried out by the auditors of the Operating Group shall be final and binding on all Exchanging Noteholders, save in the case of manifest error and that the Specified Majority shall be consulted in relation to the adjustments pursuant to (m) and (n) of the definition of Operating Group EBITDA above. In the calculation of Equity Value, the Operating Group EBITDA shall be



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increased by the addition of Minority Investment EBITDA for any Minority Investments of the Group at the Option Valuation Date. If, having made reasonable endeavours to obtain sufficient information to calculate any Minority Investment EBITDA, the Company or the relevant member of the Group has been unable to do so, Financial Debt shall be reduced by the amount of any cash investment (including, without limitation, consideration paid for the Minority Investment, costs of investment or capital contributions of any kind, and any further costs relating to the acquisition of the Minority Investment, whether capitalised or charged to the profit and loss account) made by the Group in the Minority Investment after Closing.

(r) Immediately following a change of Control, all Exchange Rights shall cease to be exercisable or of any further effect.

# 7 EVENTS OF DEFAULT AND ENFORCEMENT

The Specified Majority may declare the Notes to be due and repayable (and the Notes shall thereby become so due and repayable together with all accrued and unpaid interest including deferred interest and/or default interest) if:

- (a) the Company shall fail on the due date to make any payment of principal to any Noteholder under these Conditions and shall not remedy such failure within 60 Business Days of the Company having received notice of such failure from the Specified Majority;
- (b) the Company shall fail on the due date to make any payment of interest due to any Noteholder under these Conditions, and shall not remedy such failure within 60 Business Days of the Company having received notice of such failure from the Specified Majority; and
- (c) before the Maturity Date the Company breaches the covenant set out at Condition 8 below, save that the Company will not be in default of the covenant set out at Condition 8 if within 90 Business Days of having paid a dividend in breach of the covenant set out at Condition 8 the Company procures the repayment of such dividend and such dividend is repaid.

#### 8 FURTHER COVENANTS

- (a) The Company shall not, without the prior written consent of the Specified Majority, make payment of any dividend or other distribution to its shareholder(s) prior to the Maturity Date, save that the Company shall at all times be permitted to make any dividend payments or distributions, or redeem any securities of the Company in issue, in connection with the repayment of any obligations pursuant to the instrument dated 8 July 2008, made by Lion/Rally Lux 2 S.à r.l. and Lion/Rally Lux 1 S.A. constituting unsecured subordinated loan notes by Lion/Rally Lux 2 S.à r.l., the sole member of the Company, which notes are issued pursuant to the SPA.
- (b) Without prejudice to the provisions of the foregoing, in the event that in 2010, 2011, or 2012, there are Notes outstanding, the Company shall not make any dividend payment during the period commencing on 1 January in the relevant year and ending 45 days after the end of the Exchange Period in the relevant year and the Company shall not incur any indebtedness (i) senior to the Notes; or (ii) which is secured, unless the prior written consent of the Specified Majority has been obtained.



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- (c) CayCo shall not, and shall procure that each member of the LuxCo1 Group shall not, acquire an interest in any entity (an "Acquisition") where the consideration payable in respect of such Acquisition is greater than US\$50 million on a debt-free, cash-free basis, with a normalised level of working capital unless CayCo has:
  - (i) received the prior written consent of the Specified Majority; or
  - (ii) prior to, or within 60 Business Days following, the closing of such Acquisition, delivered to the Noteholders a written opinion from an investment bank or an accounting firm of international repute showing that, on a *pro forma* basis, the Total Leverage (giving effect to the Acquisition) will not be greater than 5.25. Any dispute concerning the consideration payable in respect of the Acquisition shall be finally resolved by obtaining a written opinion from an investment bank or accounting of international repute.

# 9 TRANSFER

- (a) Subject to the provisions of Condition 9(b), the Notes are freely transferable subject to, and in accordance with, the provisions of Schedule 2.
- (b) No Notes may be transferred to any Prohibited Person.

# 10 MODIFICATION OF RIGHTS

- (a) The provisions of the Instrument and the Conditions may from time to time be modified, abrogated or compromised in any respect by the Company and with the written consent of the Specified Majority.
- **(b)** Without prejudice to Condition 10(a), the Company may also, amend the provisions of the Instrument without such consent if such amendment is of a formal, minor or technical nature or corrects a manifest error.



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#### **SCHEDULE 2**

# PROVISIONS AS TO REGISTRATION, TRANSFER, TRANSMISSION AND

#### REPLACEMENT OF NOTES

# 1 TRANSFER OF NOTES

Subject to the rights of first refusal set out at paragraph 6 below, the Notes may be transferred to any person.

#### 2 EXECUTION OF TRANSFERS

Every instrument of transfer must be signed by, or on behalf of, the transferor and the transferor shall be deemed to remain the owner of the Note to be transferred until the name of the transferee is entered in the Register.

#### 3 REGISTRATION OF TRANSFERS

Every instrument of transfer must be left for registration at the location of the Register accompanied by the Note to be transferred together with such other evidence as the Registrar may require to prove the title of the transferor or his right to transfer the Note and if the instrument of transfer is executed by some other person on his behalf the authority of that person to do so. All instruments of transfer which shall be registered may be retained by the Company. The Registrar will despatch by registered mail, to such address as the transferee may request, a new Note in respect of the principal amount of the Note transferred. Upon registration of any transfer and delivery of any new Note or Notes in respect thereof as aforesaid, the Note transferred shall be cancelled. No transfer shall be registered of a Note in respect of which a notice of repayment has been given.

#### 4 NO FEES FOR REGISTRATION OF TRANSFERS

No fee shall be charged for the registration of any transfer.

#### 5 REPLACEMENT OF NOTES

If a Note is mutilated, defaced, destroyed, stolen or lost it may, and shall, in the case of mutilation or defacement, upon the surrender of the mutilated or defaced Note be replaced at the registered office for the time being of the Company on payment of such costs as may be incurred in connection therewith and, in the case of destruction, theft or loss, on such terms as to provision of evidence and indemnity as the Company may reasonably require. An entry on the Register shall be made accordingly.

#### 6 RIGHTS OF FIRST REFUSAL

- (a) In the event that a Noteholder (the "Offeror") proposes to make a transfer of any of its Notes to any Person who is not at Affiliate, it shall, prior to effecting any such transfer, provide prior written notice (an "Offer Notice") to the Company and to Cayman LP (or its designated Affiliate) (and shall be the "Offeree"). The Offer Notice shall set out:
  - (i) the number of Notes subject to the Offer (the "Offer Notes");



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(ii) the price per Note at which such transfer is proposed to be made (the "Offer Price"); and

(iii) all other material terms and conditions of the Offer,

(collectively, the "Offer Terms").

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- (b) The receipt of an Offer Notice by the Company on behalf of the Offeree shall constitute an offer by the Offeror to sell to the Offeree, for cash, all of the Offer Notes on the Offer Terms (the "Offer"). For a period of thirty days after receipt of the Offer Notice, the Offeree shall have the right, but not the obligation, to accept the Offer by giving a written notice of acceptance (which shall be deemed irrevocable and which must be in respect of all of the Offer Notes) (an "Acceptance Notice") to the Offeror.
- (c) Failure by the Offeree to deliver a valid Acceptance Notice before the expiration of the thirty-day period prescribed by paragraph 6(b) shall be deemed a rejection of the Offer by the Offeree, after which the Offer shall no longer be capable of acceptance by the Offeree. The tender by the Offeree of an Acceptance Notice to the Offeror shall constitute agreement by the Offeree to purchase, and by the Offeror to sell to the Offeree the Offer Notes on the Offer Terms. Any further Acceptance Notice shall be of no effect.
- (d) In respect of each Offer Notice for which a valid Acceptance Notice is properly given in accordance with paragraph 6(c), the Offeror and the Offeree shall complete the sale and purchase of the Offer Notes for the Offer Price in cash not later than ten Business Days following the date of such Acceptance Notice, provided that, if the sale and purchase of such Offer Notes is subject to any prior regulatory approval, the time period during which such sale and purchase may be completed shall be extended until the expiration of five Business Days after all such approvals shall have been received, but only to the extent that such application(s) for regulatory approval were promptly made and in any event within the thirty day period from delivery of the Acceptance Notice and provided further that the time period during which such sale and purchase may be completed shall be extended by no more than three months. If at such time there remains a prior regulatory approval which has not then been obtained, the relevant Acceptance Notice shall be deemed never to have been given.
- (e) If no valid Acceptance Notice is properly given in accordance with paragraph 6(c), or if an Acceptance Notice is deemed never to have been given pursuant to paragraph 6(d), the Offeror shall have the right for a period of sixty days following the later of (i) the expiration of the thirty day period prescribed by paragraph 6(b) or (ii) where relevant, the date on which an Acceptance Notice is deemed never to have been given pursuant to paragraph 6(d) to sell any Offer Notes to which such Offer Notice relates to any third party (a "Third Party Purchaser") at a price in cash not less than the Offer Price and otherwise on such terms and conditions no more favourable to the third party than the Offer Terms, provided that, if the sale and purchase of such Offer Notes is subject to any prior regulatory approval, the time period during which such purchase and sale may be completed shall be extended until the expiration of five Business Days after all such approvals shall have been received, but only to the extent that such application(s) for regulatory approval were promptly made and in any event within the sixty days following the date of the Offer Notice.



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IN WITNESS whereof this instrument has been duly executed and delivered as a Deed and entered into the day and year first above written

EXECUTED as a DEED by LION/RALLY LUX 3	) /s/ James Cocker	
acting by its authorised signatory	Manager A	
in the presence of:	)	
LIM C		
/s/ Matteo Cora	)	
/ / <del></del>	/s/ Paul Lamberts	
/s/ Elle Leenders	) Manager B	
EXECUTED as a DEED by	)	
LION/RALLY LUX 1	/s/ James Cocker	
acting by its authorised signatory	) Director A	
in the presence of:	)	
/s/ Matteo Cora	)	
	) /s/ Paul Lamberts	
/s/ Elle Leenders	Director B	
	·	
EXECUTED as a DEED by	)	
LION/RALLY CAYMAN 2	)	
acting by	)	
in the presence of:	)	
•	/s/ Rob Jones	
	Authorised Signatory	