

PRESS RELEASE

UniCredit rated as Best Trade Finance Bank in Italy and #5 Trade Finance Provider worldwide

- The Euromoney Trade Finance Survey rates UniCredit as “Best Trade Finance bank” in Italy as well as in 5 CEE Countries
- Poll also places UniCredit among the top 5 Trade Finance providers worldwide
- UniCredit further top rankings in the following categories: trade documentation, Supply Chain Finance, innovation and structured trade finance

Milan, 2012 January 18th - More than 1,500 international companies participated in the annual survey called by the monthly business and financial publication Euromoney to elect the Best Trade Finance provider across a range of service categories.

UniCredit was named the **#5-highest score worldwide** and among top 3 for Central and Eastern Europe. In addition, UniCredit was ranked number one **in Italy** and 5 CEE home markets reaching the top position as **"Best Trade Finance Bank"**. This is a significant improvement compared to last year.

The strong global network, risk management, online trade finance capabilities and emerging market knowledge were decisive factors for the voters of the poll, but the most important factors for selecting UniCredit were the excellent results achieved in the categories trade documentation, supply chain finance and structured trade finance capabilities where UniCredit was rated in the top 3 banks.

Federico Ghizzoni, UniCredit CEO said: *“We are proud to be ranked as one of the most innovative, capable and efficient Trade Finance provider in the world, able to serve companies globally, regardless of their size. Being amongst the very top global players in this field is yet another example of how UniCredit can help businesses at all stages of their development to*



grow and prosper; no other major bank can offer customers such a robust commercial banking network in Western and Central-Eastern Europe."

Marco Bolgiani, head of Global Transaction Banking at UniCredit commented: " We are able to offer our clients all products along the value chain. This is reflected by the awards we were given to as Best Trade Finance bank in several of our home markets. We are very proud that our clients have recognized our overall efforts, and in particular in the area of documentary trade, where UniCredit is setting the market standard with one of the most advanced multi-bank electronic platforms in the world. Also in the fast developing field of Supply Chain Finance, we are offering state-of-art products that support very flexible solutions for both Buyers and Suppliers."

UniCredit

UniCredit is a major international financial institution with strong roots in 22 European countries and an overall international network present in approximately 50 markets, over 9,500 branches and 160,000 employees as of 30 September 2011.

In the CEE region, UniCredit operates the largest international banking network with nearly 3,900 branches.

The Group operates in the following countries: Austria, Azerbaijan, Bosnia and Herzegovina, Bulgaria, Croatia, Czech Republic, Estonia, Germany, Hungary, Italy, Latvia, Lithuania, Kazakhstan, Kyrgyzstan, Poland, Romania, Russia, Serbia, Slovakia, Slovenia, Turkey and Ukraine. www.unicredit.eu

Global Transaction Banking

Global Transaction Banking (GTB) at UniCredit combines the local expertise of over 2,000 professionals with the knowledge and experience of a truly sophisticated global transaction bank. Its diverse and proven set of core competencies in the fields of Cash Management, Trade Finance, Structured Trade & Export Finance and Global Securities Services has won widespread recognition as shown by the many international awards it regularly receive. For additional information, visit www.gtb.unicredit.eu

Press Contacts

Media Relations: Tel. +39 02 88628236; e-mail: MediaRelations@unicredit.eu