# Reinhold Polska AB

## 9 MONTH REPORT

1 JANUARY – 30 SEPTEMBER, 2008

#### Third quarter, July-September 2008

Net sales amounted to
 Operating loss amounted to
 Loss after taxes amounted to
 Earnings per share amounted to
 Cash flow for the period amounted to
 54 995 Euro
 484 633 Euro
 162 321 Euro
 -0.02 Euro
 127 972 Euro

#### Reinhold Polska AB Group 9 months 2008

| • | Net sales amounted to                | 317 046 Euro    |
|---|--------------------------------------|-----------------|
| • | Operating loss amounted to           | 1 403 101 Euro  |
| • | Loss after taxes amounted to         | 444 589 Euro    |
| • | Earnings per share amounted to       | -0.06 Euro      |
| • | Cash flow for the period amounted to | -1 201 922 Euro |

#### **Investments**

During the first 9 months of 2008 12.2 million Euro has been invested the projects.

#### **Project portfolio**

The strategy of the company is to have a risk split project portfolio, that is why we have purchased projects on different local markets and in different types. The actual portfolio is splitted the following way:

#### Regions:

Katowie and Gliwice /Silesian region/ : 42%

• Wrocław : 22%

• Warsaw : 20%

• Kraków : 16%

### Types of properties:

• Office : 54%

• Residential : 33%

• Retail : 13%

#### Organization

The company has established a central office in Warsaw and regional offices in Wrocław, Krakow and Katowice. We currently have a total of 36 persons employed.



#### The Polish real estate market

The current credit crisis has had a negative effect on the market. The first half of 2008 was another year of growth in Poland, the country enjoys economic acceleration from the selection as host for 2012 Euro Cup.

During the autumn of 2008 a significant slow-down has occurred which are likely to continue through 2009. This slow-down will have negative effect on the investment volumes. On the real estate market the outlook differs in the different sectors; in the office sector the market is reaching stabilization from the high growth rates earlier, in the retail market there is still a demand for space as new international brands are moving in, and in the residential market the supply exceeds demand which causes prices to decline.

The next 24 months will probably be a bit difficult in the residential sector but lower interest rates may offer some relief. In the office and retail sector the outlook is brighter but in this current situation this might change. It is the view of the group that the diversification between both sectors and geographically that Reinhold Polska has in its project portfolio will help in this situation and provide a solid base for future profits.

#### **Future plans**

In accordance with the company's strategy we will focus on bringing the highest value to the shareholders through carrying out projects on existing buildings and new ones in different parts of the real estate market for example: retail, office and residential on all main local markets in central and south Poland. Currently focus is on developing the existing projects.

### **Operations**

Operations according to the strategy have started on all projects, although the work has reached different levels. Please see table below for the status of each project.

| Project | Project Name              | Location | Туре            | Status                  |
|---------|---------------------------|----------|-----------------|-------------------------|
| RPP 1   | Reinhold Przyjaźni        | Wrocław  | Residential     | Design phase            |
| RPP 2   | Reinhold Terenowa         | Wrocław  | Residential     | Construction process    |
| RPP 3   | Reinhold Lipiński         | Warsaw   | Retail / Office | Demolition process      |
| RPP 4   | Reinhold Center           | Katowice | Office          | Construction process    |
| RPP 5   | Reinhold Lipiński Passage | Warszawa | Retail / Office | Construction process    |
| RPP 6   | Reinhold Green Valley     | Katowice | Residential     | Building permit pending |
| RPP 7   | Reinhold<br>Grzegórzecka  | Kraków   | Residential     | Design phase            |
| RPP 8   | Reinhold Plaza            | Kraków   | Office / Retail | Design phase            |
| RPP 10  | Reinhold Karpacka         | Wrocław  | Residential     | Construction process    |

For some of the projects that are in the construction process completion is close and the selling process has begun. Some contracts have been signed, both selling apartments and letting offices and retail areas.

Since 1 January 2008 the functional currency of Reinhold Polska has been changed to Euro. All historical SEK values have been converted to Euro using the rate 9.4483 SEK/Euro.

#### Financial position – Group

Group sales amounts to 317 046 Euro and the net result is -540 456 Euro.

Liquid assets amounts to 3 703 722 Euro (7 302 124 Euro).

The equity ratio is 36,9 % (45,3 %). The effective solidity is higher on group level since all long-term loans are backed up with liquid funds in the parent company, accounting for this the solidity is around 60 %.

The main source for financing in the group is the funds obtained in the new share issue in 2006. These funds have stayed in the mother company but are used as collateral for borrowing in the project companies. This means that all long-term loans have a 100% security in the form of liquid assets.

#### **Financial position - Parent company**

Sales in the parent company amounts to 101 345 Euro and net result for the nine months period is 622 259 Euro. No major changes in investments and financing have occurred during the year.

#### Significant risks and uncertainty factors

Through its business operations, Reinhold is exposed to various risks, both financial and operational. Operational risks relate to Reinhold's day-to-day business and the financials risks relate to the capital requirements of Reinhold's different operations. For a detailed description of the various risks, please see the 2007 Annual Report.



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# CONSOLIDATED INCOME STATEMENT

| Amounts in Euro                                |   | Q3 JUL-SEP<br><b>200</b> 8 | Q3 JUL-SEP<br><b>2007</b> | JAN- SEP<br><b>200</b> 8 | JAN-SEP<br><b>2007</b> | JAN-DEC<br><b>2007</b> |
|--|---|----------------------------|---------------------------|--------------------------|------------------------|------------------------|
| Amounts in Euro                                |   | 2000                       | 2007                      | 2000                     | 2007                   | 2007                   |
| Operating income                               |   |                            |                           |                          |                        |                        |
| Net sales                                      | 1 | 54 995                     | 44                        | 317 046                  | 92 019                 | 89 117                 |
| Other operating income                         | _ | 237                        | 35 451                    | 14 536                   | 50 162                 | 32 598                 |
| 0 11   |   | 55 233                     | 35 495                    | 331 583                  | 142 181                | 121 715                |
| Operating expenses                             |   |                            |                           |                          |                        |                        |
| Other external costs                           |   | -342 509                   | -134 659                  | -1 053 575               | -570 047               | -1 253 136             |
| Personnel costs                                |   | -187 907                   | -127 683                  | -653 564                 | -342 325               | -537 345               |
| Depreciation and write-downs of                |   |                            |                           |                          |                        |                        |
| tangible and intangible assets                 |   | -9 452                     | 0                         | -27 545                  | -7 866                 | 0                      |
| Other operating expenses                       |   | 0                          | -31 788                   | 0                        | -46 499                | -45 723                |
| Operating profit/loss                          |   | -484 633                   | -258 634                  | -1 403 101               | -824 556               | -1 714 489             |
| Result from financial investments              |   |                            |                           |                          |                        |                        |
| Other interest income                          |   | 435 059                    | 291 195                   | 1 189 080                | 829 070                | 1 316 956              |
| Interest expense                               |   | -23 683                    | -3 344                    | -56 334                  | -3 874                 | -75 886                |
| Profit/loss after financial items              |   | -73 259                    | 29 217                    | -270 356                 | 640                    | -473 418               |
| Tax on profit for the period                   |   | -89 062                    | -535                      | -174 233                 | -7 309                 | -120 445               |
| Net profit/loss for the period                 |   | -162 321                   | 28 682                    | -444 589                 | -6 669                 | -593 863               |
| Average number of shares<br>Earnings per share |   | 7 000 000<br>-0.02         | 7 000 000<br>0.004        | 7 000 000<br>-0.06       | 7 000 000<br>-0.001    | 7 000 000<br>-0.08     |

### **CONSOLIDATED BALANCE SHEET**

| Amounts in EURO                                |   | 2008-09-30 | 2007-09-30 | 2007-12-31 |
|--|---|------------|------------|------------|
|  |   |            |            |            |
| Intangible assets                              |   | 11 634     | 15 755     | 17 781     |
| Tangible assets                                |   | 59 192     | 504 138    | 38 949     |
| Financial assets                               |   | 492 766    | 166 660    | 235 492    |
| Total fixed assets                             |   | 563 591    | 686 552    | 292 222    |
| Barriel and the second                         |   |            |            |            |
| Properties reported as current                 | _ | 45.004.055 | 22 572 562 | 22 222 276 |
| assets   | 2 | 45 084 255 | 22 570 560 | 32 999 376 |
| Short term receivables                         |   | 35 754 647 | 32 005 406 | 32 325 815 |
| Cash and bank balances                         |   | 3 703 722  | 7 302 124  | 4 905 644  |
| Total current assets                           |   | 84 542 624 | 61 878 091 | 70 230 835 |
| TOTAL ASSETS                                   |   | 85 106 215 | 62 564 643 | 70 523 057 |
| Equity   |   |            |            |            |
| Share capital                                  |   | 370 437    | 370 437    | 370 437    |
| Other additional capital and retained earnings |   | 31 512 086 | 32 278 103 | 32 200 713 |
| Net profit/loss for the period                 |   | -444 589   | -6 669     | -593 863   |
| Total equity                                   |   | 31 437 934 | 32 641 871 | 31 977 287 |
| Language Balattatan                            | • | 25.456.640 | 25 274 705 | 24 547 262 |
| Long term liabilities                          | 3 | 35 156 618 | 25 271 795 | 31 547 262 |
| Current liabilities                            |   | 18 431 139 | 4 618 301  | 6 698 983  |
| Accrued expenses and deferred income           |   | 80 524     | 32 676     | 299 525    |
| Total current liabilities                      |   | 18 511 663 | 4 650 977  | 6 998 508  |
| TOTAL EQUITY AND LIABILITIES                   |   | 85 106 215 | 62 564 643 | 70 523 057 |

### **CHANGES IN SHAREHOLDERS' EQUITY GROUP**

|                                | Share   | Other add  | Other    | Retained   | Total      |
|--------------------------------|---------|------------|----------|------------|------------|
| Amounts in Euro                | capital | capital    | reserves | earnings   | equity     |
|                                |         |            |          |            |            |
| Opening balance 2006-06-27     | 0       | 0          | 0        | 0          | 0          |
|                                |         |            |          |            |            |
| Formation of company           | 52 920  |            |          |            | 52 920     |
| New share issue                | 317 517 | 29 820 179 |          |            | 30 137 697 |
| Shareholder's contribution     |         |            |          |            |            |
| received                       |         | 2 593 103  |          |            | 2 593 103  |
| Translation difference         |         |            | -423     |            | -423       |
| Net profit/loss for the period |         |            |          | -130 288   | -130 288   |
| Closing balance 2006-12-31     | 370 437 | 32 413 238 | -423     | -130 288   | 32 652 964 |
|                                |         |            |          |            |            |
| Opening balance 2007-01-01     | 370 437 | 32 413 238 | -423     | -130 288   | 32 652 964 |
|                                |         |            |          |            |            |
| Translation difference         |         |            | 423      | -79 741    | -79 318    |
| Net profit/loss for the period |         |            |          | -596 404   | -596 404   |
| Closing balance 2007-12-31     | 370 437 | 32 413 283 | 0        | -806 433   | 31 977 287 |
|                                |         |            |          |            |            |
| Opening balance 2008-01-01     | 370 437 | 32 413 283 | 0        | -806 433   | 31 977 287 |
|                                |         |            |          |            | _          |
| Translation difference         |         |            | 0        | -94 765    | -94 765    |
| Net profit/loss for the period |         |            |          | -444 589   | -444 589   |
| Closing balance 2008-09-30     | 370 437 | 32 413 283 | 0        | -1 345 786 | 31 437 934 |

| CONSOLIDATED CASH FLOW STATEMENT   | JUL-SEP<br>2008 | JUL-SEP<br>2007 | JAN-SEP<br>2008 | JAN-SEP<br>2007 | JAN-DEC<br>2007 |
|------------------------------------|-----------------|-----------------|-----------------|-----------------|-----------------|
| Amounts in Euro                    |                 |                 |                 |                 |                 |
| Operating profit/loss              | -444 589        | -258 634        | -1 403 101      | -824 556        | -1 714 488      |
| Adjustments for non-cash items     | -9 875          | -209 780        | -67 219         | -157 813        | 45 723          |
| Interest received                  | 435 058         | 291 195         | 1 189 079       | 829 070         | 1 316 956       |
| Interest paid                      | -23 683         | -3 344          | -56 334         | -3 874          | -76 416         |
| Income tax paid                    | -89 062         | -535            | -174 233        | -7 309          | -120 445        |
| Cash flow from operating           |                 |                 |                 |                 |                 |
| activities before working capital  |                 |                 |                 |                 |                 |
| changes                            | -172 195        | -181 098        | -511 808        | -164 481        | -548 670        |
| Changes in properties reported as  |                 |                 |                 |                 |                 |
| current assets                     | -4 708 587      | -2 691 854      | -12 084 879     | -21 684 053     | -32 112 867     |
| Changes in receivables             | -1 266 455      | -29 779 821     | -3 428 832      | -31 960 742     | -32 281 151     |
| Changes in liabilities             | 2 559 944       | 3 373 324       | 11 511 860      | 4 410 865       | 6 711 154       |
| Cash flow after working capital    |                 |                 |                 |                 |                 |
| changes                            | -3 587 293      | -29 279 449     | -4 513 859      | -49 398 412     | -58 231 534     |
| Purchase of/changes in equipment   |                 |                 |                 |                 |                 |
| and property                       | -270 247        | -470 032        | -298 915        | -526 021        | -336 357        |
| Cash flow after investing activies | -3 857 540      | -29 749 481     | -4 812 774      | -49 924 433     | -58 567 891     |
| Borrowings/repayment of debt       | 4 985 512       | 4 424 978       | 3 610 852       | 24 371 212      | 30 647 947      |
| Cash flow for the period           | 1 127 972       | -25 324 503     | -1 201 922      | -25 553 221     | -27 919 943     |
| Cash and cash equivalent at the    |                 |                 |                 |                 |                 |
| beginning of the period            | 2 575 950       | 32 625 869      | 4 905 644       | 32 859 562      | 32 859 562      |
| Exchange rate differences          | 0               | 758             | 0               | -4 217          | -33 975         |
| Cash and cash equivalent at the    |                 | , 30            |                 | . 21/           | 33373           |
| end of the period                  | 3 703 922       | 7 302 124       | 3 703 722       | 7 302 124       | 4 905 644       |
| •                                  |                 |                 |                 |                 |                 |

#### **CONSOLIDATED KEY FIGURES**

|                                   | Q3         | Q2         | Q1         |            |            |
|-----------------------------------|------------|------------|------------|------------|------------|
|                                   | 2008       | 2008       | 2008       | 2007       | 2006       |
| Amounts in Euro                   | JUL-SEP    | APR-JUN    | JAN-MAR    | JAN-DEC    | JAN-DEC    |
| Income statement                  |            |            |            |            |            |
| Net sales                         | 54 995     | 242 069    | 19 982     | 89 117     | 0          |
| Operating profit/loss             | -484 633   | -525 403   | -393 063   | -1 714 488 | -310 426   |
| Net profit/loss for the period    | -162 321   | -211 936   | -70 332    | -593 863   | -130 288   |
| Balance sheet                     |            |            |            |            |            |
| Fixed assets                      | 563 591    | 302 797    | 289 007    | 292 222    | 1 693      |
| Current assets                    | 84 542 624 | 77 439 813 | 73 104 037 | 70 230 835 | 33 790 629 |
| Equity                            | 31 437 934 | 31 619 583 | 32 167 386 | 31 977 287 | 32 652 964 |
| Interest bearing liabilities      | 51 371 604 | 44 892 189 | 39 428 131 | 33 931 607 | 899 209    |
| Non-interest bearing liabilities  | 2 296 677  | 1 230 837  | 1 797 527  | 4 508 218  | 240 149    |
| Total assets                      | 85 106 215 | 77 742 610 | 73 393 044 | 70 523 057 | 33 792 322 |
| Financial ratios                  |            |            |            |            |            |
| Equity/assets ratio. %            | 36.9       | 40.7       | 43.8       | 45.3       | 96.6       |
| Debt/equity ratio. times          | 1.7        | 1.4        | 1.3        | 1.2        | 0.0        |
| Profitability ratios              |            |            |            |            |            |
| Return on shareholder's equity. % | Neg.       | Neg.       | Neg.       | Neg.       | Neg.       |

#### Accounting principles, group

This report has been compiled in accordance with IAS 34, Financial Reporting. The report is compiled in accordance with International Financial Reporting Standards (IFRS) and with International Financial Reporting Interpretations Committee (IFRIC), the interpretations of financial standards approved by EU, as well as the Swedish Accounting Standards Council's RFR 1 recommendation, Reporting for Groups, and accompanying references to Chapter 9 of the Annual Accounts Act.

The report has been prepared in accordance with the same accounting principles and methods of calculations as the 2007 Annual Report.

From January 1st 2008 Reinhold Polska Group has changed its reporting currency from SEK to EURO. The exchange rate used where 9.4483 SEK/EURO.

#### **Note 1 Segment reporting**

Reinhold is conducting its operations in one business segment and one geographical area. The business segment is acquiring and developing commercial and residential properties. The geographical area is Poland.

#### Note 2 Properties reported as current assets

Below is table listing of all on-going projects (Euro).

#### 2008-09-30

| Projects     | Purchase price | Capitalized<br>interest | Other costs | Total      |
|--------------|----------------|-------------------------|-------------|------------|
| All Projects | 28 984 200     | 3 223 117               | 12 876 940  | 45 084 255 |

The capitalized interest consists of the interest on the groups interest bearing liabilities assigned to each project. The rate is WIBOR PLN 1 M +0,47%. During Q3 2008, 466 537 Euro has been capitalized.



#### **Note 3 Long term liabilities**

Below is a table listing of interest bearing external loans and their maturity (Euro). Since the group has offset all longterm liabilities in the project companies with liquid funds in the parent company it has the possibility to re-finance internally if the current credit situation makes it unfavorable to borrow.

 Due date
 Kwota

 Within 12 months
 16 213 490

 Within 1 to 5 year
 35 156 618

 Total
 51 370 108

The company's auditor has not reviewed this report.

Warsaw, November 14th 2008

Anders Lettström Torgny Krook Jens Engwall

Chairman of the board

Hans Gunnar Håkansson Gösta Gustafsson

*If you have any questions, please contact:* 

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