### **Current report 15/09/2012/09**

### **September 2012 Cargo Shipments**

KDM Shipping Public Limited presents tonnage of cargo transported and revenues by country of discharge and type of cargo for September 2012, January-September 2012 and comparison of September 2012 vs August 2012 and January-September 2012 vs January-September 2011.

The following table summarizes tonnage of cargo transported and related revenues by type of cargo in September 2012:

Type of Cargo		Revenue, USD ths	Shipments, tonnes	Average price per 1 tonne, USD ths
1.	Wheat	688	26,858	25.6
2.	Cement	465	17,796	26.1
3.	Scrap metal	282	10,401	27.1
4.	General	155	5,978	25.9
5.	Wood	152	4,715	32.2
6.	Perlite	66	2,985	22.1
7.	Total	1,808	68,733	26.3

The following table summarizes tonnage of cargo transported and related revenues by country of discharge in September 2012:

Country of Discharge		Revenue, USD ths	Shipments, tonnes	Average price per 1 tonne, USD ths
1.	Turkey	960	36,006	26.7
2.	Russia	686	26,760	25.6
3.	Georgia	162	5,967	27.1
4.	Total	1,808	68,733	26.3

# **January-September 2012 Cargo Shipments**

The following table summarizes tonnage of cargo transported and related revenues by type of cargo in January-September 2012:

Type of Cargo		Revenue, USD ths	Shipments, tonnes	Average price per 1 tonne, USD ths
1.	Wheat	4,047	127,317	31.8
2.	Cement	2,434	91,300	26.7
3.	General	1,526	55,808	27.3
4.	Wood	1,442	50,424	28.6
5.	Sunflower meal	1,256	27,978	44.9
6.	Scrap metal	1,031	29,207	35.3
7.	Feldspar	661	29,689	22.3
8.	Gypsum	229	9,072	25.3
9.	Perlite	66	2,985	22.1
10.	Total	12,693	423,780	30.0

The following table summarizes tonnage of cargo transported and related revenues by country of discharge in January-September 2012:

Country of Discharge		Revenue, USD ths	Shipments, tonnes	Average price per 1 tonne, USD ths
1.	Turkey	6,830	208,825	32.7
2.	Russia	3,524	133,731	26.4
3.	Ukraine	1,392	55,125	25.3
4.	Gergia	490	17,927	27.4
5.	Italy	456	8,172	55.8
6.	Total	12,693	423,780	30.0

# August 2012 vs September 2012 Cargo Shipments

The following table shows comparison of revenue for cargo transported in August 2012 vs September 2012:

Type of Cargo		September 2012 Revenue, USD ths	Change	August 2012 Revenue, USD ths
1.	Wheat	688	16.6%	590
2.	Cement	465	-16.7%	558
3.	Feldspar	-	n/a	-
4.	Wood	152	-23.2%	198
5.	General	155	-1.9%	158
6.	Sunflower meal	-	-100.0%	134
7.	Gypsum	-	-100.0%	108
8.	Scrap metal	282	297.2%	71
9.	Perlite	66	n/a	-
10.	Total	1,808	-0.5%	1,817

The following table shows comparison of tonnage of cargo transported in August 2012 vs September 2012:

Туре	e of Cargo	September 2012 Shipments, tonnes	Shipments, tonnes	August 2012 Shipments, tonnes
1.	Wheat	26,858	28.2%	20,956
2.	Cement	17,796	-14.9%	20,901
3.	Feldspar	-	n/a	-
4.	Wood	4,715	-30.0%	6,731
5.	General	5,978	4.0%	5,750
6.	Sunflower meal	-	-100.0%	2,772
7.	Gypsum	-	-100.0%	4,601
8.	Scrap metal	10,401	300.0%	2,600
9.	Perlite	2,985	n/a	-
10.	Total	68,733	6.9%	64,311

## January-September 2012 vs January-September 2011 Cargo Shipments

The following table shows comparison of revenue for cargo transported in January-September 2012 vs January-September 2011:

Type of Cargo		January- September 2012 Revenue, USD ths	Change	January- September 2011 Revenue, USD ths
1.	Wheat	4,047	30.8%	3,095
2.	Cement	2,434	n/a	-
3.	General	1,526	-65.3%	4,403
4.	Wood	1,442	145.6%	587
5.	Sunflower meal	1,256	78.9%	702
6.	Scrap metal	1,031	-50.0%	2,061
7.	Feldspar	661	1222.4%	50
8.	Gypsum	229	n/a	-
9.	Bran	-	n/a	430
10.	Fertilizers	-	n/a	359
11.	Perlite	66	n/a	-
12.	Total	12,693	8.6%	11,687

The following table shows comparison of tonnage of cargo transported in January-September 2012 vs January-September 2011:

Type of Cargo		January-		January-
		September 2012	Shipments,	September 2011
		Shipments,	tonnes	Shipments,
		tonnes		tonnes
1.	Wheat	127,317	34.0%	95,010
2.	Cement	91,300	n/a	-
3.	General	55,808	-70.3%	187,810
4.	Wood	50,424	69.2%	29,800
5.	Sunflower meal	27,978	75.9%	15,904
6.	Scrap metal	29,207	-56.4%	67,023
7.	Feldspar	29,689	906.7%	2,949
8.	Gypsum	9,072	n/a	-
9.	Bran	-	n/a	26,399
10.	Fertilizers	-	n/a	16,091
11.	Perlite	2,985	n/a	-
12.	Total	423,780	-3.9%	440,986

Legal grounds: art. 70 Section 3 of the Polish Act on Public Offering, Conditions Governing the Introduction of Financial Instruments to Organised Trading and Public Companies of July 29th 2005 (Dz.U. of 2005, No 184, item 1539)